#### **RESOLUTION NO. 621-14**

#### A Resolution of the Commission of the Port of Port Townsend

**RESOLUTION ESTABLISHING THE YEAR 2015 OPERATING / CAPITAL BUDGET, AND AUTHORIZING CERTAIN DISBURSEMENTS TO MEET** EXPENSES OF THE PORT OF PORT TOWNSEND FOR THE YEAR 2015.

WHEREAS: under the provisions of RCW 53.35.030 the Port Commission of the Port of Port Townsend is authorized to adopt final operating and capital budgets for the year 2015, and;

WHEREAS: the required filing, notice and public hearing on the preliminary operating/capital budget, as provided in RCW 53.35.020 have been met;

NOW, THEREFORE BE IT HEREBY RESOLVED by the Port Commission of the Port of Port Townsend, that receipts and disbursements for the Port of Port Townsend operations and capital activities, for the year 2015 shall be as per the attached marked "Exhibit A", Port of Port Townsend Year 2015 Operating i Capital Budget.

ADOPTED this 19<sup>th</sup> day of November 2014, by the Commission of the Port of Port Townsend and duly authenticated in open session by the signatures of the Commissioners voting in favor thereof and the Seal of the Commission duly affixed.

ATTEST:

Brad A. Clinefelter, Vice-President

R. Tucker, President

APPROVED AS TO FORM:

Peter W. Hanke, Secretary

Carolyn A. Lake, Goodstein Law Group

Port Attorney





2015

# Operating & Capital Budget



53

## Table of Contents

Tax Levy

| Introduction                        |          |
|-------------------------------------|----------|
| Message from the Executive Director | 2        |
| About the Port                      | 3        |
| Organizational Chart                | 4        |
| Commissioners                       | 5        |
|                                     |          |
| Operating Budget                    |          |
| Revenue and Expense Descriptions    | 6        |
| Financial Overview                  | 8        |
| Summary Income Statement            | 9        |
| 2015 Consolidated Income Statement  | 10       |
| Boat Haven                          | 18       |
| Yard                                | 20       |
| Environmental                       | 24       |
| PTBH Property                       | 26       |
| Point Hudson                        | 28       |
| Herb Beck Marina, Quilcene          | 32       |
| Boat Ramps                          | 34       |
| Airport                             | 36       |
| Maintenance Shop                    | 38       |
| Administration                      | 40       |
| Non-Operating                       | 42       |
| 2015 Revenue & Expense Trends       | 44       |
|                                     |          |
| Capital Budget                      |          |
| 2015 Cash Flow Projections          | 46       |
| Capital Budget Plan                 | 47       |
| Sources of Funds                    | 48       |
| Uses of Funds                       | 49       |
|                                     |          |
| Debt Service                        |          |
| 2015 Outstanding Debt Issues        | 50       |
| Use of Tax Levy                     | 51       |
|                                     |          |
| Property Tax                        |          |
| 2015 Tax at a Glance                | 52       |
|                                     | <u> </u> |



#### Who We Are

The Port of Port Townsend is a municipal corporation of the State of Washington created in 1924 under provision of the Revised Code of Washington (R.C.W. Title 53 et seq.). The Port is authorized by statute of the State of Washington to provide for the development and maintenance of harbors and terminals, promote tourism and foster economic activity in its district. The Port is independent from other local or state governments and shares the same geographic boundaries as Jefferson County.

A three-member Board of Commissioners elected for four-year terms by Port District voters governs the Port. The Commission delegates administrative authority to an Executive Director and staff to conduct operations of the Port. The County levies and collects taxes on behalf of the Port as determined by the Board of Commissioners and acts as treasurer for the Port as defined under the Revised Code of Washington 53.36.010.

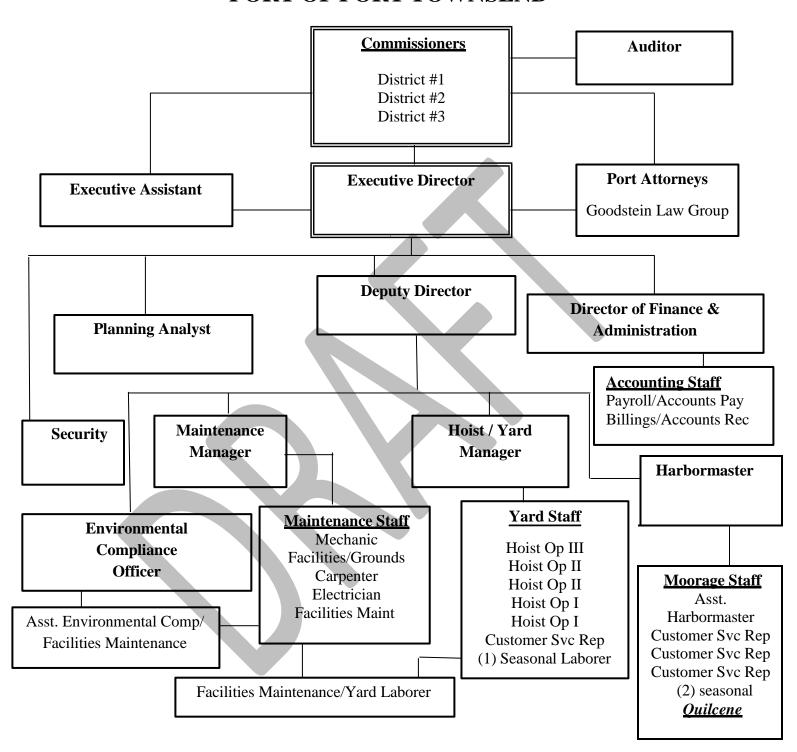
#### **Our Mission**

The Mission of the Port of Port Townsend is to serve the citizens of Jefferson County by responsibly maintaining and developing property and facilities to promote sustainable economic growth, to provide community access to Port facilities and services, and to protect and maintain our community resources and maritime heritage.

#### What We Do

The Port is authorized by Washington law (R.C.W. Title 53.08) to provide and charge rentals, tariffs and other fees for docks, wharves and similar harbor facilities, including associated storage and traffic handling facilities for waterborne commerce. The Port may also provide freight and passenger terminals and transfer and storage facilities for other modes of transportation, including air, rail and motor vehicles. The Port may acquire and improve lands for sale or lease for industrial or commercial purposes, and may create industrial development districts.

#### PORT OF PORT TOWNSEND



### **Organizational Chart**

**Stephen R. Tucker**, President District 1 Term Expires: December 31, 2015

Commissioner Tucker was elected Port Commissioner in 2011. Mr. Tucker is a retired business owner and an avid boater and fisherman. Over the years, through the Coast Guard Auxiliary and the Power Squadron, Steve has taught many courses in boating safety, maintenance, navigation and electronics.



**Brad A. Clinefelter**, Vice-President District 2 Term Expires: December 31, 2017

Commissioner Clinefelter was elected Port Commissioner in 2013. Mr. Clinefelter owns and operates Mystery Bay Charters and Services, providing marine consulting and support services. He holds a U.S. Coast Guard 100-Ton Inland Masters License and is a 2009 graduate of the Northwest School of Wooden Boat Building.



Peter W. Hanke, Secretary District 3 Term Expires: December 31, 2017

Commissioner Hanke was elected Port Commissioner in 2013. Mr. Hanke owns and operates, Puget Sound Express, a family-owned passenger ferry and whale watch operation located at the Point Hudson Marina. Besides being a boat captain and a business owner, Pete is also a pilot who has enjoyed flying out of Jefferson County International Airport since 1998.



#### **Revenue Accounts**

**Moorage:** Charges for use of a boat slip by either recreational boats or commercial vessels.

**Electric:** Charges for KWh usage

**Hoist Revenue:** Charges for lifting boats out of water or off-trailer.

Yard Revenue: Charges for storing boats on land.

Marine Trades Contribution: This is a 3% charge to all shipyard repair projects that are not

completed by the boat owner. This is capped at \$15,000 per project.

Clean Up Revenue: Charges passed on to customers for environmental spill clean-up.

Lease Revenue: Revenue from leasing buildings or land.

**Hangar Revenue/Aircraft Parking:** Rental of hangar space for inside aircraft storage or outside tie down space.

**Commercial Landing Fee:** Fees charged for commercial aircraft to land.

#### **Expense Accounts**

**Salaries & Wages:** Salaries associated with the operations of the departments, including maintenance, commission, executive and accounting staff.

**Taxes & Benefits:** Employer share of taxes and benefits associated with Port employees.

**Contract Services:** Payments for service contracts, including janitorial services, water testing, environmental, information technology and phone consultants.

**Legal & Auditing:** Payments for legal services and the state audit.

**Operating Supplies:** Cost of supplies and small tools that are essential in performing day to day operations.

**Moorage Credit System:** The percentage of revenue associated with the rental of a slip when tenants notify us they will be gone for a week or longer.

**Promotion:** The value of items given away including, disabled veteran boat launch passes.

**Community Relations:** The cost associated with community outreach.

**Bad Debt:** The accounts written off as uncollectable.

**Repair & Maintenance:** The operating costs associated with maintaining our facilities, not including capital maintenance.

**Economic Development:** The costs associated with supporting the local Economic Development Council.

Revenue Bond: Debt that is secured by the Port's revenues.

Limited Tax General Obligation (LTGO) Debt: Debt that is secured by property tax receipts.

Administrative & General: The costs associated with the Commission, Executive and Accounting that are passed on to the departments. The allocation is based on the percentage of the departments operating revenues compared to the total operating revenues. These amounts are shown in the consolidated financials within the individual line item expenses. On the Departmental financials they are shown as a lump sum below operating income with depreciation expense.

#### **Operating Revenues (excluding operating grants)**

The 2015 budget reflects total operating revenues of \$5,171,600, an increase of 6% from the 2014 budget. Overall, the Port's revenues are spread throughout the operating units with Boat Haven providing 29%, Yard 31.7%, Environment .2%, PTBH Properties 10.9%, Point Hudson 22.2%, Quilcene 2.7%, Ramps .7%, and Airport 2.6%.

#### **Operating Expenses**

Port wide operating expenses are budgeted to be \$4,376,813 in 2015, an 13% increase from the 2014 budget. General and Administrative expenses total \$1,126,884 or 26% of total operating expenses, and are allocated to each operating unit based on a percentage of that units operating revenues.

#### **Operating Income**

The 2015 budget reflects a net operating income of \$792,637 before depreciation, a decrease when compared to the 2014 budgeted net income. The majority of this decrease in operating income over prior year is based on rising expenses.

#### **Non-Operating Revenues & Expenses**

The 2015 budget reflects a \$930,900 tax levy, which is an increase of 2.38%. This is taking the banked capacity from the prior year years. Interest income is budgeted conservatively at \$15,000 for 2015. Grant revenue is budgeted at \$25,000 from the FAA and \$339,000 in anticipation of the boat ramp expansion. Non-operating expenses consist of interest expense on the debt service of \$473,526 as well as election expense of \$16,000.

|                             | Operating<br>Revenues | Operating<br>Expenses | Depreciation | Net Operating Income/(Loss) |
|-----------------------------|-----------------------|-----------------------|--------------|-----------------------------|
| OPERATING REVENUES          |                       |                       |              |                             |
| Boat Haven                  | 1,502,200             | 722,826               | 255,000      | 524,374                     |
| Yard                        | 1,639,300             | 1,066,616             | 305,000      | 267,684                     |
| Environmental               | 10,000                | 179,200               | 32,000       | (201,200)                   |
| PTBH Property               | 563,000               | 157,947               | 125,000      | 280,053                     |
| Quilcene                    | 141,500               | 100,046               | 75,000       | (33,546)                    |
| Ramps                       | 36,350                | 37,807                | 25,000       | (26,457)                    |
| Point Hudson                | 1,145,800             | 701,670               | 385,000      | 59,130                      |
| Airport                     | 133,450               | 131,151               | 250,000      | (247,701)                   |
| TOTAL OPERATING REVENUES    | 5,171,600             | 3,097,262             | 1,452,000    | 622,338                     |
| ADDITIONAL OPERATING EXPENS | SES                   |                       |              |                             |
| Maintenance Shop            |                       |                       |              | 228,166                     |
| Administrative & General    |                       |                       |              | 1,126,884                   |
|                             |                       |                       |              |                             |
| NET OPERATING LOSS          |                       |                       |              | (732,712)                   |
| Non-Operating Revenues      |                       |                       |              | 1,396,400                   |
| Non-Operating Expenses      |                       |                       |              | (491,726)                   |
|                             |                       |                       |              |                             |
| NET INCOME                  |                       |                       |              | 171,962                     |
|                             |                       |                       |              |                             |

#### **Budget Explanations**

#### PTBH:

Regular Moorage has been increased while Monthly Guest is decreasing as we plan to assign more regular slips instead of using them as guest monthly. In addition we are adjusting the base fee in an effort to remove extra fees for items such as environmental and electrical base fee. We have proposed a 2% rate increase to the regular moorage which will bring in an additional \$21,000.

