### **RESOLUTION NO. 602-13**

### A Resolution of the Commission of the Port of Port Townsend

RESOLUTION ESTABLISHING THE YEAR 2014 OPERATING / CAPITAL BUDGET, AND AUTHORIZING CERTAIN DISBURSEMENTS TO MEET EXPENSES OF THE PORT OF PORT TOWNSEND FOR THE YEAR 2014.

**WHEREAS:** under the provisions of RCW 53.35.030 the Port Commission of the Port of Port Townsend is authorized to adopt final operating and capital budgets for the year 2014, and;

WHEREAS: the required filing, notice and public hearing on the preliminary operating/capital budget, as provided in RCW 53.35.020 have been met;

**NOW, THEREFORE BE IT HEREBY RESOLVED** by the Port Commission of the Port of Port Townsend, that receipts and disbursements for the Port of Port Townsend operations and capital activities, for the year 2014 shall be as per the attached marked "Exhibit A", Port of Port Townsend Year 2014 Operating / Capital Budget.

ADOPTED this 13<sup>th</sup> day of November 2013, by the Commission of the Port of Port Townsend and duly authenticated in open session by the signatures of the Commissioners voting in favor thereof and the Seal of the Commission duly affixed.

ATTEST:

David H. Thompson, Secretary

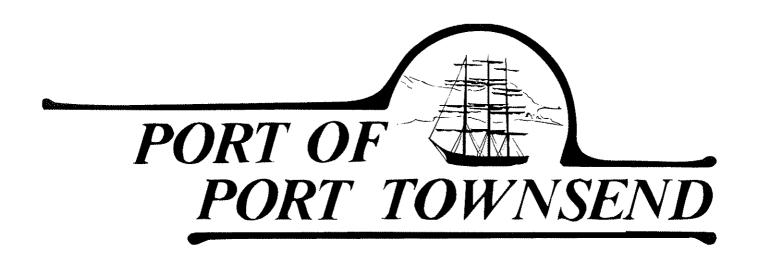
Leif W. ∉rickson, President

**APPROVED AS TO FORM:** 

Carolyn A. Lake, Goodstein Law Group

Port Attorney





# 2014 Operating/Capital Budget

Adopted: November 13, 2013 Resolution No. 602-13

### **Port of Port Townsend**

### 2014 Operating/Capital Budget

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Date:

November 18, 2013

To:

Our Jefferson County Community

Subject:

Port of Port Townsend 2014 Operating Budget

The Port of Port Townsend Commission and staff started the 2014 budget process in August of this year. We discussed the 2014 budget during our public workshops and regular business meetings, taking public comment and suggestions throughout the process. A formal public hearing was held on November 13, 2013. Public comments were recorded and the Port Commission adopted the 2014 Budget during the same meeting.

The format of the budget remains the same as last year. We found the new format was very readable and easy to understand, so we kept it. It is a conservative budget but allows for a number of key infrastructure projects to move forward.

Our Finance Director has a "Financial Overview" on pages 2 - 3 that explains in more detail how the budget is presented. Please take time to read this. This adopted budget is available at the Port's Administration Office and is posted on our web site: <a href="https://www.portofpt.com">www.portofpt.com</a>. If you have any questions - please do not hesitate to contact us. You can call me directly at (360)385-0656.

Sincerely,

Larry Crockett

**Executive Director** 

### Financial Overview

### Operating Revenues

The 2014 budget reflects total operating revenues of \$4.861 million, which is up \$252,400 (5%) from the 2013 budget.

The Commission approved rate adjustments for 2014 for permanent moorage, liveaboard, hazardous waste fees (N.P.D.E.S) and tarp fees. In addition the Commission approved taking the 1% property tax increase. All other rates will be reviewed in 2014.

The Port continues to take what it believes to be a conservative approach to forecasting all revenues for 2014. The largest increases are coming from Moorage, Environmental, Point Hudson Marina & RV and Point Hudson Properties. The moorage increase is due to the rate increases described above. The Environmental increase is due to increasing the hazardous waste fees due to increased costs in maintaining environmental compliance. Point Hudson Marina & RV has continued to see increased activity in the last few years and Point Hudson Properties has increased due to the leases with Washington State Department of Fish and Wildlife, U.S. Customs and WSU Cooperative Extension.

### **Operating Expenses**

Port wide operating expenses are forecast to be \$3.882 million, before depreciation expense of \$1.5 million, which is an increase of \$440,190 (9%) from the 2013 budget. Staffing levels remain fairly constant going into 2014, with the budget reflecting 28.3 FTE's, up from 28.0 budgeted FTE's in 2013. This is the result of adding one FTE position and taking one summer position out of the budget that was never hired. Even with these proposed changes, staffing levels are still lower than the years previous to 2012, going back to 2008, when the budget was based on 32.4 FTE's.

Staff has taken a hard look at all operating expenses, and is proposing the majority of expenses remain constant. However, some unavoidable increases have been calculated into this budget, such as increases in utility costs, legal & auditing, health care premiums, L & I rates, and employee pension rates.

#### **Income from Operations**

The 2014 budget forecasts an Income from Operations, without Depreciation Expense, of \$979,312, which is down \$5,906 from the 2013 budget.

### Non-Operating Revenues & Expenses

The 2014 budget includes a \$906,000 tax levy, which is an increase of approximately \$20,250 from the 2013 budget amount, and represents the value of new construction, and the 1% increase allowed for 2014 under State Statute. In 2013 the Port expects to collect \$884,792 and has a millage rate of \$.19 per thousand, which means that an owner of a home and property valued at \$250,000 will expect to pay \$47.50 in property taxes to the Port in 2013. Based on the preliminary County A.V. for 2014, which shows a decrease of approximately 5.5% county-wide, the anticipated impact to the same taxpayer, assuming their property value did not change, would be an increase of \$2.50 for the year, based on the 906,000 levy request, with a millage rate of \$.20.

Total debt service, which includes principal reduction payments and interest expense, has been increased from the 2013 budget by \$35,000 for 2014, to a total of \$1,495,727. This includes General Obligation Bond debt service of \$979,347 (see page 11 for details) and Revenue Bond debt service of \$516,380.

### Net Income

A Net Loss is budgeted for 2014 at \$51,166. Keep in mind this is after depreciation expense of \$1.5 million. In 2013 we had budgeted Net Income of \$39,517. While our expenses are more than our revenues in the upcoming budget year we are still in better shape when compared to the 2010 actual Net Loss of \$162,457.