#### Yard:

We are anticipating a 7% rate increase in work yard revenues. We are also moving the additional fees such as tarp pool fee and environmental fee into the yard or haul-out rates. The base electric charge for the shipyard is being incorporated in the yard fees. In addition discounts will not be given after 31 days of being in the yard.

#### **Environmental:**

The environmental fees are being incorporated into the base charges of the various departments. The only revenue source for the environmental department will be the charges associated with spill response clean-up.

#### **PTBH Property:**

While the budgeted lease revenue has decreased it is a more accurate reflection of the anticipated revenue taking into account the CPI increases.

| Davis                                    | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget | _ |
|--|----------------|----------------|----------------|--------------------------|--------------------------|---|
| Revenues                                 | 016 707        | 014 245        | 010 020        | 002.000                  | 1 000 000                | * |
| PTBH - Regular Moorage                   | 816,797        | 914,245        | 910,829        | 993,000                  | 1,080,000                | • |
| PTBH - Ship Moorage                      | 27,815         | 31,840         | 23,835         | 30,000                   | 30,000                   |   |
| PTBH - Liveaboard Fee                    | 18,575         | 19,110         | 18,335         | 20,000                   | 18,000                   |   |
| Work Float/Lift Pier Usage               | 2,021          | 2,678          | 2,505          | 3,000                    | 3,000                    |   |
| PTBH - Monthly Guest                     | 80,212         | 98,298         | 123,946        | 95,000                   | 95,000                   |   |
| PTBH - Nightly Guest                     | 161,089        | 151,356        | 160,214        | 170,000                  | 190,000                  |   |
| PTBH - Electric                          | 79,420         | 83,067         | 80,949         | 90,000                   | 50,000                   | * |
| PTBH - Miscellaneous Revenue             | 7,855          | 6,008          | 7,879          | 10,200                   | 10,200                   |   |
| PTBH - Showers                           | 19,627         | 19,652         | 21,088         | 20,000                   | 20,000                   |   |
| PTBH - Laundry                           | 6,266          | 6,117          | 6,176          | 6,000                    | 6,000                    | - |
| Total Moorage Revenue                    | 1,219,678      | 1,332,371      | 1,355,756      | 1,437,200                | 1,502,200                |   |
|  |                |                |                |                          |                          |   |
| Yard - Liveaboard Fee                    | 1,571          | 2,194          | 1,593          | 1,200                    | 1,500                    |   |
| Yard - Miscellaneous Revenue             | 7,440          | 26,903         | 7,749          | 11,800                   | 15,000                   |   |
| Yard - 70/75 Ton Hoist Revenue           | 219,893        | 228,557        | 241,384        | 240,000                  | 267,000                  |   |
| Yard - 300 Ton Hoist Revenue             | 107,971        | 128,075        | 123,144        | 112,000                  | 177,000                  |   |
| Yard - Washdown Revenue                  | 55,056         | 55,811         | 59,088         | 59,000                   | 60,000                   |   |
| Yard - Bilge Water Revenue               | 1,796          | 1,992          | 3,025          | 1,800                    | 2,800                    |   |
| Yard - Work Yard Revenue                 | 497,737        | 508,830        | 529,299        | 550,000                  | 600,000                  |   |
| Yard - Ship Yard Revenue                 | 252,290        | 322,992        | 361,084        | 320,000                  | 345,000                  |   |
| Yard - L/T Storage                       | 64,990         | 58,811         | 60,921         | 65,000                   | 60,000                   |   |
| Yard - Electric                          | 21,471         | 18,095         | 25,049         | 17,500                   | 25,000                   |   |
| Yard - Blocking Rent (Off Port Property) | 9,413          | 9,149          | 9,437          | 11,000                   | 11,000                   |   |
| Marine Trades 3% Revenue                 | 52,507         | 91,100         | 108,861        | 55,000                   | 75,000                   | _ |
| Total Work Yard Revenue                  | 1,292,133      | 1,452,508      | 1,530,633      | 1,444,300                | 1,639,300                |   |
| Environmental - Clean Up Revenue         | 0              | 0              | 10,109         | 0                        | 10,000                   |   |
| Total Environmental Revenue              | 0              | 0              | 10,109         | 0                        | 10,000                   | - |
| PTBH Prop - Lease Revenue                | 495,991        | 494,980        | 476,915        | 525,000                  | 518,500                  |   |
| PTBH Prop - Storage Unit Revenue         | 8,663          | 8,860          | 7,075          | 10,000                   | 10,000                   |   |
| PTBH Prop - Fuel Dock Lease              | 20,214         | 21,305         | 19,961         | 20,000                   | 20,000                   |   |
| PTBH Prop - Electric                     | 14,838         | 13,802         | 13,551         | 14,500                   | 14,500                   |   |
| PTBH Prop - Miscellaneous                | 14,636         | 13,802         | 300            | 14,300                   | 14,300                   |   |
| Total PTBH Property Revenue              | 539,756        | 538,947        | 517,802        | 569,500                  | 563,000                  | - |
| Total FIBH Fluperty Revenue              | 333,730        | 330,347        | 317,002        | 303,300                  | 303,000                  |   |

<sup>\*</sup>This includes the base electric fee as well as environmental fee and assumes discounts are discontinued

<sup>\*\*</sup>This is only Kwh the base electric is included in regular moorage

#### **Budget Explanations**

#### Quilcene:

The usage continues to decline in Quilcene and the budgeted revenues have been adjusted accordingly.

#### Ramps:

The ramp revenue has remained fairly constant over the years.

#### **Point Hudson:**

CPI adjustments have been accounted for within the lease revenues. We are anticipating moderate increases in the revenue streams associated with the Marina & RV Park.

#### JCIA:

The lease revenues remain fairly constant with CPI increases being built in. The fuel lease revenue continues to decrease slightly and is not expected to rebound.

|   | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|---|----------------|----------------|----------------|--------------------------|--------------------------|
| Quilcene - Regular Moorage                              | 46,666         | 43,439         | 37,506         | 42,500                   | 34,000 *                 |
| Quilcene - Nightly Moorage                              | 1,361          | 1,843          | 2,662          | 1,600                    | 2,600                    |
| Quilcene - Nightly R.V.                                 | 802            | 1,072          | 1,116          | 1,000                    | 1,200                    |
| Quilcene - Electric                                     | 3,520          | 2,577          | 2,079          | 3,000                    | 2,000                    |
| Quilcene - Showers                                      | 1,950          | 2,650          | 2,580          | 2,500                    | 2,500                    |
| Quilcene - Fuel Sales                                   | 37,938         | 26,458         | 34,491         | 28,000                   | 28,000                   |
| Quilcene - Lease Revenue                                | 44,924         | 52,033         | 55,399         | 58,000                   | 58,000                   |
| Quilcene - Rental Property Revenue                      | 6,000          | 6,000          | 6,000          | 6,000                    | 6,000                    |
| Quilcene - Water  | 8,461          | 8,624          | 6,898          | 8,500                    | 7,000                    |
| Quilcene - Miscellaneous Revenue                        | 25             | 0              | 0              | 200                      | 200                      |
| Total Quilcene Revenue                                  | 151,646        | 144,697        | 148,731        | 151,300                  | 141,500                  |
| - 4   |                |                |                |                          |                          |
| Ramps - Ramp/Parking Fee                                | 30,371         | 33,245         | 33,504         | 35,000                   | 35,000                   |
| Dinghy Float Revenue                                    | 1,462          | 1,047          | 838            | 1,800                    | 1,350                    |
| Total Ramp Revenue                                      | 31,833         | 34,292         | 34,342         | 36,800                   | 36,350                   |
| Pt Hudson - Building Lease Revenue                      | 227,633        | 238,983        | 316,458        | 400,000                  | 400,000                  |
| Pt Hudson - Regular Moorage                             | 103,369        | 94,702         | 109,312        | 112,000                  | 111,500                  |
| Pt Hudson - Liveaboard Fee                              | 2,850          | 3,380          | 3,705          | 4,300                    | 4,300                    |
| Pt Hudson - Monthly Guest                               | 25,962         | 41,594         | 56,038         | 40,000                   | 50,000                   |
| Pt Hudson - Nightly Guest                               | 190,836        | 201,656        | 220,103        | 200,000                  | 210,000                  |
| Wharf Usage   | 0              | 0              | 6,150          | 5,000                    | 8,000                    |
| Pt Hudson - Monthly R.V.                                | 31,610         | 29,300         | 21,654         | 30,000                   | 35,000                   |
| Pt Hudson - Nightly R.V.                                | 216,104        | 221,824        | 240,553        | 225,000                  | 250,000                  |
| Pt Hudson - Kayak Racks                                 | 3,589          | 3,722          | 4,936          | 4,000                    | 5,000                    |
| Pt Hudson - Reservation Fee                             | 24,164         | 26,873         | 27,293         | 23,000                   | 26,000                   |
| Pt Hudson - Showers                                     | 6,757          | 6,331          | 8,112          | 8,000                    | 8,000                    |
| Pt Hudson - Laundry                                     | 6,047          | 6,591          | 7,022          | 7,000                    | 7,500                    |
| Pt Hudson - Passenger Fee                               | 3,848          | 0              | 4,132          | 4,000                    | 4,000                    |
| Pt Hudson - Electric                                    | 20,994         | 20,351         | 22,402         | 22,000                   | 22,000                   |
| Pt Hudson - Miscellaneous Revenue                       | 1,995          | 3,227          | 1,680          | 2,500                    | 2,500                    |
| Pt Hudson - Event Facility Revenue                      | 632            | 1,007          | 1,946          | 1,000                    | 2,000                    |
| Total Pt Hudson Marina & R.V Revenue                    | 866,389        | 899,541        | 1,051,496      | 1,087,800                | 1,145,800                |
| ISIA ANI III  | 25             | 0              | 0              | 400                      | 400                      |
| JCIA - Miscellaneous Revenue                            | 25             | 0              | 0              | 100                      | 100                      |
| JCIA - Lease Revenue                                    | 92,967         | 96,823         | 100,950        | 105,000                  | 105,000                  |
| JCIA - Hangar Revenue                                   | 19,468         | 23,741         | 22,179         | 23,000                   | 23,000                   |
| JCIA - Vehicle Parking Revenue JCIA - Aircraft Parking  | 790<br>2,186   | 930<br>1,555   | 720<br>1,229   | 750<br>2,000             | 750<br>1,000             |
| JCIA - All Craft Parking  JCIA - Commercial Landing Fee | 2,180          | 53             | 32             | 100                      | 1,000                    |
| JCIA - Fuel Lease Revenue                               | 3,805          | 4,315          | 3,369          | 4,000                    | 3,500                    |
| Total JCIA Revenue                                      |                | 127,417        | 128,478        | 134,950                  | 133,450                  |
| Total Join Nevellut                                     | - 117,271      | 121,71         | 120,470        | 137,330                  | 133,730                  |
| Total Operating Revenue                                 | 4,220,676      | 4,529,772      | 4,777,348      | 4,861,850                | 5,171,600                |

<sup>\*</sup>We are not recommending a rate increase at Quilcene due to the decreased usage.