On a cash basis we are spending \$325,615 more than we are taking in on capital maintenance projects, transfers to reserves and debt service payments.

#### Contact Info

For additional information or questions regarding the Port's 2014 Operating/Capital Budget, please contact the Port at 360-385-0656, or email <a href="mailto:amy@portofpt.com">amy@portofpt.com</a>. The budget can also be found on the Port web site @ <a href="www.portofpt.com">www.portofpt.com</a>. The Port Administration Office is located at 2701 Jefferson Street, Port Townsend, WA 98368.

### Port of Port Townsend 2014 Consolidated Operating Budget Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues:				
PTBH - Perm Moorage	\$797,141	\$886,107	\$935,000	\$950,000
PTBH - Ship Moorage	27,815	31,840	30,000	30,000
PTBH - Environmental Fee	19,656	28,138		
PTBH - Liveaboard Fee PTBH - Electric	18,575	19,110	19,000	20,000
PTBH - Monthly Guest	79,420 80,212	83,067 98,298	90,000 85,000	90,000 95,000
PTBH - Nightly Guest	161,089	151,356	170,000	170,000
PTBH - Showers	19,627	19,652	20,000	20,000
PTBH - Laundry	6,266	6,117	6,000	6,000
PTBH - Reservation Fee	į	105	2,000	200
Work Float/Lift Pier Usage	2,021	2,678	3,500	3,000
PTBH - Miscellaneous	7,855	5,903	10,000	10,000
Total Moorage Revenue	1,219,677	1,332,371	1,370,500	1,394,200
Work Yard - Hoist Revenue	203,918	210,385	220,000	220,000
Work Yard - Washdown Revenue	36,105	35,845	40,000	40,000
Work Yard - Yard Revenue	475,152	473,125	500,000	500,000
Work Yard - Environmental Fee	22,585	35,705		
Work Yard - Electric	402	253	400	500
Work Yard - Liveaboard Fee Work Yard - Tarp Pool Fee	1,571	1,967	1,000	1,200 20,000
Work Yard - 1/T Storage	15,975 64,990	18,172 58,811	20,000 65,000	65,000
Work Yard - Blocking Rent	8,339	8,227	10,000	10,000
Work Yard - Miscellaneous Revenue	6,380	24,798	5,000	10,000
Total Work Yard Revenue	835,417	867,288	861,400	866,700
Ship Yard - Hoist Revenue	97,946	116,150	85,000	100,000
Ship Yard - Washdown Revenue	18,950	19,966	18,000	19,000
Ship Yard - Yard Revenue	241,213	306,516	285,000	285,000
Ship Yard - Environmental Fee	11,077	16,476		
Ship Yard - Electric	21,069	17,842	15,000	17,000
Ship Yard - Liveaboard		228		
Ship Yard - Tarp Pool Fee	10,025	11,925	10,000	12,000
Ship Yard - Blocking Rent Ship Yard - Miscellaneous Revenue	1,183	996	1,500	1,000 1,800
Ship Yard - Miscenarieous Revenue Ship Yard - Bilge Water Revenue	1,059 1,796	2,105 1,992	1,800 1,800	1,800
Marine Trades 3% Revenue	52,507	91,100	55,000	55,000
Total Ship Yard Revenue	456,825	585,296	473,100	492,600
PTRH Prop. Lagea Poyonya	204 404	ኃርላ ኃርሶ	540 000	£10 000
PTBH Prop - Lease Revenue PTBH Prop - Fuel Dock Lease	294,104 20,214	294,220 21,305	510,000 25,000	510,000 20,000
PTBH Prop - Electric	20,214 2,429	21,305 2,485	2,400	2,500
PTBH Prop - Ind Park Bldg Lease	201,887	200,760	2,700	2,000
PTBH Prop - Storage Unit Revenue	8,663	8,860	10,000	10,000
PTBH Prop - Indus Park Utility Reimb	12,409	11,317	12,000	12,000
PTBH Prop - Miscellaneous Revenue	50			
Total PTBH Property Revenue	539,756	538,947	559,400	554,500

### Port of Port Townsend 2014 Consolidated Operating Budget Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues: con't				
Quilcene - Permanent Moorage	\$45,234	\$41,576	\$45,000	\$40,000
Quilcene - Liveaboard Fee Quilcene - Environmental Fee	315	4.000		
Quilcene - Environmental Fee Quilcene - Nightly Moorage	1,432 1,361	1,863	1.000	1 600
Quilcene - Nightly R.V.	802	1,843 1,072	1,600 500	1,600 1,000
Quilcene - Fuel Sales	37,938	26,458	20,000	28,000
Quilcene - Electric	3,520	2,577	3,000	3,000
Quilcene - Rental Property Revenue	6,000	6,000	6,000	6,000
Quilcene - Showers	1,950	2,650	1,800	2,500
Quilcene - Lease Revenue	44,924	52,033	56,000	58,000
Quilcene - Water Quilcene - Miscellaneous Revenue	8,461	8,624	8,000	8,500
Total Quilcene Revenue	25 151,962	144,696	200 142,100	200 148,800
Total Galloone Hovelide	101,902	144,050	142,100	140,000
Ramps - Ramp/Parking Fee	30,371	33,290	30,000	35,000
Dinghy Float Revenue	1,462	1,047	1,800	1,800
Total Boat Ramp Revenue	31,833	34,337	31,800	36,800
Pt Hudson - Perm Moorage	109,850	100,337	93,000	105,000
Pt Hudson - Environmental Fee	2,553	3,729	00,000	, 55,000
Pt Hudson - Liveaboard Fee	2,850	3,380	3,400	4,300
Pt Hudson - Monthly Guest	16,928	32,230	40,000	40,000
Pt Hudson - Nightly Guest	190,836	201,656	200,000	200,000
Pt Hudson - Wharf Usage				5,000
Pt Hudson - Monthly R.V.	31,610	29,300	30,000	30,000
Pt Hudson - Nightly R.V. Pt Hudson - Reservation Fee	216,104	221,824	210,000	225,000
Pt Hudson - Kayak Racks	24,164	26,873	23,000 3,000	23,000 4,000
Pt Hudson - Electric	3,589 20,994	3,722 20,351	20,000	22,000
Pt Hudson - Showers	6,757	6,331	8,000	8,000
Pt Hudson - Laundry	6,047	6,591	7,000	7,000
Pt Hudson - Passenger Fee	3,848	,	3,000	4,000
Pt Hudson - Miscellaneous Revenue	1,995	3,227	2,500	2,500
Total Pt Hudson Marina & RV Revenue	638,125	659,551	642,900	679,800
Pt Hudson - Bldg Lease Revenue	227,633	238,983	255,000	400,000
Pt Hudson - Event Facility Revenue	632	1,007	1,200	1,000
Pt Hudson - Utility Reimbursement	1,120			
Total Pt Hudson Property Revenue	229,385	239,990	256,200	401,000
JCIA - Lease Revenue	92,967	96,823	104,000	105,000
JCIA - Hangar Revenue	19,468	23,741	23,000	23,000
JCIA - Vehicle Parking Revenue	790	930	750	750
JCIA - Aircraft Parking	2,186	1,555	2,000	2,000
JCIA - Landing Fee	0.5	53	100	100
JCIA - Miscellaneous Revenue JCIA - Fuel Lease Revenue	25	4 245	100	100 4,000
Total JCIA Revenues	3,805 119,241	4,315 127,417	4,000 133,950	134,950
rota, oo a rii coonaga	130,241	(21,411	100,000	104,000
Environmental - Moorage			40,000	43,000
Environmental - Work Yard			43,000	50,000
Environmental - Ship Yard			35,000	35,000
Enviornmental - Quilcene Environmental - Pt Hudson			1,600 3,500	2,500 7,000
Environmental - Stormwater			3,500 15,000	15,000
Total Environmental Revenues			138,100	152,500
Total Operating Revenue	4,222,221	4,529,893	4,609,450	4,861,850
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### Port of Port Townsend 2014 Consolidated Operating Budget Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Operating Expenses:				
Salaries & Wages	\$1,393,301	\$1,449,986	\$1,488,960	\$1,586,045
Payroll Taxes	161,529	164,257	204,652	192,797
Employee Benefits	377,866	411,601	425,420	493,283
Uniform Expense Contract Services	7,839	9,610	8,000	8,000
Legal & Auditing	128,279 57,731	150,070 108,325	137,000 75,000	137,000 120,000
Operating Supplies	128,243	157,523	131,875	140,550
Cost of Fuel Sold - Quilcene	33,800	24,162	17,000	24,000
Moorage Credit System - PTBH	36,551	39,608	35,000	35,000
Travel	20,601	20,691	16,000	17,000
Training	7,346	6,588	8,000	8,000
Insurance	162,240	162,294	166,500	172,168
Claims & Damages Advertising	2,011	1,593	5,000	5,000 40,000
Promotion	37,638 4,878	58,178 3,271	30,000 5,000	5,000 5,000
Membership & Dues	16,712	11,663	20,000	21,570
Community Relations	10,482	7,288	10,000	8,000
Bank Charges	37,008	41,505	39,000	39,000
Utilities_	473,884	466,108	460,000	488,300
Excise Tax	19,015	21,380	17,825	17,825
Bad Debt Miscellaneous Expense	25,283	19,634	20,000	20,000
Repair & Maintenance	3,921 218,826	2,539 157,912	4,000 275,000	4,000 275,000
Economic Development	22,467	36,996	25,000	25,000
Operating Expense w/o Depreciation	3,387,451	3,532,782	3,624,232	3,882,538
Income from Operations w/o Depreciat	834,770	997,111	985,218	979,312
Depreciation Expense	1,287,240	1,317,076	1,326,430	1,508,314
Income from Operations with Depreciat	(452,470)	(319,965)	(341,212)	(529,002)
Non-Operating Revenues:				
Investment Interest	20,169	14,542	15,000	15,000
Operating Tax Levy	870,581	877,783	885,750	906,000
State Forest Revenues	59,751	24,831	20,000	20,000
State Timber Excise Tax Leasehold Excise Tax	35,919	35,357	20,000	20,000
Grant - FAA	7,027 105,018	6,979 120,200	7,000	7,000 25,000
Capital Contributions - Non-Op	100,010	166,596		20,000
Grant - WA State Parks - Pump-outs	13,167	100,000		
Late Fees	19,400	18,433	20,000	20,000
Total Non-Operating Revenue	1,131,032	1,264,721	967,750	1,013,000
Non-Operating Expenses:				
Interest Exp - 2005 LTGO Bond	195,959	193,059	189,560	185,560
Interest Exp - 2006 LTGO Ref Bond	59,180	51,924	44,456	36,792
Interest Exp - 2010 LTGO Bond	203,332	202,428	201,088	198,943
Interest Exp - 2005 Revenue Ref Bond	133,674	118,232	101,820	83,625
Interest Exp - 2013 Revenue Bond Interest Exp - LOCAL Fund	3,072	2,278	1,522	17,754 665
Interest Exp - CERB Loan	3,072 17,875	15,125	12,375	9,625
Bond Management Fees	2,116	1,506	1,200	1,200
Investment Fees	479	211	1,000	1,000
Election Expense	6,987		34,000	
Total Non-Operating Expense	622,674	584,763	587,021	535,164
Net Non-Op Income (Expense)	508,358	679,958	380,729	477,836
Net Income	55,888	359,993	39,517	<u>(51,166)</u>

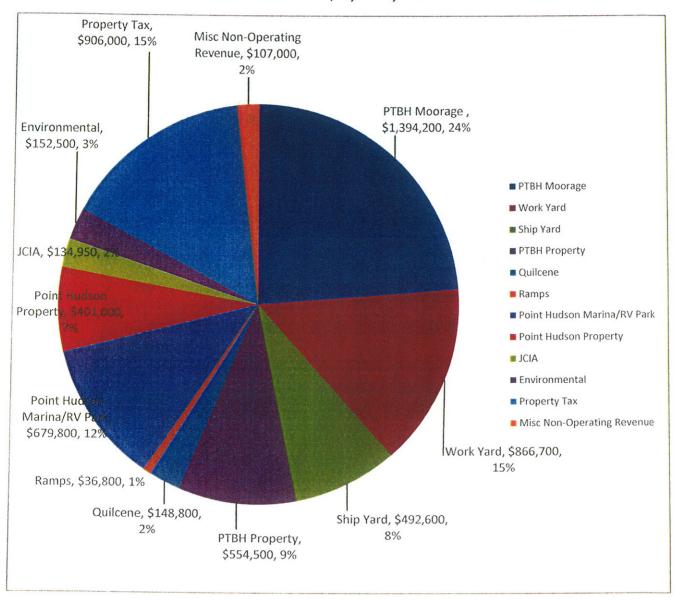
### PORT OF PORT TOWNSEND 2014 Operating / Capital Budget - Cash Flow Projections