#### **Budget Explanations**

#### Salaries & Benefits:

There has been a 2% increase built in for all staff as well as anticipated merit increases. We have budgeted for 1 extra yard employee and have already hired another moorage and maintenance employee. This includes salaries and benefits for all departments, including maintenance & administration.

#### Legal:

We anticipate spending less on legal fees as the claims against the Port have been settled.

#### **Moorage Credit System:**

We will continue to offer credit to regular tenants when they are gone for a week or longer and we have access to their slip.

#### **Membership and Dues:**

We don't anticipate large increases in the membership and dues. The Washington Public Ports continues to be the largest amount accounting for approximately 63% of the total.

#### **Community Relations:**

We anticipate a decrease in the community relations expenses as we move from printed community newsletters to online versions.

#### Repair & Maintenance:

We have decreased the amount budgeted for repair and maintenance as many items are being accounted for within the capital maintenance budget.

#### **Income from Operations:**

Income from Operations is derived from taking Operating Income less Operating Expenses.

|  | 2044           | 2012           | 2242           | 2014             | 2015             |   |
|--|----------------|----------------|----------------|------------------|------------------|---|
|  | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | Annual<br>Budget | Annual<br>Budget |   |
| Operating Expenses                             | Actual         | Actual         | Actual         | buuget           | Buuget           |   |
| Salaries & Wages                               | 1,393,301      | 1,449,986      | 1,545,533      | 1,586,045        | 1,787,000        | * |
| Payroll Taxes                                  | 161,529        | 164,257        | 171,241        | 192,797          | 226,399          |   |
| Employee Benefits                              | 377,866        | 411,601        | 478,003        | 493,283          | 586,421          |   |
| Uniform Expense                                | 7,839          | 9,610          | 6,176          | 8,000            | 9,000            |   |
| Contract Services                              | 128,279        | 150,070        | 208,082        | 137,000          | 206,585          |   |
| Legal & Auditing                               | 57,731         | 108,325        | 122,584        | 120,000          | 101,000          |   |
| Operating Supplies                             | 128,243        | 157,523        | 161,744        | 140,550          | 157,350          |   |
| Cost of Fuel Sold - Quilcene                   | 33,800         | 24,162         | 31,541         | 24,000           | 20,000           |   |
| Moorage Credit System - PTBH                   | 36,551         | 39,608         | 37,766         | 35,000           | 37,000           |   |
| Travel & Training                              | 27,947         | 27,279         | 25,041         | 25,000           | 25,400           |   |
| Insurance                                      | 162,240        | 162,294        | 169,811        | 172,168          | 187,663          |   |
| Claims & Damages                               | 2,011          | 1,593          | 5,585          | 5,000            | 7,000            |   |
| Advertising                                    | 37,638         | 58,178         | 51,524         | 40,000           | 54,050           |   |
| Promotion                                      | 4,878          | 3,271          | 4,025          | 5,000            | 5,000            |   |
| Membership & Dues                              | 16,712         | 11,663         | 11,972         | 21,570           | 14,670           |   |
| Community Relations                            | 10,482         | 7,288          | 6,227          | 8,000            | 4,000            |   |
| Bank Charges                                   | 37,008         | 41,505         | 54,896         | 39,000           | 63,800           |   |
| Utilities                                      | 473,884        | 466,108        | 483,853        | 488,300          | 562,850          |   |
| Excise Tax                                     | 19,015         | 21,380         | 24,514         | 17,825           | 22,925           |   |
| Bad Debt                                       | 25,283         | 19,634         | (1,857)        | 20,000           | 19,300           |   |
| Miscellaneous Expense                          | 3,921          | 2,539          | (572)          | 4,000            | 4,400            |   |
| Repair & Maintenance                           | 218,826        | 157,912        | 171,134        | 275,000          | 250,000          |   |
| Economic Development                           | 22,467         | 36,996         | 25,000         | 25,000           | 25,000           |   |
| Operating Expenses w/o Depreciation            | 3,387,450      | 3,532,782      | 3,793,823      | 3,882,539        | 4,376,813        |   |
| Income from Operations w/o Depreciation        | 833,227        | 996,990        | 983,525        | 979,311          | 794,787          |   |
| Depreciation Expense                           | 1,287,240      | 1,317,076      | 1,408,315      | 1,508,314        | 1,527,500        |   |
| Income (Loss)from Operations with Depreciation | (454,013)      | (320,086)      | (424,790)      | (529,003)        | (732,713)        |   |

<sup>\*</sup>This includes three new staff people over the 2013 budget.

#### **Budget Explanations**

#### **Grants – FAA:**

We are budgeting \$25,000 for the completion of the AWOS project.

#### **Grants:**

We have budgeted \$339,000 in anticipation of a grant from RCO for the boat launch expansion project.

#### **Operating Tax Levy:**

The budget is based on taking the banked capacity which is a 2.38% increase in the property tax levy for a total of \$930,900. This is 14% of our gross revenues

#### **State Timber Excise Tax:**

This is an estimate from the County Assessor.

#### **Election Expense:**

The District 1 Commission seat is up for re-election.

| N. O. II. D                              | 2011      | 2012      | 2013      | 2014<br>Annual | 2015<br>Annual |
|--|-----------|-----------|-----------|----------------|----------------|
| Non-Operating Revenue                    | Actual    | Actual    | Actual    | Budget         | Budget         |
| Grants - FAA                             |           |           |           |                |                |
| Grants                                   | 105,018   | 120,200   | 337,626   | 25,000         | 25,000         |
| Capital Contributions - Non-Operating    | 0         | 0         | 0         | 0              | 339,000        |
| Investment Interest                      | 0         | 166,596   | 2,268,257 | 0              | 0              |
| Operating Tax Levy                       | 20,169    | 14,542    | 13,377    | 15,000         | 15,000         |
| State Forest Revenues                    | 870,581   | 877,783   | 884,622   | 906,000        | 930,900        |
| State Timber Excise Tax                  | 59,751    | 24,831    | 9,196     | 20,000         | 23,000         |
| Leasehold Excise Tax                     | 35,919    | 35,357    | 37,593    | 20,000         | 36,500         |
| Finance Charges                          | 7,027     | 6,979     | 6,912     | 7,000          | 7,000          |
| Other Non-Operating Revenues             | 19,400    | 18,433    | 16,584    | 20,000         | 20,000         |
| Total Non-Operating Revenue              | 0         | 0         | 1,500     | 0              | 0              |
|  | 1,117,864 | 1,264,721 | 3,575,668 | 1,013,000      | 1,396,400      |
| Non-Operating Expenses                   |           |           |           |                |                |
| Interest Expense - Local Fund            | 3,072     | 2,278     | 1,451     | 665            | 0              |
| Interest Expense - CERB Loan             | 17,875    | 15,125    | 12,375    | 9,625          | 7,104          |
| Interest Expense - 2005 Rev Ref Bond     | 133,674   | 118,232   | 101,812   | 83,625         | 57,974         |
| Interest Expense - 2005 LTGO Bond        | 195,959   | 193,059   | 189,559   | 185,560        | 175,329        |
| Interest Expense - 2006 LTGO Refund Bond | 59,180    | 51,924    | 44,456    | 36,792         | 24,630         |
| Interest Expense - 2010 LTGO Bond        | 203,332   | 202,428   | 200,910   | 198,943        | 190,735        |
| Interest Expense - 2013 Revenue Bond     | 0         | 0         | 11,250    | 17,754         | 17,754         |
| Bond Management Fees                     | 2,116     | 1,506     | 1,872     | 1,200          | 1,200          |
| Investment Fees                          | 479       | 211       | 220       | 1,000          | 1,000          |
| Election Expense                         | 6,987     | 0         | 16,438    | 0              | 16,000         |
| Total Non-Operating Expenses             | 622,674   | 584,763   | 587,239   | 535,164        | 491,726        |
| Net Non-Operating Income(Expense)        | 495,190   | 679,958   | 2,988,429 | 477,836        | 904,674        |
| Net Income(Loss)                         | 41,176    | 359,872   | 2,563,639 | (51,167)       | 171,961        |



**Overview:** This full-service marina provides permanent and transient moorage year-round. It is home to 475 commercial and recreational vessels and each year provides more than 6,000 overnight guest moorage accommodations for visiting vessels. Boat Haven amenities include a fuel dock, pump-out station, showers and a laundry. A net float for fishermen, a seafood loading dock and a crane support the fishing fleet in the commercial basin. The U.S. Coast Guard Cutter Osprey is stationed here as well. The Port's first developed property, Boat Haven is a 19-acre rectangle protected by a riprap breakwater. In 2010 and 2011 the entire A/B Dock system with its 175 slips was replaced in its entirety.

#### 2015 Proposed Maintenance & Capital Projects:

- Engineering Assessment of "Old" portion of Breakwater, Estimated at \$15,000
- Condition Assessment/Load Rating of New Day Dock, Estimated at \$25,000
- Restroom Capital Maintenance, See page 47

| Revenues                           | 2011 Actual | 2012 Actual | 2013 Actual | 2014<br>Annual<br>Budget | 2015 Annual<br>Budget |
|------------------------------------|-------------|-------------|-------------|--------------------------|-----------------------|
| Dogwley Magyage                    | 016 707     | 014 245     | 010 020     | 002.000                  | 1 000 000             |
| Regular Moorage                    | 816,797     | 914,245     | 910,829     | 993,000                  | 1,080,000             |
| PTBH - Ship Moorage                | 27,815      | 31,840      | 23,835      | 30,000                   | 30,000                |
| Liveaboard Fee                     | 18,575      | 19,110      | 18,335      | 20,000                   | 18,000                |
| Work Float/Lift Pier Usage         | 2,021       | 2,678       | 2,505       | 3,000                    | 3,000                 |
| Monthly Guest                      | 80,212      | 98,298      | 123,946     | 95,000                   | 95,000                |
| Nightly Guest                      | 161,089     | 151,356     | 160,214     | 170,000                  | 190,000               |
| Electric                           | 79,420      | 83,067      | 80,949      | 90,000                   | 50,000                |
| Miscellaneous Revenue              | 7,855       | 6,008       | 7,879       | 10,200                   | 10,200                |
| Showers                            | 19,627      | 19,652      | 21,088      | 20,000                   | 20,000                |
| Laundry                            | 6,266       | 6,117       | 6,176       | 6,000                    | 6,000                 |
| Total Revenues                     | 1,219,678   | 1,332,371   | 1,355,756   | 1,437,200                | 1,502,200             |
| _                                  |             |             |             |                          |                       |
| Expenses                           | 202.450     | 222 722     | 404.074     | 150 100                  | 244 000               |
| Salaries & Wages                   | 202,159     | 200,783     | 194,974     | 164,430                  | 211,000               |
| Payroll Taxes                      | 27,602      | 27,441      | 23,523      | 23,022                   | 31,141                |
| Employee Benefits                  | 54,773      | 57,624      | 60,464      | 51,140                   | 69,979                |
| Uniform Expense                    | 460         | 664         | 622         | 600                      | 830                   |
| Contract Services                  | 33,601      | 35,451      | 36,907      | 29,100                   | 35,000                |
| Operating Supplies                 | 20,590      | 27,884      | 25,571      | 23,400                   | 25,000                |
| Travel & Training                  | 936         | 110         | -           | 1,100                    | 1,100                 |
| Insurance                          | 36,725      | 34,913      | 37,784      | 45,643                   | 47,827                |
| Claims & Damages                   | -           | 1,545       | -           | 500                      | 500                   |
| Advertising                        | 6,624       | 9,911       | 9,932       | 10,600                   | 10,600                |
| Promotion                          | 90          | -           | 345         | 250                      | 250                   |
| Bank Charges                       | 7,325       | 6,929       | 10,148      | 6,900                    | 11,000                |
| Utilities                          | 147,577     | 149,219     | 147,967     | 144,900                  | 172,000               |
| Excise Tax                         | 4,678       | 4,766       | 4,762       | 4,000                    | 5,000                 |
| Bad Debt Expense                   | 1,044       | 1,002       | (1,746)     | 2,000                    | 2,000                 |
| Miscellaneous Expense              | (80)        | (100)       | (917)       | 100                      | 100                   |
| Credit System                      | 36,551      | 39,608      | 37,766      | 35,000                   | 37,000                |
| Repair & Maintenance               | 45,046      | 30,506      | 56,432      | 80,000                   | 62,500                |
| Operating Expenses                 | 625,700     | 628,257     | 644,532     | 622,685                  | 722,826               |
| Operating Income/(Expense)         | 593,978     | 704,114     | 711,224     | 814,515                  | 779,374               |
| Allocated Administrative & General | 207,655     | 258,382     | 269,869     | 282,623                  | 335,911               |
| Depreciation Expense               | 219,658     | 285,357     | 271,237     | 336,003                  | 255,000               |
| Net Income (Loss)                  | 166,665     | 160,375     | 170,118     | 195,889                  | 188,463               |