Estimated Beginning Cash/Investme	nt Balance		\$2,500,000
INCOME			
Property Tax Levy Facility Revenues Interest Income Non-Operating Income Grants (#1)			\$906,000 \$4,861,850 \$15,000 \$67,000 \$25,000
Total Income			\$5,874,850
EXPENSES			
	Operations	Capital	Total
PTBH Marina Work/Ship Yard Environmental	\$622,685 \$859,217 \$222,372	\$250,000	\$622,685 \$859,217 \$472,372
PTBH Property Point Hudson Quilcene	\$164,399 \$615,393 \$106,972	\$200,000 \$250,000	\$164,399 \$815,393 \$356,972
Boat Ramps Airport Administrative & General	\$30,709 \$121,237 \$1,139,554	<b>4</b> 220,000	\$30,709 \$121,237 \$1,139,554
Non-Operating Funds Transfers to Reserves Bond Interest Bond Principal	Φ1,108,004		\$2,200 \$120,000 \$532,964 \$962,763
Total Expenses	\$3,882,538	\$700,000	\$6,200,465
Estimated Ending Cash/Investment B	alance	apperson.	\$2,174,385

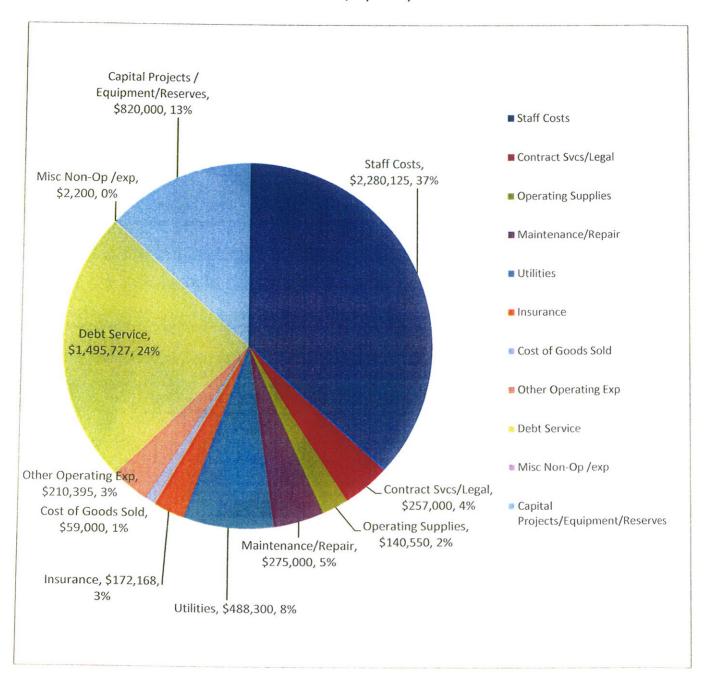
### PORT OF PORT TOWNSEND 2014 Proposed Capital Budget

	Total	
Project Description	Project Budget	Funding Source
PTBH:		
P***		
Environmental Issues	\$250,000	Boat Haven Reserve
Quilcene:		
Quilcene Marina	\$250,000	Operating Reserve
Point Hudson:		
According to the second of the		
Jetty walkway/breakwall	\$200,000	Operating Reserve
		••
Total 2042 Canifel Dudwat	<b>ድግ</b> ላል ዕዕል	
Total 2013 Capital Budget	\$700,000	
Grant Funds	\$0	
Port Reserves	\$700,000	
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Total Sources	\$700,000	•

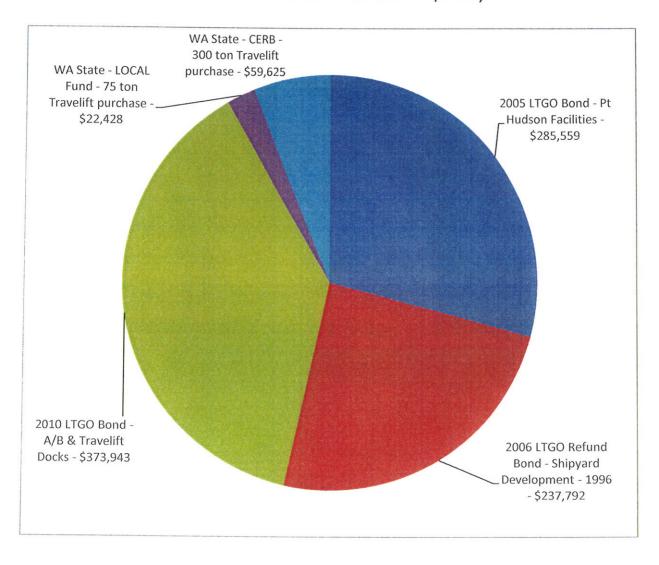
### Port of Port Townsend 2014 Sources of Funds Total = \$5,874,850



### Port of Port Townsend 2014 Uses of Funds Total = \$6,200,465



# Port of Port Townsend 2014 Use of Property Tax Levy Total Tax = \$906,000 Total G.O. Debt Service = \$979,347



### Port of Port Townsend PTBH / SHIP MOORAGE 2014 Budget - Adopted November 13, 2013

Moorage - Permanent   \$797,141   \$886,107   \$935,000   \$950,000   Moorage - Shilp   27,815   31,840   30,000   30,000   Clives browned   19,656   28,138   0   0   0   Clives board Fee   18,575   19,110   19,000   20,000   Lives board Fee   18,575   19,110   19,000   20,000   Lives board Fee   1725   1,212   1,750   1,500   Lift Fier Usage   1,725   1,212   1,750   1,500   Lift Fier Usage   16,089   151,356   170,000   170,000   Nightly Guest Moorage   181,089   151,356   170,000   170,000   Nightly Guest Moorage   181,089   151,356   170,000   170,000   Nightly Guest Moorage   181,089   151,356   170,000   170,000   Nightly Guest Moorage   19,627   19,552   20,000   20,000   Nightly Guest Moorage   19,627   1,332,371   1,370,500   10,000   10,000   Nightly Guest Moorage   19,627   1,332,371   1,370,500   1,394,200   20,0		2011 Actual	2012 Actual	2013 Budget	2014 Budget
Moorage - Ship	Revenues				
Moorage - Ship	Moorage - Permanent	\$797.141	\$886.107	\$935.000	\$950,000
Environmental Fee - Moorage		•		•	
Livesboard Fee Work Float Usage 296 1,466 1,750 1,500 Lift Pier Usage 1,725 1,212 1,750 1,500 Lift Pier Usage 80,212 98,298 85,000 95,000 Nightly Guest Moorage 161,089 151,356 170,000 170,000 Electric 79,420 83,067 90,000 90,000 Miscellaneous Revenue 7,855 5,903 10,000 10,000 Showers 19,627 19,662 20,000 20,000 Laundry 6,266 6,117 6,000 6,000 Reservation Fee 0 105 2,000 200 70 1,000 Reservation Fee 0 105 2,000 200 1,000 Reservation Fee 20,000 1,000 1,000 Reservation Fee 20,000 1,000 1,000 Reservation Fee 30,000 1,000		-		•	_
Lift Pier Usage				19,000	20,000
Monthly Guest Moorage         80,212         98,288         85,000         95,000           Nightly Guest Moorage         181,089         151,366         170,000         170,000           Miscellaneous Revenue         7,855         5,903         10,000         20,000           Showers         19,627         19,652         20,000         20,000           Laundry         6,266         6,117         6,000         6,000           Reservation Fee         0         105         2,000         20,000           Total Revenues         1,219,677         1,332,371         1,370,500         1,394,200           Operating Expenses           Salaries & Wages         202,159         200,733         159,992         164,430           Payroll Taxes         27,602         27,441         25,254         23,022           Employee Bonefits         54,773         57,624         44,392         51,40           Uniform Expense         460         664         600         600           Contract Services         33,601         35,451         29,100         29,100           Operating Supplies         3,622         9,918         6,500         6,500           Postage		296		1,750	1,500
Nightly Guest Moorage   161,089		1,725	1,212	1,750	
Electric   79,420   83,067   90,000   90,000   Miscellaneous Revenue   7,855   5,903   10,000   10,000   Showers   19,627   19,652   20,000   20,000   Laundry   6,266   6,147   6,000   6,000   Reservation Fee   0   105   2,000   200   Total Revenues   1,219,677   1,332,371   1,370,500   1,394,200   Total Revenues   7,219,677   1,332,371   1,370,500   1,394,200   Total Revenues   7,219,677   1,332,371   1,370,500   1,394,200   Total Revenues   7,219,677   1,332,371   1,370,500   1,394,200   Total Revenues   7,225   200,783   169,992   164,430   Revenues   7,602   27,441   25,254   23,022   2,227   2,244   2,5254   23,022   2,227   2,244   2,5254   23,022   2,227   2,244   2,2524   2,300   2,0					
Miscellaneous Revenue			-		
Showers					
Laundry         6,266         6,117         6,000         6,000           Reservation Fee         0         105         2,000         200           Total Revenues         1,219,677         1,332,371         1,370,500         1,394,200           Operating Expenses         Salaries & Wages         202,159         200,783         159,992         164,430           Payroll Taxes         27,602         27,441         25,254         23,022           Employee Benefits         54,773         57,624         44,392         51,140           Uniform Expense         460         664         600         600           Contract Services         33,601         35,451         29,100         29,100           Operating Supplies         3,622         9,918         6,500         6,500           Postage         2,827         3,224         3,000         3,000           Janitorial Supplies         13,375         13,777         13,000         13,000           Fuels & Lubricants         767         965         900         900           Ship Yard Permit         0         119         0         0           Travel         535         0         500         500					
Reservation Fee					
Total Revenues		· · · · · · · · · · · · · · · · · · ·			
Salaries & Wages   202,159   200,783   159,992   164,430   Payroll Taxes   27,602   27,441   25,254   23,022   Employee Benefitis   54,773   57,624   44,392   51,140   Uniform Expense   460   664   600   600   600   Contract Services   33,601   35,451   29,100   29,100   Operating Supplies   3,622   9,918   6,500   6,500   Postage   2,827   3,224   3,000   3,000   3,000   Janitorial Supplies   13,375   13,777   13,000   13,000   Fuels & Lubricants   767   965   900   900   900   Ship Yard Permit   0   119   0   0   0   0   0   0   0   0   0		~/v=v			
Salaries & Wages         202,159         200,783         159,992         164,430           Payroll Taxes         27,602         27,441         25,254         23,022           Employee Benefits         54,773         57,624         44,392         51,140           Uniform Expense         460         664         600         600           Contract Services         33,601         35,451         29,100         29,100           Operating Supplies         3,622         9,918         6,500         6,500           Postage         2,827         3,224         3,000         3,000           Janiforial Supplies         13,375         13,777         13,000         13,000           Fuels & Lubricants         767         965         900         900           Ship Yard Permit         0         119         0         0           Travel         535         0         500         500           Travel         0         1,545         500	lotal Revenues	1,219,677	1,332,371	1,370,500	1,394,200
Payroll Taxes   27,602   27,441   25,254   23,022	Operating Expenses				
Payroll Taxes   27,602   27,441   25,254   23,022	Salaries & Wages	202.159	200.783	159,992	164.430
Employee Benefits         54,773         57,624         44,392         51,140           Uniform Expense         460         664         600         600           Contract Services         33,601         35,451         29,100         29,100           Operating Supplies         3,622         9,918         6,500         6,500           Postage         2,827         3,224         3,000         3,000           Janitorial Supplies         13,375         13,777         13,000         13,000           Fuels & Lubricants         767         965         900         900           Ship Yard Permit         0         119         0         0           Travel         535         0         500         500           Training         400         110         600         600           Insurance         36,725         34,913         36,500         45,643           Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900					
Uniform Expense         460         664         600         600           Contract Services         33,601         35,451         29,100         29,100           Operating Supplies         3,622         9,918         6,500         6,500           Postage         2,827         3,224         3,000         3,000           Janitorial Supplies         13,375         13,777         13,000         13,000           Fuels & Lubricants         767         965         900         900           Ship Yard Permit         0         119         0         0           Travel         535         0         500         500           Training         400         110         600         600           Insurance         36,725         34,913         36,500         45,643           Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000 </td <td></td> <td></td> <td></td> <td></td> <td></td>					
Contract Services         33,601         35,451         29,100         29,100           Operating Supplies         3,622         9,918         6,500         6,500           Postage         2,827         3,224         3,000         3,000           Janitorial Supplies         13,375         13,777         13,000         13,000           Fuels & Lubricants         767         965         900         900           Ship Yard Permit         0         119         0         0           Travel         535         0         500         500           Training         400         110         600         600           Insurance         36,725         34,913         36,500         45,643           Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Sewer         11,011         12,383					
Operating Supplies         3,622         9,918         6,500         6,500           Postage         2,827         3,224         3,000         3,000           Janitorial Supplies         13,375         13,777         13,000         13,000           Fuels & Lubricants         767         965         900         900           Ship Yard Permit         0         119         0         0           Travel         535         0         500         500           Training         400         110         600         600           Insurance         36,725         34,913         36,500         45,643           Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Garbage         37,157         36,422					29,100
Postage         2,827         3,224         3,000         3,000           Janitorial Supplies         13,375         13,777         13,000         13,000           Fuels & Lubricants         767         965         900         900           Ship Yard Permit         0         119         0         0           Travel         535         0         550         500           Training         400         110         600         600           Insurance         36,725         34,913         36,500         45,643           Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Fuels         7,064         5,557	Operating Supplies				
Janitorial Supplies   13,375   13,777   13,000   13,000     Fuels & Lubricants   767   965   900   900     Ship Yard Permit   0   119   0   0   0     Travel   535   0   500   500     Training   400   110   600   600     Insurance   36,725   34,913   36,500   45,643     Claims & Damages   0   1,545   500   500     Advertising   6,624   9,911   4,600   10,600     Promotion   90   0   250   250     Bank Charges   7,325   6,929   6,900   6,900     Utilities - Water   9,494   11,358   12,000   12,000     Utilities - Electricity   68,758   71,955   62,000   62,000     Utilities - Sewer   11,011   12,383   10,500   10,500     Utilities - Fuels   7,064   5,557   5,000   5,000     Utilities - Telephone   12,585   9,208   12,000   12,000     Utilities - Cable/I.T. Service   1,508   2,336   1,400   1,400     Excise Tax   4,678   4,766   4,000   4,000     Bad Bebt Expense   (80)   (100)   100   100     Cost of Moorage Credit System   36,551   39,608   35,000   35,000     Repair & Maintenance   45,046   30,506   80,000   80,000     Allocated A & G Expense   207,655   258,382   242,965   282,623     Direct Operating Expenses   236,821   445,614   534,947   488,892     Depreciation Expense   219,658   285,357   253,458   336,003	Postage				3,000
Fuels & Lubricants					13,000
Travel         535         0         500         500           Training         400         110         600         600           Insurance         36,725         34,913         36,500         45,643           Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Selectricity         68,758         71,955         62,000         62,000           Utilities - Garbage         37,157         36,422         36,000         42,000           Utilities - Fuels         7,064         5,557         5,000         5,000           Utilities - Telephone         12,585         9,208         12,000         12,000           Utilities - Cable/I.T. Service         1,508         2,336         1,400         1,400           Excise Tax         4,678         4,766         4,000         2,000           Bad Bebt Expense	Fuels & Lubricants		965	900	900
Training         400         110         600         600           Insurance         36,725         34,913         36,500         45,643           Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Garbage         37,157         36,422         36,000         42,000           Utilities - Fuels         7,064         5,557         5,000         5,000           Utilities - Telephone         12,585         9,208         12,000         12,000           Utilities - Cable/I.T. Service         1,508         2,336         1,400         1,400           Excise Tax         4,678         4,676         4,000         4,000           Maid Beb	Ship Yard Permit	0	119	0	