**Overview:** Featuring a heavy boat haul-out facility, the Port Townsend Yard has a regional reputation for quality and economy and is a destination of choice for vessel maintenance, refits and new construction of all types. It provides access to more than 100 marine trades businesses in the Port Townsend area. The Port operates three travel lifts; the largest one can lift vessels up to 150 feet long and weighing up to 330 tons. The Yard's 17-acre dry-land storage area can hold up to 200 vessels "on the hard," and owners are allowed to work on their own boats (something many work-yards prohibit). Constructed in 1997, the Shipyard portion of the Yard provides a variety of spaces and buildings for the marine trades. It supports over 450 people working in approximately 100 marine trades businesses, comprising the third-largest employment sector in Jefferson County. The security of long-term leases has encouraged many marine boat-building and repair businesses to construct specialized facilities for their operations. Other Yard tenants include marine supply and equipment retailers, several eateries, and the County's hazardous waste collection facility.

## Operating Budget: Yard

|                                   | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|-----------------------------------|----------------|----------------|----------------|--------------------------|--------------------------|
| Revenues                          |                |                |                |                          |                          |
| Electric                          | 21,471         | 18,095         | 25,049         | 17,500                   | 25,000                   |
| Liveaboard Fee                    | 1,571          | 2,194          | 1,593          | 1,200                    | 1,500                    |
| Miscellaneous Revenue             | 7,440          | 26,903         | 7,749          | 11,800                   | 15,000                   |
| 300 Ton Hoist Revenue             | 107,971        | 128,075        | 123,144        | 112,000                  | 177,000                  |
| 70/75 Ton Hoist Revenue           | 219,893        | 228,557        | 241,384        | 240,000                  | 267,000                  |
| Washdown Revenue                  | 55,056         | 55,811         | 59,088         | 59,000                   | 60,000                   |
| Bilge Water Revenue               | 1,796          | 1,992          | 3,025          | 1,800                    | 2,800                    |
| Ship Yard Revenue                 | 252,290        | 322,992        | 361,084        | 320,000                  | 345,000                  |
| Work Yard Revenue                 | 497,737        | 508,830        | 529,299        | 550,000                  | 600,000                  |
| Blocking Rent (Off Port Property) | 9,413          | 9,149          | 9,437          | 11,000                   | 11,000                   |
| Long Term Storage Yard            | 64,990         | 58,811         | 60,921         | 65,000                   | 60,000                   |
| Marine Trades Contribution        | 52,507         | 91,100         | 108,861        | 55,000                   | 75,000                   |
| Total Revenues                    | 1,292,133      | 1,452,508      | 1,530,633      | 1,444,300                | 1,639,300                |
|                                   |                |                |                |                          |                          |
| Operating Expenses                |                | 127 - 22       | 207.222        | 0.50 =50                 |                          |
| Salaries & Wages                  | 407,457        | 427,500        | 387,032        | 362,769                  | 440,000                  |
| Payroll Taxes                     | 51,147         | 53,860         | 50,314         | 50,791                   | 64,061                   |
| Employee Benefits                 | 111,006        | 123,742        | 120,973        | 112,827                  | 143,955                  |
| Uniform Expense                   | 3,599          | 3,979          | 2,113          | 3,140                    | 3,500                    |
| Contract Services                 | 9,182          | 16,625         | 4,162          | 10,700                   | 25,000                   |
| Operating Supplies                | 13,872         | 21,838         | 16,034         | 16,500                   | 18,000                   |
| Tarp Pool Expense                 | 15,699         | 16,508         | 16,402         | 12,000                   | 20,000                   |
| Postage                           | 918            | 1,043          | 615            | 1,025                    | 1,025                    |
| Janitorial Supplies               | 2,511          | 2,583          | 2,903          | 2,600                    | 2,600                    |
| Fuel & Lubricants                 | 21,106         | 20,052         | 11,934         | 16,000                   | 20,000                   |
| Shipyard Permit                   | 675            | 707            | -              | 700                      | 700                      |
| Travel & Training                 | 3,122          | 1,359          | -              | 1,800                    | 1,800                    |
| Insurance                         | 33,876         | 35,060         | 34,920         | 33,365                   | 34,325                   |
| Claims & Damages                  | 308            | 48             | 5,585          | 3,000                    | 5,000                    |
| Advertising                       | 14,416         | 20,783         | 11,812         | 13,200                   | 13,000                   |
| Promotion                         | 2,223          | 804            | 1,129          | 2,500                    | 2,500                    |
| Bank Charges                      | 15,099         | 18,161         | 25,928         | 17,000                   | 30,000                   |
| Utilities                         | 111,506        | 107,816        | 110,759        | 107,900                  | 148,050                  |
| Excise Tax                        | 6,748          | 8,921          | 8,347          | 6,500                    | 8,500                    |
| Bad Debt Expense                  | 23,548         | 9,068          | (624)          | 15,700                   | 15,000                   |
| Miscellaneous Expense             | -              | -              | -              | 200                      | 600                      |
| Repair & Maintenance - 300 Ton    | 5,753          | 11,906         | 20,102         | 14,000                   | 14,000                   |
| Repair & Maintenance - 70 Ton     | 4,408          | 3,257          | 2,142          | 7,000                    | 7,000                    |
| Repair & Maintenance - 75 Ton     | 11,398         | 3,897          | 3,713          | 9,000                    | 9,000                    |
| Repair & Maintenance              | 13,423         | 29,569         | 5,174          | 39,000                   | 39,000                   |
| Operating Expenses                | 882,998        | 939,086        | 841,469        | 859,217                  | 1,066,616                |

## Operating Budget: Yard

|   | 2011<br>Actual     | 2012<br>Actual     | 2013<br>Actual     | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|---|--------------------|--------------------|--------------------|--------------------------|--------------------------|
| Operating Income/(Expense)                              | 409,135            | 513,422            | 689,165            | 585,083                  | 572,684                  |
| Allocated Administrative & General Depreciation Expense | 220,000<br>251,418 | 283,616<br>264,121 | 317,283<br>277,472 | 275,549<br>300,283       | 339,734<br>305,000       |
| Net Income (Loss)                                       | (62,283)           | (34,314)           | 94,409             | 9,251                    | (72,050)                 |

This page intentionally left blank



**Overview:** The Port recognizes that we are caretakers of very special public properties. We are dedicated to safeguarding our historic character, community assets, and environmental resources for current and future generations.

The Port of Port Townsend has become a national leader in environmental stewardship, successfully building partnerships with private business, public agencies, and nonprofit groups to apply a "triple bottom line" approach in all its activities — where economic, environmental and social consequences are factored into decision-making. By honoring these principles of sustainability, the Port has been able to make possible economic development that is supported by a wide cross-section of Jefferson County residents.

The Port seeks to protect our community's shorelines, improve stormwater management techniques, and safeguard Jefferson County's maritime culture. We are dedicated to protecting the historic character of our properties and their important ecological features for current and future generations.

#### 2015 Proposed Maintenance & Capital Projects:

- Tidal Gate Replacement, See page 47
- Stormwater System Maintenance, See page 47
- Vault 1 Sandfilter Replacement, See page 47

## Operating Budget: Environmental

|                                    | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015 Annual<br>Budget                 |
|------------------------------------|----------------|----------------|----------------|--------------------------|---------------------------------------|
| Revenues                           |                |                |                |                          |                                       |
| Clean Up Revenue                   | 0              | 0              | 10,109         | 0                        | 10,000                                |
| Total Revenues                     | 0              | 0              | 10,109         | 0                        | 10,000                                |
| Expenses                           |                |                |                |                          |                                       |
| Salaries & Wages                   | 0              | 0              | 52,051         | 129,919                  | 88,000                                |
| Payroll Taxes                      | 0              | 0              | 6,368          | 18,190                   | 12,963                                |
| Employee Benefits                  | 0              | 0              | 16,250         | 40,407                   | 29,130                                |
| Uniform Expense                    | 0              | O              | 618            | 150                      | 500                                   |
| Contract Services                  | 0              | 0              | 36,951         | 17,150                   | 20,000                                |
| Operating Supplies                 | 0              | 0              | 16,200         | 10,000                   | 10,000                                |
| Postage                            | 0              | 0              | 55             | 0                        | 100                                   |
| Permits                            | 0              | 0              | 1,067          | 0                        | 1,600                                 |
| Travel & Training                  | 0              | 0              | 1,284          | 1,000                    | 1,500                                 |
| Insurance                          | 0              | 0              | 2,822          | 3,556                    | 3,757                                 |
| Claims & Damages                   | 0              | 0              | 0              | 0                        | 0                                     |
| Advertising                        | 0              | 0              | 187            | 0                        | 150                                   |
| Utilities                          | 0              | 0              | 4,427          | 2,000                    | 2,000                                 |
| Excise Tax                         | 0              | 0              | 0              | 0                        | 2,000                                 |
| Bad Debt Expense                   | 0              | C              | 0              | 0                        | 0                                     |
| Repair & Maintenance               | 0              | 0              | 2,731          | 0                        | 7,500                                 |
| Operating Expenses                 | 0              | 0              | 141,012        | 222,372                  | 179,200                               |
| Operating Income/(Expense)         | 0              | 0              | (130,903)      | (222,372)                | (169,200)                             |
| Allocated Administrative & General | 0              | 0              | 24,364         | 30,914                   | 2,236                                 |
| Depreciation Expense               | 0              | 0              | ,              | 35,061                   | 32,000                                |
|                                    |                |                |                |                          | · · · · · · · · · · · · · · · · · · · |
| Net Income (Loss)                  | 0              | 0              | (187,024)      | (288,346)                | (203,436)                             |

**Overview:** The diverse upland development and land uses at Boat Haven include many marine-related and non-marine related structures and uses. Marine-related uses include the following: boat storage; boat building, repair, sales and service; fish processing; a yacht club; a U.S. Coast Guard station; and marine related offices and manufacturing. Non-marine related uses include the following: several restaurants; offices; manufacturing; a moderate risk waste disposal facility; and other assorted commercial and retail businesses. There are approximately 60+ structures on site, ranging from small sheds to tall shops.

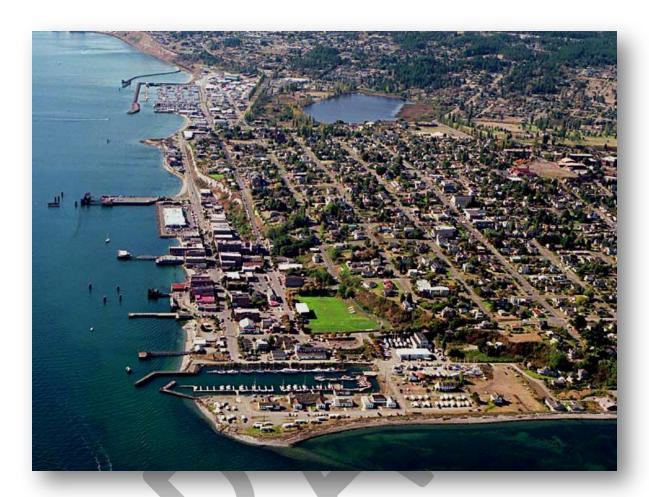
#### 2015 Proposed Maintenance & Capital Projects:

 Engineering Assessment/Estimation of Remaining Useful Life: Sperry Buildings, Estimated at \$10,000



### Operating Budget: PTBH Properties

|                                    | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Budget | 2015<br>Annual<br>Budget |
|------------------------------------|----------------|----------------|----------------|----------------|--------------------------|
| Revenues                           |                |                |                |                |                          |
| PTBH Prop - Lease Revenue          | 495,991        | 494,980        | 476,915        | 525,000        | 518,500                  |
| PTBH Prop - Storage Units          | 8,663          | 8,860          | 7,075          | 10,000         | 10,000                   |
| PTBH Prop - Fuel Dock Lease        | 20,214         | 21,305         | 19,961         | 20,000         | 20,000                   |
| PTBH Prop - Electric               | 14,838         | 13,802         | 13,551         | 14,500         | 14,500                   |
| Total Revenues                     | 539,706        | 538,947        | 517,502        | 569,500        | 563,000                  |
|                                    |                |                |                |                |                          |
| Expenses                           |                |                |                |                |                          |
| Salaries & Benefits                | 48,260         | 39,795         | 39,448         | 44,637         | 45,000                   |
| Payroll Taxes                      | 6,110          | 5,014          | 4,906          | 6,250          | 6,615                    |
| Employee Benefits                  | 13,236         | 11,480         | 12,253         | 13,883         | 14,866                   |
| Uniform Expense                    | 37             | 60             | 0              | 90             | 0                        |
| Contract Services                  | 2,972          | 963            | 3,615          | 1,330          | 4,000                    |
| Operating Supplies                 | 52             | 400            | 534            | 1,000          | 1,000                    |
| Postage                            | 692            | 835            | 494            | 750            | 750                      |
| Travel                             | 0              | 0              | 0              | 100            | 0                        |
| Insurance                          | 15,584         | 17,279         | 14,736         | 11,809         | 11,316                   |
| Bank Charges                       | 96             | 503            | 722            | 250            | 1,000                    |
| Utilities                          | 33,172         | 33,330         | 33,344         | 32,500         | 32,500                   |
| Excise Tax                         | 267            | 249            | 240            | 200            | 300                      |
| Bad Debt Expense                   | 0              | 1,730          | 312            | 500            | 500                      |
| Miscellaneous Expense              | 29             | 29             | 29             | 100            | 100                      |
| Repair & Maintenance               | 41,232         | 21,666         | 9,152          | 51,000         | 40,000                   |
| Operating Expenses                 | 161,738        | 133,330        | 119,786        | 164,399        | 157,947                  |
| Operating Income/(Expense)         | 377,968        | 405,617        | 397,717        | 405,101        | 405,053                  |
| Allocated Administrative & General | 92,815         | 106,075        | 97,657         | 112,405        | 125,894                  |
| Depreciation Expense               | 147,880        | 138,637        | 138,832        | 144,884        | 125,000                  |
| Net Income (Loss)                  | 137,272        | 160,904        | 161,228        | 147,812        | 154,159                  |



**Overview:** Constructed in the early 1930s as a federal quarantine station, but soon repurposed as a U.S. Coast Guard station, the property was deeded to the Port in 1956. The 4-acre marina has 44 slips and 700 lineal feet of linear docks dedicated to transient guest moorage. The 24 upland acres owned by the Port accommodates a RV park with 48 spaces. The marina's dock system was completely replaced in 2007.

In addition to the regional offices of the Washington State Department of Fish and Wildlife, Washington State University Extension offices as well as U.S. Customs, Point Hudson is home to the Wooden Boat Foundation, the Northwest Maritime Center and the annual Wooden Boat Festival. Point Hudson is also home to three restaurants as well as several maritime related businesses.

#### 2015 Proposed Maintenance & Capital Projects:

- Permitting for Jetty Replacement, See page 47
- Structural Assessment of Point Hudson Station Buildings, Estimated at \$10,000
- Exterior painting of the Station Buildings
- Roof Maintenance

## Operating Budget: Point Hudson

|                                | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|--------------------------------|----------------|----------------|----------------|--------------------------|--------------------------|
| Revenues                       |                |                |                |                          |                          |
| Pt Hudson - Building Lease Rev | 227,633        | 238,983        | 316,458        | 400,000                  | 400,000                  |
| Pt Hudson - Regular Moorage    | 103,369        | 94,702         | 109,312        | 112,000                  | 111,500                  |
| Pt Hudson - Electric           | 0              | 0              | 0              | 0                        | 0                        |
| Pt Hudson - Liveaboard Fee     | 2,850          | 3,380          | 3,705          | 4,300                    | 4,300                    |
| Pt Hudson - Monthly Guest      | 25,962         | 41,594         | 56,038         | 40,000                   | 50,000                   |
| Pt Hudson - Utility Reimb      | 0              | 0              | 0              | 0                        | 0                        |
| Pt Hudson - Nightly Guest      | 190,836        | 201,656        | 220,103        | 200,000                  | 210,000                  |
| Wharf Usage                    | 0              | 0              | 6,150          | 5,000                    | 8,000                    |
| Pt Hudson - Monthly R.V.       | 31,610         | 29,300         | 21,654         | 30,000                   | 35,000                   |
| Pt Hudson - Nightly R.V.       | 216,104        | 221,824        | 240,553        | 225,000                  | 250,000                  |
| Pt Hudson - Kayak Racks        | 3,589          | 3,722          | 4,936          | 4,000                    | 5,000                    |
| Pt Hudson - Reservation Fee    | 24,164         | 26,873         | 27,293         | 23,000                   | 26,000                   |
| Pt Hudson - Showers            | 6,757          | 6,331          | 8,112          | 8,000                    | 8,000                    |
| Pt Hudson - Laundry            | 6,047          | 6,591          | 7,022          | 7,000                    | 7,500                    |
| Pt Hudson - Passenger Fee      | 3,848          | 0              | 4,132          | 4,000                    | 4,000                    |
| Pt Hudson - Electric           | 20,994         | 20,351         | 22,402         | 22,000                   | 22,000                   |
| Pt Hudson - Miscellaneous Rev  | 1,995          | 3,227          | 1,680          | 2,500                    | 2,500                    |
| Pt Hudson - Event Facility Rev | 632            | 1,007          | 1,946          | 1,000                    | 2,000                    |
| Total Revenues                 | 866,389        | 899,541        | 1,051,496      | 1,087,800                | 1,145,800                |
|                                |                |                |                |                          |                          |
| Expenses                       |                |                |                |                          |                          |
| Salaries & Wages               | 191,411        | 172,163        | 218,945        | 225,584                  | 252,000                  |
| Payroll Taxes                  | 25,302         | 23,812         | 27,946         | 31,584                   | 37,050                   |
| Employee Benefits              | 51,376         | 48,947         | 67,530         | 70,160                   | 83,256                   |
| Uniform Expense                | 533            | 797            | 229            | 690                      | 675                      |
| Contract Services              | 30,808         | 34,171         | 36,310         | 30,480                   | 31,830                   |
| Operating Supplies             | 3,771          | 7,363          | 8,528          | 9,000                    | 9,000                    |
| Postage                        | 824            | 904            | 501            | 850                      | 850                      |
| Janitorial Supplies            | 6,372          | 7,051          | 7,660          | 7,000                    | 7,000                    |
| Travel & Training              | 262            | 110            | 0              | 600                      | 600                      |
| Insurance                      | 24,924         | 26,381         | 29,716         | 29,546                   | 37,609                   |
| Claims and Damages             | 0              | 0              | 0              | 500                      | 500                      |
| Advertising                    | 15,547         | 22,569         | 23,562         | 15,000                   | 25,000                   |
| Promotion                      | 518            | 508            | 1,321          | 250                      | 250                      |
| Bank Charges                   | 13,489         | 14,922         | 16,583         | 14,100                   | 20,000                   |
| Utilities                      | 129,869        | 128,043        | 132,284        | 150,850                  | 158,850                  |
| Excise Tax                     | 5,950          | 5,942          | 7,661          | 6,000                    | 6,000                    |
| Bad Debt Expense               | 616            | 7,605          | 96             | 1,000                    | 1,000                    |
| Miscellaneous Expense          | 0              | (89)           | (1,583)        | 200                      | 200                      |

## Operating Budget: Point Hudson

|                                    | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|------------------------------------|----------------|----------------|----------------|--------------------------|--------------------------|
| Repair & Maintenance               | 48,385         | 28,281         | 40,839         | 22,000                   | 30,000                   |
| Operating Expenses                 | 549,957        | 529,480        | 618,127        | 615,393                  | 701,670                  |
| Operating Income/(Expense)         | 316,432        | 370,061        | 433,369        | 472,407                  | 444,130                  |
| Allocated Administrative & General | 142,830        | 167,145        | 215,100        | 219,093                  | 253,979                  |
| Depreciation Expense               | 267,421        | 281,839        | 317,337        | 319,622                  | 385,000                  |
| Net Income (Loss)                  | (93,818)       | (78,923)       | (99,069)       | (66,308)                 | (194,849)                |



This page is left blank intentionally.

### Operating Budget: Herb Beck Marina, Quilcene

**Overview:** At the south end of Linger Longer Road on the west shore of Quilcene Bay, the Port owns about 50 acres of waterfront and uplands. The major tenant is Coast Seafoods, which operates a large shellfish hatchery and processing facility. A mix of transient, permanent and commercial moorage is provided at Herb Beck Marina (formerly the Quilcene Boat Haven Marina," renamed in 2005 to honor the long-serving former Port Commissioner, a Quilcene resident). The marina's small manmade harbor has floating docks to accommodate about 50 boats, plus a boat launch ramp and fuel and water service. In 2008 the Port rebuilt 80 feet of docks that were damaged in a storm, and replaced the sites failing septic system with one with extra capacity for future industry and possible expanded RV use. Parking and a public restroom are provided next to the only warm-water swimming beach in the county.

#### **2015 Proposed Maintenance & Capital Projects**

- Water Distribution System Pressure Testing, Estimated Cost \$5,000
- Quilcene Beach Picnic Area Renovation, Estimated Cost \$2,500