Insurance         36,725         34,913         36,500         45,643           Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Electricity         68,758         71,955         62,000         62,000           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Garbage         37,157         36,422         36,000         42,000           Utilities - Telephone         12,585         9,208         12,000         12,000           Utilities - Telephone         12,585         9,208         12,000         12,000           Utilities - Cable/I.T. Service         1,508         2,336         1,400         1,400           Excise Tax         4,678         4,766         4,000         4,000           Bad Bebt Expense         (80)         (100)         100         100      <					
Claims & Damages         0         1,545         500         500           Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Electricity         68,758         71,955         62,000         62,000           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Garbage         37,157         36,422         36,000         42,000           Utilities - Fuels         7,064         5,557         5,000         5,000           Utilities - Telephone         12,585         9,208         12,000         12,000           Utilities - Cable/I.T. Service         1,508         2,336         1,400         1,400           Excise Tax         4,678         4,766         4,000         4,000           Bad Bebt Expense         (80)         (100)         100         100           Cost of Moorage Credit System         36,551         39,608         35,000         35,000	<del></del>				
Advertising         6,624         9,911         4,600         10,600           Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Electricity         68,758         71,955         62,000         62,000           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Garbage         37,157         36,422         36,000         42,000           Utilities - Fuels         7,064         5,557         5,000         5,000           Utilities - Telephone         12,585         9,208         12,000         12,000           Utilities - Cable/I.T. Service         1,508         2,336         1,400         1,400           Excise Tax         4,678         4,766         4,000         4,000           Excise Tax         4,678         4,766         4,000         4,000           Bad Bebt Expense         (80)         (100)         100         100           Cost of Mioorage Credit System         36,551         39,608         35,000         35,000		36,725	· ·	•	•
Promotion         90         0         250         250           Bank Charges         7,325         6,929         6,900         6,900           Utilities - Water         9,494         11,358         12,000         12,000           Utilities - Electricity         68,758         71,955         62,000         62,000           Utilities - Sewer         11,011         12,383         10,500         10,500           Utilities - Garbage         37,157         36,422         36,000         42,000           Utilities - Fuels         7,064         5,557         5,000         5,000           Utilities - Telephone         12,585         9,208         12,000         12,000           Utilities - Cable/I.T. Service         1,508         2,336         1,400         1,400           Excise Tax         4,678         4,766         4,000         4,000           Excise Tax         4,678         4,766         4,000         2,000           Miscellaneous Expense         (80)         (100)         100         100           Cost of Moorage Credit System         36,551         39,608         35,000         35,000           Repair & Maintenance         45,046         30,506         80,000		_			
Bank Charges       7,325       6,929       6,900       6,900         Utilities - Water       9,494       11,358       12,000       12,000         Utilities - Electricity       68,758       71,955       62,000       62,000         Utilities - Sewer       11,011       12,383       10,500       10,500         Utilities - Garbage       37,157       36,422       36,000       42,000         Utilities - Fuels       7,064       5,557       5,000       5,000         Utilities - Telephone       12,585       9,208       12,000       12,000         Utilities - Cable/I.T. Service       1,508       2,336       1,400       1,400         Excise Tax       4,678       4,766       4,000       4,000         Excise Tax       4,678       4,766       4,000       4,000         Miscellaneous Expense       (80)       (100)       100       100         Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356 <td>-</td> <td>•</td> <td>,</td> <td></td> <td></td>	-	•	,		
Utilities - Water       9,494       11,358       12,000       12,000         Utilities - Electricity       68,758       71,955       62,000       62,000         Utilities - Sewer       11,011       12,383       10,500       10,500         Utilities - Garbage       37,157       36,422       36,000       42,000         Utilities - Fuels       7,064       5,557       5,000       5,000         Utilities - Telephone       12,585       9,208       12,000       12,000         Utilities - Cable/I.T. Service       1,508       2,336       1,400       1,400         Excise Tax       4,678       4,766       4,000       4,000         Bad Bebt Expense       (80)       (100)       100       100         Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892			_		
Utilities - Electricity       68,758       71,955       62,000       62,000         Utilities - Sewer       11,011       12,383       10,500       10,500         Utilities - Garbage       37,157       36,422       36,000       42,000         Utilities - Fuels       7,064       5,557       5,000       5,000         Utilities - Telephone       12,585       9,208       12,000       12,000         Utilities - Cable/I.T. Service       1,508       2,336       1,400       1,400         Excise Tax       4,678       4,766       4,000       4,000         Bad Bebt Expense       1,044       1,002       2,000       2,000         Miscellaneous Expense       (80)       (100)       100       100         Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892	<del></del>				
Utilities - Sewer       11,011       12,383       10,500       10,500         Utilities - Garbage       37,157       36,422       36,000       42,000         Utilities - Fuels       7,064       5,557       5,000       5,000         Utilities - Telephone       12,585       9,208       12,000       12,000         Utilities - Cable/I.T. Service       1,508       2,336       1,400       1,400         Excise Tax       4,678       4,766       4,000       4,000         Bad Bebt Expense       1,044       1,002       2,000       2,000         Miscellaneous Expense       (80)       (100)       100       100         Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892					
Utilities - Garbage       37,157       36,422       36,000       42,000         Utilities - Fuels       7,064       5,557       5,000       5,000         Utilities - Telephone       12,585       9,208       12,000       12,000         Utilities - Cable/I.T. Service       1,508       2,336       1,400       1,400         Excise Tax       4,678       4,766       4,000       4,000         Bad Bebt Expense       1,044       1,002       2,000       2,000         Miscellaneous Expense       (80)       (100)       100       100         Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892					
Utilities - Fuels         7,064         5,557         5,000         5,000           Utilities - Telephone         12,585         9,208         12,000         12,000           Utilities - Cable/I.T. Service         1,508         2,336         1,400         1,400           Excise Tax         4,678         4,766         4,000         4,000           Bad Bebt Expense         1,044         1,002         2,000         2,000           Miscellaneous Expense         (80)         (100)         100         100           Cost of Moorage Credit System         36,551         39,608         35,000         35,000           Repair & Maintenance         45,046         30,506         80,000         80,000           Allocated A & G Expense         207,655         258,382         242,965         282,623           Direct Operating Expenses         833,356         886,757         835,553         905,308           Net Income (Loss) w/o Depreciation         386,321         445,614         534,947         488,892           Depreciation Expense         219,658         285,357         253,458         336,003					
Utilities - Telephone       12,585       9,208       12,000       12,000         Utilities - Cable/I.T. Service       1,508       2,336       1,400       1,400         Excise Tax       4,678       4,766       4,000       4,000         Bad Bebt Expense       1,044       1,002       2,000       2,000         Miscellaneous Expense       (80)       (100)       100       100         Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892         Depreciation Expense       219,658       285,357       253,458       336,003					
Utilities - Cable/I.T. Service       1,508       2,336       1,400       1,400         Excise Tax       4,678       4,766       4,000       4,000         Bad Bebt Expense       1,044       1,002       2,000       2,000         Miscellaneous Expense       (80)       (100)       100       100         Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892         Depreciation Expense       219,658       285,357       253,458       336,003					
Excise Tax       4,678       4,766       4,000       4,000         Bad Bebt Expense       1,044       1,002       2,000       2,000         Miscellaneous Expense       (80)       (100)       100       100         Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892         Depreciation Expense       219,658       285,357       253,458       336,003					
Bad Bebt Expense         1,044         1,002         2,000         2,000           Miscellaneous Expense         (80)         (100)         100         100           Cost of Moorage Credit System         36,551         39,608         35,000         35,000           Repair & Maintenance         45,046         30,506         80,000         80,000           Allocated A & G Expense         207,655         258,382         242,965         282,623           Direct Operating Expenses         833,356         886,757         835,553         905,308           Net Income (Loss) w/o Depreciation         386,321         445,614         534,947         488,892           Depreciation Expense         219,658         285,357         253,458         336,003				,	
Miscellaneous Expense         (80)         (100)         100         100           Cost of Moorage Credit System         36,551         39,608         35,000         35,000           Repair & Maintenance         45,046         30,506         80,000         80,000           Allocated A & G Expense         207,655         258,382         242,965         282,623           Direct Operating Expenses         833,356         886,757         835,553         905,308           Net Income (Loss) w/o Depreciation         386,321         445,614         534,947         488,892           Depreciation Expense         219,658         285,357         253,458         336,003					
Cost of Moorage Credit System       36,551       39,608       35,000       35,000         Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892         Depreciation Expense       219,658       285,357       253,458       336,003		•			
Repair & Maintenance       45,046       30,506       80,000       80,000         Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892         Depreciation Expense       219,658       285,357       253,458       336,003					
Allocated A & G Expense       207,655       258,382       242,965       282,623         Direct Operating Expenses       833,356       886,757       835,553       905,308         Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892         Depreciation Expense       219,658       285,357       253,458       336,003					
Direct Operating Expenses         833,356         886,757         835,553         905,308           Net Income (Loss) w/o Depreciation         386,321         445,614         534,947         488,892           Depreciation Expense         219,658         285,357         253,458         336,003					
Net Income (Loss) w/o Depreciation       386,321       445,614       534,947       488,892         Depreciation Expense       219,658       285,357       253,458       336,003					
		***************************************			
Net Income 166,663 160,257 281,489 152,889	Depreciation Expense	219,658	285,357	253,458	336,003
	Net Income	166,663	160,257	281,489	152,889

### Port of Port Townsend WORK YARD 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Environmental Fee - Work Yard	\$22,585	\$35,705	\$0	\$0
Electric	402	253	400	500
Liveaboard Fee Miscellaneous Revenue	1,571	1,967	1,000	1,200
Hoist Revenue	6,380	24,798	5,000	10,000
Washdown Revenue	203,918 36,105	210,385 35,845	220,000 40,000	220,000 40,000
Yard Revenue	404,392	396,059	500,000	500,000
Yard Revenue - Non LET	70,759	77,066	0	0
Long-Term Storage Yard	64,990	58,811	65,000	65,000
Blocking Rent	7,767	7,252	10,000	10,000
Blocking Rent - Non LET	573	975	0	0
Tarp Pool Revenue	15,975	18,172	20,000	20,000
Total Revenues	835,417	867,288	861,400	866,700
Operating Expenses				
Salaries & Wages	289,388	298,022	251,439	248,964
Payroll Taxes	36,540	38,218	39,692	34,857
Employee Benefits	78,835	87,115	69,764	77,432
Uniform Expense	2,614	3,021	2,270	2,270
Contract Services	7,408	14,566	2,400	2,400
Operating Supplies Tarp Pool Expense	8,639	12,481	10,000	10,000
Postage	9,510 761	9,905 879	7,500 800	7,500 800
Janitorial Supplies	1,674	1,722	1,700	1,700
Fuels & Lubricants	15,023	13,851	11,000	11,000
Travel	1,649	873	500	500
Training	670	185	700	700
Insurance	20,076	20,933	21,000	19,704
Claims & Damages	308	48	1,500	1,500
Advertising	7,617	10,565	4,600	6,600
Promotion	153	804	1,000	1,000
Bank Charges	10,956	12,945	12,000	12,000
Utilities - Water	1,567	1,929	1,500	1,500
Utilities - Electricity	33,183	36,142	30,000	30,000
Utilities - Sewer Utilities - Garbage	10,999	10,983 23,199	10,000	10,000 30,000
Utilities - Telephone	22,694 8,729	4,703	24,000 6,000	6,000
Utilities - Cable/I.T. Service	248	174	250	250
Excise Tax	3,867	4,447	4,000	4,000
Bad Bebt Expense	23,548	9,068	13,700	13,700
Miscellaneous Expense	0	0	100	100
Repair & Maint - 70-Ton	4,408	3,257	7,000	7,000
Repair & Maint - 75-Ton	11,398	3,897	9,000	9,000
Repair & Maintenance	11,010	19,347	25,000	25,000
Allocated A & G Expense	140,127	168,520	152,711	175,692
Direct Operating Expenses	763,599	811,799	721,126	751,169
Net Income (Loss) w/o Depreciation	71,818	55,489	140,274	115,531
Depreciation Expense	95,620	108,464	132,426	146,636
Net Income	(23,802)	(52,975)	7,848	(31,105)