### Operating Budget: Herb Beck Marina, Quilcene

|                                    | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|------------------------------------|----------------|----------------|----------------|--------------------------|--------------------------|
| Revenues                           |                |                |                |                          |                          |
| Quilcene - Regular Moorage         | 46,666         | 43,439         | 37,506         | 42,500                   | 34,000                   |
| Quilcene - Nightly Moorage         | 1,361          | 1,843          | 2,662          | 1,600                    | 2,600                    |
| Quilcene - Nightly R.V.            | 802            | 1,072          | 1,116          | 1,000                    | 1,200                    |
| Quilcene - Electric                | 3,520          | 2,577          | 2,079          | 3,000                    | 2,000                    |
| Quilcene - Showers                 | 1,950          | 2,650          | 2,580          | 2,500                    | 2,500                    |
| Quilcene - Fuel Sales              | 37,938         | 26,458         | 34,491         | 28,000                   | 28,000                   |
| Quilcene - Lease Revenue           | 44,924         | 52,033         | 55,399         | 58,000                   | 58,000                   |
| Quilcene - Rental Property Rev     | 6,000          | 6,000          | 6,000          | 6,000                    | 6,000                    |
| Quilcene - Water                   | 8,461          | 8,624          | 6,898          | 8,500                    | 7,000                    |
| Quilcene - Miscellaneous Rev       | 25             | 0              | 0              | 200                      | 200                      |
| Total Revenues                     | 151,646        | 144,697        | 148,731        | 151,300                  | 141,500                  |
| Expenses                           |                |                |                |                          |                          |
| Salaries & Wages                   | 18,803         | 16,001         | 11,059         | 15,255                   | 16,000                   |
| Payroll Taxes                      | 2,328          | 2,022          | 1,358          | 2,136                    | 2,358                    |
| Employee Benefits                  | 5,105          | 4,560          | 3,462          | 4,745                    | 5,299                    |
| Uniform Expense                    | 21             | 13             | 0              | 90                       | 0                        |
| Contract Services                  | 18,587         | 18,386         | 19,110         | 18,275                   | 18,275                   |
| Fire Protection                    | 1,000          | 1,000          | 1,000          | 1,000                    | 1,000                    |
| Operating Supplies                 | 405            | 1,088          | 625            | 500                      | 500                      |
| Postage                            | 225            | 300            | 150            | 300                      | 300                      |
| Janitorial Supplies                | 1,237          | 881            | 1,356          | 800                      | 800                      |
| Cost of Fuel Sold                  | 33,800         | 24,162         | 31,541         | 24,000                   | 20,000                   |
| Travel & Training                  | 268            | 110            | 0              | 500                      | 500                      |
| Insurance                          | 6,804          | 6,684          | 6,606          | 6,221                    | 6,115                    |
| Claims & Damages                   | 0              | 0              | 0              | 500                      | 500                      |
| Advertising                        | 120            | 281            | 0              | 300                      | 300                      |
| Bank Charges                       | 403            | 321            | 911            | 250                      | 1,000                    |
| Utilities                          | 10,949         | 11,198         | 14,357         | 11,000                   | 11,000                   |
| Excise Tax                         | 694            | 688            | 646            | 500                      | 500                      |
| Bad Debt Expense                   | 76             | 0              | 0              | 500                      | 500                      |
| Miscellaneous Expense              | 18             | 18             | 0              | 100                      | 100                      |
| Repair & Maintenance               | 8,718          | 2,927          | 6,702          | 20,000                   | 15,000                   |
| Operating Expenses                 | 109,563        | 90,641         | 98,884         | 106,972                  | 100,046                  |
| Operating Income/(Expense)         | 42,084         | 54,056         | 49,847         | 44,328                   | 41,454                   |
| Allocated Administrative & General | 25,657         | 27,871         | 29,192         | 30,164                   | 31,216                   |
| Depreciation Expense               | 90,833         | 69,506         | 68,746         | 74,633                   | 75,000                   |
| Net Income (Loss)                  | (74,407)       | (43,320)       | (48,091)       | (60,469)                 | (64,763)                 |



**Overview:** The Port owns and operates five ramps within its properties. The ramps are located at the Boat Haven and Quilcene marinas as well as Gardiner, Mats Mats Bay and Port Hadlock7. These facilities were constructed for the benefit of the public as a whole, and are intended to provide waterfront access and recreational opportunities for a wide variety of persons.

#### **2015 Proposed Maintenance & Capital Projects:**

Boat Ramp Expansion Project, See page 47

|                                    | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|------------------------------------|----------------|----------------|----------------|--------------------------|--------------------------|
| Revenues                           |                |                |                |                          |                          |
| Ramps - Ramp/Parking Fee           | 30,371         | 33,245         | 33,504         | 35,000                   | 35,000                   |
| Dinghy Float Revenue               | 1,462          | 1,047          | 838            | 1,800                    | 1,350                    |
| Total Revenues                     | 31,833         | 34,292         | 34,342         | 36,800                   | 36,350                   |
|                                    |                |                |                |                          |                          |
| Expenses                           |                |                |                |                          |                          |
| Salaries & Wages                   | 12,963         | 13,373         | 15,495         | 11,604                   | 16,000                   |
| Payroll Taxes                      | 1,636          | 1,661          | 1,910          | 1,625                    | 2,354                    |
| Employee Benefits                  | 3,552          | 3,858          | 4,838          | 3,609                    | 5,291                    |
| Uniform Expense                    | 6              | 34             | 0              | 90                       | 0                        |
| Operating Supplies                 | 679            | 1,070          | 1,396          | 800                      | 800                      |
| Insurance                          | 768            | 768            | 1,248          | 1,281                    | 1,362                    |
| Promotion                          | 2,048          | 1,959          | 630            | 1,500                    | 1,500                    |
| Bank Charges                       | 304            | 273            | 364            | 300                      | 600                      |
| Utilities                          | 3,969          | 3,946          | 3,885          | 4,250                    | 4,250                    |
| Excise Tax                         | 520            | 598            | 567            | 525                      | 525                      |
| Bad Debt Expense                   | 0              | 0              | 0              | 100                      | 100                      |
| Miscellaneous Expense              | 18             | 18             | 0              | 25                       | 25                       |
| Repair & Maintenance               | 1,049          | 1,278          | 200            | 5,000                    | 5,000                    |
| Operating Expenses                 | 27,511         | 28,836         | 30,534         | 30,709                   | 37,807                   |
|                                    |                |                |                |                          |                          |
| Operating Income/(Expense)         | 4,322          | 5,456          | 3,808          | 6,091                    | (1,457)                  |
|                                    |                |                |                |                          |                          |
| Allocated Administrative & General | 5,045          | 6,148          | 6,314          | 7,460                    | 8,128                    |
| Depreciation Expense               | 15,786         | 15,935         | 14,357         | 15,572                   | 25,000                   |
|                                    |                |                |                |                          |                          |
| Net Income (Loss)                  | (16,509)       | (16,627)       | (16,862)       | (16,941)                 | (34,585)                 |



Overview: Jefferson County's only general aviation airport is located four (4) miles southwest of Port Townsend, between State Routes 19 and 20. It was originally developed as an auxiliary military training facility prior to World War II, and was transferred first to Jefferson County, and then to the Port of Port Townsend in 1959. The Port has more than doubled the initial landholding to 316 acres and in 1990 constructed a single 3,000-foot east-west paved runway. Airport tenants offer a wide range of aviation support services, including passenger, cargo and scenic flights, aircraft rentals; flight instruction; aviation fuel; airframe and power plant maintenance and repair; and a restaurant. The Airport is both home to and a popular destination for recreational pilots, and is an international airport of entry used frequently by Canadian pilots. More than 100 aircraft are presently based at the JCIA. Private developers began construction in 2008 on 65 new airplane hangars, 23 of which have now been completed and are for sale. A significant addition at the Airport is the nonprofit Port Townsend Aero Museum, which opened in 2009 and is dedicated to historic aviation in the Pacific Northwest.

### **2015 Proposed Maintenance & Capital Projects:**

- Finalize AWOS project, See page 47
- Main drainage ditch cleaning, Estimated Cost \$8,000
- Taxiway drainage repair

| Revenues                           | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|------------------------------------|----------------|----------------|----------------|--------------------------|--------------------------|
| Miscellaneous Revenue              | 25             | 0              | 0              | 100                      | 100                      |
| Lease Revenue                      | 92,967         | 96,823         | 100,950        | 105,000                  | 105,000                  |
| Hangar Revenue                     | 19,468         | 23,741         | 22,179         | 23,000                   | 23,000                   |
| Vehicle Parking Revenue            | 790            | 930            | 720            | 750                      | 750                      |
| Aircraft Parking                   | 2,186          | 1,555          | 1,229          | 2,000                    | 1,000                    |
| Commercial Landing Fees            | 2,180          | 53             | 32             | 100                      | 100                      |
| Fuel Lease Revenue                 | 3,805          | 4,315          | 3,369          | 4,000                    | 3,500                    |
| ruer Lease Neveriue                | 119,241        | 127,417        | 128,478        | 134,950                  | 133,450                  |
|                                    | 113,241        | 127,717        | 120,470        | 134,330                  | 133,430                  |
| Expenses                           |                |                |                |                          |                          |
| Salaries & Wages                   | 34,270         | 31,892         | 38,795         | 44,445                   | 44,000                   |
| Payroll Taxes                      | 5,606          | 3,982          | 4,820          | 6,223                    | 6,165                    |
| Employee Benefits                  | 9,383          | 9,125          | 12,233         | 13,823                   | 13,853                   |
| Uniform Expense                    | 11             | 40             | 0              | 90                       | 0                        |
| Contract Services                  | 4,138          | 450            | 12,215         | 435                      | 12,000                   |
| Fire Protection                    | 9,261          | 9,255          | 9,289          | 9,180                    | 9,180                    |
| Operating Supplies                 | 229            | 1,138          | 23             | 200                      | 200                      |
| Postage                            | 277            | 334            | 198            | 300                      | 300                      |
| Fuel & Lubricants                  | 886            | 2,400          | 85             | 1,200                    | 1,200                    |
| Permits                            | 0              | 657            | 0              | 0                        | 0                        |
| Travel & Training                  | 102            | 0              | 0              | 200                      | 200                      |
| Insurance                          | 19,727         | 17,584         | 19,037         | 18,871                   | 20,083                   |
| Claims & Damages                   | 0              | 0              | 0              | 500                      | 500                      |
| Membership & Dues                  | 150            | 225            | 150            | 70                       | 70                       |
| Bank Charges                       | 177            | 239            | 241            | 100                      | 100                      |
| Utilities                          | 11,262         | 11,244         | 12,138         | 11,300                   | 12,000                   |
| Excise Tax                         | 156            | 216            | 2,291          | 100                      | 100                      |
| Bad Debt Expense                   | 0              | 230            | 105            | 200                      | 200                      |
| Miscellaneous Expense              | 1,417          | 817            | 615            | 1,000                    | 1,000                    |
| Repair & Maintenance               | 33,331         | 21,397         | 12,227         | 13,000                   | 10,000                   |
| Operating Expenses                 | 130,381        | 111,476        | 128,954        | 121,236                  | 131,151                  |
| Operating Income/(Expense)         | (11,141)       | 15,941         | (475)          | 13,714                   | 2,299                    |
| Allocated Administrative & General | 20,546         | 24,965         | 26,681         | 27,356                   | 29,785                   |
| Depreciation Expense               | 276,198        | 250,644        | 260,260        | 270,552                  | 250,000                  |
| Net Income (Loss)                  | (307,884)      | (259,668)      | (287,416)      | (284,195)                | (277,486)                |

### Operating Budget: Maintenance Shop

**Overview:** The Maintenance Shop includes all of the expenses for the Maintenance Staff that are not allocated to the various departments. The majority of the staff time is charged out to the various departments, however there is also staff time as well as materials associated with running the maintenance shop. Those expenses are shown on the next page.

The total cost of Maintenance included within this budget is \$930,262. This includes the total cost of salaries and benefits of the Maintenance staff as well as the other expenses included within the maintenance shop, repair and maintenance, and operating supplies.



## Operating Budget: Maintenance Shop

| _                     | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Annual<br>Budget | 2015<br>Annual<br>Budget |
|-----------------------|----------------|----------------|----------------|--------------------------|--------------------------|
| Salaries & Wages      | 103,211        | 113,833        | 113,413        | 74,006                   | 115,000                  |
| Payroll Taxes         | 12,544         | 13,635         | 12,705         | 10,361                   | 16,809                   |
| Employee Benefits     | 27,628         | 31,817         | 32,275         | 23,017                   | 37,773                   |
| Uniform Expense       | 2,941          | 3,167          | 2,594          | 2,610                    | 3,045                    |
| Contract Services     | 98             | 880            | 385            | 300                      | 300                      |
| Operating Supplies    | 3,245          | 2,542          | 3,982          | 4,700                    | 4,700                    |
| Janitorial Supplies   | 837            | 861            | 968            | 800                      | 800                      |
| Fuel & Lubricants     | 13,904         | 13,878         | 11,732         | 12,000                   | 12,000                   |
| Repair & Maintenance  | 5,996          | 2,879          | 8,090          | 15,000                   | 11,000                   |
| Travel & Training     | 626            | 344            | 330            | 700                      | 700                      |
| Insurance             | 5,676          | 5,544          | 4,061          | 4,300                    | 4,338                    |
| Advertising           | 0              | 174            | 339            | 0                        | 0                        |
| Membership & Dues     | 0              | 100            | 170            | 0                        | 0                        |
| Utilities             | 6,599          | 7,166          | 9,759          | 6,100                    | 6,600                    |
| Miscellaneous Expense | 0              | 0              | 0              | 100                      | 100                      |
| Depreciation Expense  | 18,046         | 11,038         | 11,582         | 11,703                   | 15,000                   |
|                       |                |                |                |                          |                          |
| Total Expenses        | 201,350        | 207,858        | 212,385        | 165,698                  | 228,166                  |

### Operating Budget: Administration

**Overview:** The Administration includes expenses for the Commission, Executive Staff and Accounting Staff. Overall expenses have increased 57%, however a significant reason for this is the way in which salaries are being allocated. In 2011 the Executive Staff salaries were being allocated to the various departments. Beginning in mid-2013 all Administrative salaries where charged to Administration. The allocation is now being done through the quarterly Administrative and General (A & G) allocation process. The A & G allocation is done based on each department's revenues. In addition there has been a 12.5% increase in health care costs since 2011.



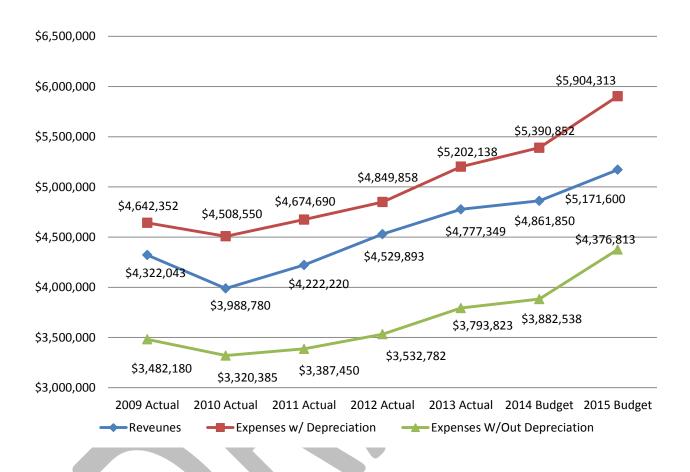
## Operating Budget: Administration

|                       |             | 2012      |             | 2014<br>Annual | 2015 Annual |
|-----------------------|-------------|-----------|-------------|----------------|-------------|
|                       | 2011 Actual | Actual    | 2013 Actual | Budget         | Budget      |
|                       |             |           |             |                |             |
| Salaries & Wages      | 374,767     | 434,646   | 474,320     | 513,396        | 560,000     |
| Payroll Taxes         | 29,254      | 32,829    | 37,390      | 42,618         | 46,883      |
| Employee Benefits     | 101,807     | 120,449   | 147,725     | 159,674        | 183,020     |
| Uniform Expense       | 230         | 855       | 0           | 450            | 450         |
| Contract Services     | 18,633      | 32,890    | 48,137      | 19,050         | 50,000      |
| Legal Expense         | 57,731      | 92,719    | 122,375     | 100,000        | 100,000     |
| Audit Expense         | 0           | 15,606    | 209         | 20,000         | 1,000       |
| Operating Supplies    | 17,360      | 22,638    | 31,398      | 16,125         | 16,125      |
| Community Relations   | 10,482      | 7,288     | 6,227       | 8,000          | 4,000       |
| Publications          | 174         | 174       | 135         | 200            | 200         |
| Postage               | 1,658       | 1,949     | 1,197       | 1,800          | 1,800       |
| Repair & Maintenance  | 87          | 349       | 602         | 0              | 0           |
| Promotional Hosting   | 0           | 0         | 600         | 500            | 500         |
| Travel & Training     | 22,631      | 24,995    | 23,427      | 19,000         | 19,000      |
| Insurance             | 18,157      | 18,081    | 18,881      | 17,574         | 20,932      |
| Advertising           | 932         | 4,252     | 4,230       | 900            | 5,000       |
| Membership & Dues     | 16,562      | 11,338    | 11,652      | 21,500         | 14,600      |
| Bank Charges          | 116         | 158       | 0           | 100            | 100         |
| Economic Development  | 22,467      | 36,996    | 25,000      | 25,000         | 25,000      |
| Utilities             | 18,980      | 14,146    | 14,934      | 17,500         | 15,600      |
| Miscellaneous Expense | 2,519       | 1,846     | 1,284       | 2,175          | 2,175       |
| Allocated A & G       | (714,548)   | (874,201) | (986,459)   | (985,563)      | (1,126,884) |
| Depreciation Expense  | 0           | 0         | 16,736      | 0              | 60,500      |
|                       |             |           |             |                |             |
| Total Expenses        | 0           | 0         | (0)         | (2)            | 1           |

**Overview:** The budget is based on taking a 2.38% increase on the property tax levy and receiving a \$339,000 grant for the boat ramp expansion project. All other non-operating revenues are budgeted rather conservatively. The non-operating expenses include interest expense over the year as well as election expense for the Commission seat up for election.



|                                   | 2011 Actual | 2012<br>Actual | 2013 Actual | 2014<br>Annual<br>Budget | 2015 Annual<br>Budget |
|-----------------------------------|-------------|----------------|-------------|--------------------------|-----------------------|
| Revenues                          |             |                |             |                          |                       |
| Grants - FAA                      | 105,018     | 120,200        | 337,626     | 25,000                   | 25,000                |
| Grants                            | 0           | 0              | 0           | 0                        | 339,000               |
| Contributed Capital               | 0           | 166,596        | 2,268,257   | 0                        | 0                     |
| Investment Interest               | 20,169      | 14,542         | 13,377      | 15,000                   | 15,000                |
| Operating Tax Levy                | 870,581     | 877,783        | 884,622     | 906,000                  | 930,900               |
| State Forest Revenue              | 59,751      | 24,831         | 9,196       | 20,000                   | 23,000                |
| State Timber Excise Tax           | 35,919      | 35,357         | 37,593      | 20,000                   | 36,500                |
| Leasehold Excise Tax              | 7,027       | 6,979          | 6,912       | 7,000                    | 7,000                 |
| Finance Charges                   | 19,400      | 18,433         | 16,584      | 20,000                   | 20,000                |
| Other Non-Operating Revenues      | 0           | 0              | 1,500       | 0                        | 0                     |
| Total Non- Operating Revenue      | 1,117,864   | 1,264,721      | 3,575,668   | 1,013,000                | 1,396,400             |
| Expenses                          |             |                |             |                          |                       |
| Interest Exp - Local Fund         | 3,072       | 2,278          | 1,451       | 665                      | 0                     |
| Interest Exp - CERB               | 17,875      | 15,125         | 12,375      | 9,625                    | 7,104                 |
| Interest Exp - 2005 Rev Ref Bond  | 133,674     | 118,232        | 101,812     | 83,625                   | 57,974                |
| Interest Exp - 2005 LTGO Bond     | 195,959     | 193,059        | 189,559     | 185,560                  | 175,329               |
| Interest Exp - 2006 LTGO Ref Bond | 59,180      | 51,924         | 44,456      | 36,792                   | 24,630                |
| Interest Exp - 2010 LTGO Bond     | 203,332     | 202,428        | 200,910     | 198,943                  | 190,735               |
| Interest Exp - 2013 REV Bond      | 0           | 0              | 11,250      | 17,754                   | 17,754                |
| Bond Management Fees              | 2,116       | 1,506          | 1,872       | 1,200                    | 1,200                 |
| Investment Fees                   | 479         | 211            | 220         | 1,000                    | 1,000                 |
| Election Expense                  | 6,987       | 0              | 16,438      | 0                        | 16,000                |
| Total Non- Operating Expenses     | 622,674     | 584,763        | 587,239     | 535,164                  | 491,726               |
| Net Non-Operating Income(Loss)    | 495,190     | 679,958        | 2,988,429   | 477,836                  | 904,674               |



### Capital Budget Plan

The 2015 Capital Budget includes both a 1-year Capital Projects Budget and 4-year Capital Improvement Plan. The Capital Projects Budget is funded by a combination of grants, operating surplus and reserves. Surplus from operations results from the cumulative excess of revenues over expenses. When capacity allows the Port will also issue debt to fund capital projects.

Outside funding sources included in the 2015 budget include a grant from the Federal Aviation Administration for the completion of the AWOS project as well as a grant from the Washington State Recreation and Conservation Office for the proposed boat ramp expansion project.

We will look at re-financing our current bonded debt as well as taking on additional bonded debt to finance the Point Hudson Jetty in 2016. We have also applied for a grant from the Federal Recreation and Conservation Office.

Staff has performed a preliminary ranking of the proposed projects. Details of the 2015 projects are as follows:

**Boat Ramp Expansion:** In 2012 the Port began the process of design and permitting a boat ramp expansion to a two-lane facility to further meet the needs of the increasing number of trailer boaters and fishermen in the area. This project is scheduled to be completed in mid-2015 assuming partial grant funding from the RCO.

**Permitting for Point Hudson Jetty:** Although much of the permitting work has been completed in 2014, the submittal of all of the documents to all of the regulatory agencies will take place in early 2015 for this important project to protect that marina.

**Boat Haven Restroom Capital Maintenance:** Work is scheduled to replace the ceiling in the restrooms as well as improve the current ventilation systems.

**Tidal Gate Replacement:** Seawater intrusion into the stormwater system poses the risk of premature failure of upstream filtration media. Due to age and design limitations, the hinged-type tide gate will be replaced with a unit that employs advanced materials and that will provide 100% protection against seawater intrusion.

**Stormwater System Maintenance:** The system requires periodic cleaning where, by design, pollutants and silt settle in catch basins and vaults.

**Vault 1 Sandfilter Replacement:** Due to gradual compaction since installation in 1997, approximately 2/3rds of the Vault 1 Sandfilter does not function to design performance specifications. This section of filter will be replaced with a subgrade pipe and the addition of catch basins to convey stormwater to a three stage filtration system.

## Operating/Capital Budget: Cash Flow Projections

| Estimated Beginning Cash/Inves | stment Balance          |             |    |   | \$2,500,000 | # |
|--------------------------------|-------------------------|-------------|----|---|-------------|---|
| INCOME                         |                         |             |    |   |             |   |
| Property Tax Levy              |                         |             |    |   | \$930,900   |   |
| Facility Revenues              |                         |             |    |   | \$5,171,600 |   |
| Interest Income                |                         |             |    |   | \$15,000    |   |
| Non-Operating Income           |                         |             |    |   | \$86,500    |   |
| Grants                         |                         |             | *  |   | \$25,000    |   |
|                                |                         |             | ** | _ | \$339,000   | _ |
| Total Income                   |                         |             |    |   | \$6,568,000 |   |
|                                |                         |             |    |   |             |   |
| <u>EXPENSES</u>                |                         |             |    |   |             |   |
|                                | Operations              | Capital     |    | _ | Total       | _ |
|                                |                         |             |    |   |             |   |
| PTBH Marina                    | \$722,826               | \$525,000   | ** | 1 | \$1,247,826 |   |
| Work/Ship Yard                 | \$1,066,616             |             |    |   | \$1,066,616 |   |
| Environmental                  | \$179,200               | \$220,000   |    | 2 | \$399,200   |   |
| PTBH Property                  | \$157,947               |             |    |   | \$157,947   |   |
| Point Hudson                   | \$701,670               | \$40,000    |    | 3 | \$741,670   |   |
| Quilcene                       | \$100,046               |             |    |   | \$100,046   |   |
| Boat Ramps                     | \$37,807                |             |    |   | \$37,807    |   |
| Airport                        | \$131,151               | \$25,000    | *  | 4 | \$156,151   |   |
| Maintentance Shop              | \$213,166               |             |    |   | \$213,166   |   |
| Administrative & General       | \$1,066,385             |             |    |   | \$1,066,385 |   |
| Non-Operating                  |                         |             |    |   | \$18,200    |   |
| Funds Transfers to Reserves    |                         |             |    |   | \$120,000   |   |
| Bond Interest                  |                         |             |    |   | \$470,368   |   |
| Bond Principal                 |                         |             | -  | _ | \$1,019,000 | _ |
| Total Expenses                 | \$4,376,814             | \$810,000   |    | _ | \$6,814,382 | = |
| Estimated Ending Cash/Investm  | ent Balance             |             |    | _ | \$2,253,618 | = |
|                                |                         | <b>A</b>    |    |   |             |   |
| # - Cash Balance made up of:   | Operating Reserve       | \$1,300,000 |    |   |             |   |
|                                | PTBH Renovation Res     | \$627,000   |    |   |             |   |
|                                | Hazardous Waste Res     | \$25,000    |    |   |             |   |
|                                | Contingency Res.        | \$75,000    |    |   |             |   |
|                                | Revenue Bond Restricted | \$473,000   |    |   |             |   |
|                                | Total Cash/Investment   | \$2,500,000 |    |   |             |   |

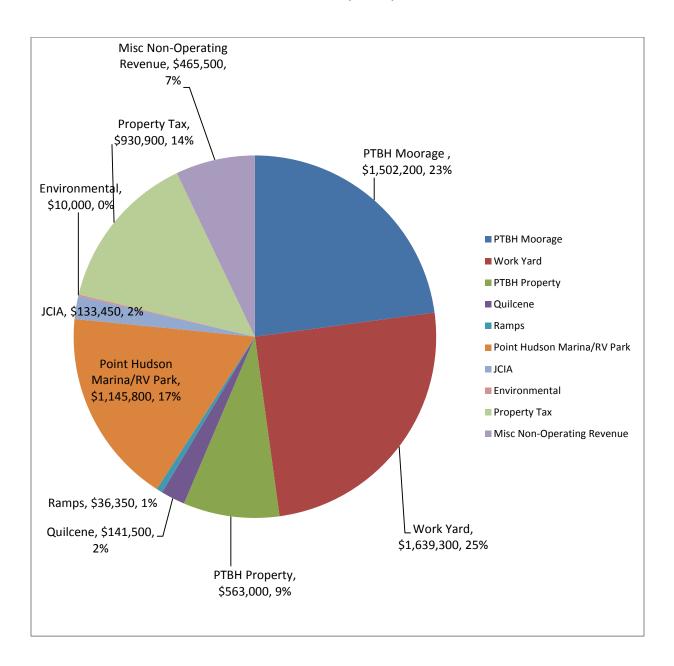
 $<sup>^{\</sup>star}$  The \$25,000 grant is to finalize the AWOS project at the Airport

<sup>\*\*</sup> The \$339,000 grant revenue is in anticipation of the boat ramp expansion project and will help offset the \$490,000 of capital expenses included in the \$525,000.

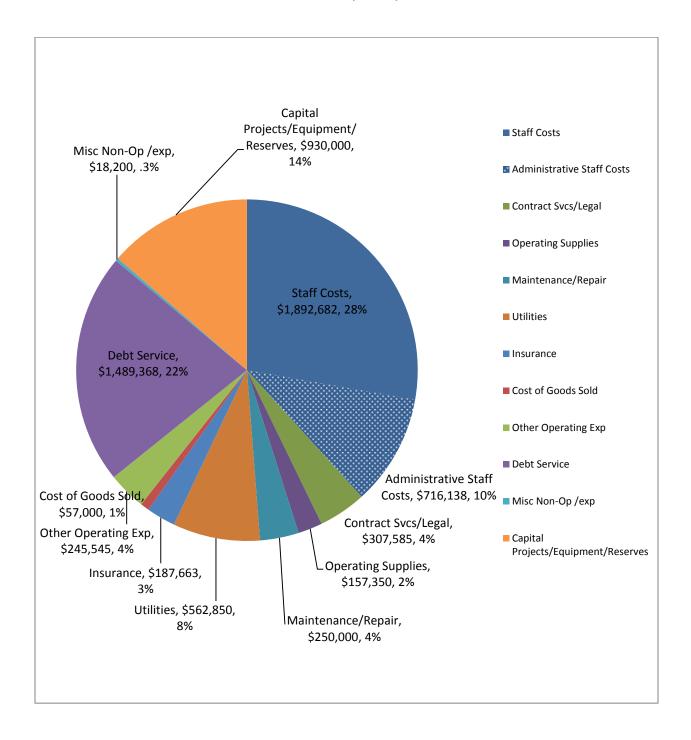
# Capital Budget Plan

| Decided Decembring   | Capital<br>Project | Capital<br>Maint. | 0045    |   | 0046      | 0047      | 0040    |
|--|--------------------|-------------------|---------|---|-----------|-----------|---------|
| Project Description  | Budget             | Budget            | 2015    |   | 2016      | 2017      | 2018    |
| Boat Haven   |                    |                   |         |   |           |           |         |
| Boat Ramp Expansion  | 490,000            |                   | 490,000 | 1 |           |           |         |
| Tidal Gate Replacement   | 30,000             |                   | 30,000  | 2 |           |           |         |
| Replacement of Net Float on Commercial Dock  | 75,000             |                   |         |   |           |           | 75,000  |
| Stormwater System Maintenance<br>C/D Dock Repairs (Laterals & Finger<br>Floats)        |                    | 35,000<br>475,000 | 35,000  | 2 |           | 475,000   |         |
| J & S Building Roof Replacement  |                    | 50,000            |         |   |           | 50,000    |         |
| Boat Haven Restroom Capital Maint.   |                    | 35,000            | 35,000  | 1 |           | 00,000    |         |
| Boat Haven Yard Office Renovation  |                    | 55,000            | ,       |   |           | 55,000    |         |
| Vault 1 Sandfilter Replacement   | 155,000            | ŕ                 | 155,000 | 2 |           | ·         |         |
| Point Hudson   |                    |                   |         |   |           |           |         |
| Point Hudson Jetty Replacement   | 4,000,000          |                   |         |   | 3,000,000 | 1,000,000 |         |
| Permitting Jetty Replacement   | 40,000             |                   | 40,000  | 3 |           |           |         |
| Road/Stormwater Improvement Plan, Design & Engineering Asbestos Remediation (Shanghai, | 50,000             |                   |         |   |           |           | 50,000  |
| Commander's Beach House & Duplex)  |                    | 150,000           |         |   |           | 150,000   |         |
| Replacement of City Dock Fire<br>Suppression System                                    |                    | 150,000           |         |   |           |           | 150,000 |
| Replace Roofs on all Station   |                    |                   |         |   |           |           | ·       |
| Buildings  |                    | 500,000           |         |   |           | 45.000    | 500,000 |
| Union Wharf Roof Structure Repairs   |                    | 15,000            |         |   |           | 15,000    |         |
| Quilcene   |                    |                   |         |   |           |           |         |
| Marina Dock Replacement  | 250,000            |                   |         |   |           | 250,000   |         |
| Restroom/Moorage Office Renovation   |                    | 50,000            |         |   |           | 50,000    |         |
| Chip-Seal Parking Lot & Turn Around  |                    | 25,000            |         |   |           | 25,000    |         |
| Dredging of Marina Entrance Channel  |                    | 140,000           |         |   |           |           | 140,000 |
|  |                    |                   |         |   |           |           |         |
| <u>Airport</u>   |                    |                   |         |   |           |           |         |
| Finalize AWOS  | 25,000             |                   | 25,000  | 4 |           |           |         |

### Total = \$6,568,000

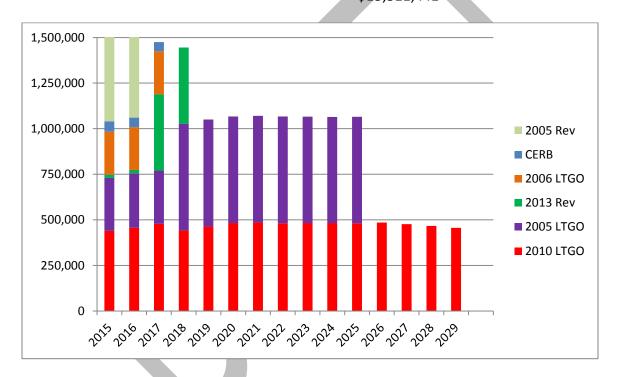


### Total = \$6,814,382

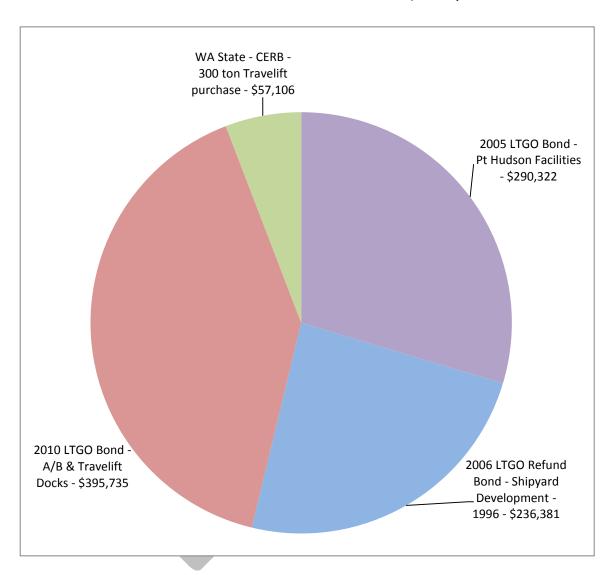


|                          | Principal    | Interest     |               |
|--------------------------|--------------|--------------|---------------|
| <u>Debt</u>              | Balance      | Balance      | Pay-Off Date  |
| 2005 Revenue Refund Bond | \$ 890,000   | \$ 64,000    | November 2016 |
| CERB Loan                | \$ 150,000   | \$ 10,312    | July 2017     |
| 2006 LTGO                | \$ 666,000   | \$ 41,613    | July 2017     |
| 2013 Revenue Bond        | \$ 807,000   | \$ 64,516    | November 2018 |
| 2005 LTGO                | \$4,350,000  | \$1,209,700  | July 2025     |
| 2010 LTGO                | \$4,800,000  | \$2,258,300  | December 2029 |
|                          |              |              |               |
| Total                    | \$11,663,000 | \$ 3,648,441 |               |

\$15,311,441



Total Tax = \$930,900 Total G.O. Debt Service = \$979,554



#### **Tax Levy Sources**

#### **General Tax Levy**

The County Treasurer acts as an agent to collect property taxes levied in the County for all taxing authorities. Taxes are levied annually on January 1 on the property value listed as of the prior year. Assessed values are established by the County Assessor at 100% of fair market value. A revaluation of all property is required every six years.

The Port is permitted by law to levy up to 45 cents per \$1,000 of assessed valuation for general port purposes. The levy may go beyond the 45 cent limit to provide for G.O. bond debt service. The rate may be reduced for either of the following reasons:

Passage of Initiate 747 in November 2001 limits the growth to 1% per year, plus adjustments for new construction.

If the assessed valuation increases due to revaluation, the levy rate will be decreased, and vice versa.

Over the period, 2005 to 2014, the Port general levy rate has ranged from \$.15836 to \$.22038 per \$1,000. The graph on page 53 shows the maximum levy permitted by law compared to the actual general levy of the Port from 2005 to 2014.

#### **Special Tax Levies**

Special tax levies <u>approved</u> by the voters are not subject to the above limitations. The Port can levy property taxes for dredging, canal construction, leveling or filling upon approval of the majority of voters with the Port District, <u>not to exceed</u> \$0.45 per \$1,000 of assessed value of taxable property with the Port District. The Port District has never levied this tax.

#### Industrial Development District (IDD) Tax Levies

The Port may also levy property taxes for Industrial Development Districts (under a comprehensive scheme of harbor improvements); for twelve years only, not to exceed \$0.45 per \$1,000 of assessed value of taxable property within the Port District. If a Port District intends to levy this tax for one or more years after the first six years, the Port must publish notice of intent to impose such a levy and if signatures of at least eight percent (8%) of the voters protest the levy, a special election must be held with majority approval required.

The Industrial Development Levy, however, is not subject to the 101% limitation. The Port has never levied this tax.

#### **Tax Levy Uses**

In the last ten years the Port has used the tax levy to pay for debt service on Limited Tax General Obligation Bonds, which related to prior years' capital construction.

Total proposed general levy rate for 2015 is \$.20832. The total assessed value for the Port District was not available from Jefferson County prior to publication of the budget.