### Port of Port Townsend ENVIRONMENTAL 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Environmental Fee - Point Hudson	\$0	\$0	\$3,500	\$7,000
Environmental Fee - Moorage	0	0	40,000	43,000
Environmental Fee - Quilcene	0	0	1,600	2,500
Environmental Fee - Work Yard	0	0	43,000	50,000
Environmental Fee - Ship Yard	0	0	35,000	35,000
Environmental - Stormwater	0	0	15,000	15,000
Total Revenues	0	0	138,100	152,500
Operating Expenses				
Salaries & Wages	0	0	77,103	129,919
Payroll Taxes	0	0	12,171	18,190
Employee Benefits	0	0	21,393	40,407
Uniform Expense	0	0	150	150
Contract Services	0	0	17,150	17,150
Operating Supplies	0	0	5,000	10,000
Travel	0	0	0	1,000
Insurance	0	0	0	3,556
Utilities - Garbage	0	0	0	2,000
Allocated A & G Expense	0	0	21,823	30,914
Direct Operating Expenses	0	0	154,790	253,286
Net Income (Loss) w/o Depreciation	0	0	(16,690)	(100,786)
Depreciation Expense	0	0	31,833	35,061
Net Income	0	0	(48,523)	(135,847)

### Port of Port Townsend SHIP YARD 2014 Budget - Adopted November 13, 2013

Environmental Fee - Ship Yard   \$11,077   \$16,476   \$0   \$0   \$10		2011 Actual	2012 Actual	2013 Budget	2014 Budget
Electric	Revenues				
Liveaboard Fee   0   228   0   0   0     Miscellaneous Revenue   1,059   2,105   1,800   1,800     Hoist Revenue   97,946   116,150   85,000   100,000     Washdown Revenue   13,950   19,966   18,000   19,000     Bilge Water Revenue   196,569   244,110   285,000   285,000     Yard Revenue - Non LET   44,644   62,406   0   0     Blocking Rent   1,073   921   1,500   1,000     Blocking Rent - Non LET   110   75   0   0   0     Tarp Pool Revenue   10,025   11,925   10,000   12,000     Marine Trades 3% Revenue   52,507   91,100   55,000   55,000     Total Revenues   466,825   585,296   473,100   492,600     Operating Expenses   118,069   129,478   111,036   113,805     Payroll Taxes   14,607   15,642   17,528   15,934     Employee Benefits   32,171   36,627   30,808   35,930     Payroll Taxes   14,607   15,642   17,528   15,934     Employee Benefits   32,171   36,627   30,808   35,930     Payroll Supplies   52,33   9,357   5,500   5,500     Tarp Pool Expense   6,189   6,603   4,500   4,500     Poprating Supplies   5,233   9,357   5,500   5,500     Tarp Pool Expense   6,189   6,603   4,500   4,500     Postage   156   64   425   225     Janitorial Supplies   837   861   900   900     Potage   13,800   14,127   14,000   13,061     Travel   420   80   300   300     Ship Yard Permit   675   707   700   700     Travel   420   80   300   300     Ship Yard Permit   675   707   700   700     Travel   420   80   300   300     Insurance   13,800   14,127   14,000   13,661     Claims & Damages   0   0   1,500     Alvertising   6,799   10,218   4,600   6,600     Promotion   2,070   0   1,500     Ship Yard Permit   583   548   600   6,600     Promotion   2,070   0   1,500     Ship Yard Permit   583   548   600   600     Utilities - Carbage   7,634   5,905   7,000   9,000     Utilities - Carbage   7,634   5,905   7,000   9,000     Utilities - Garbage   7,634   5,905   7,000   9,000     Claims & Damages   0   0   0   0   0     Repair & Maintenance   2,443   10,221   4,000   14,000     Repair & Maintenance   2,443   10,221   4,000					
Miscellaneous Revenue				•	_
Hoist Revenue 97,946 116,150 85,000 100,000 Bilge Water Revenue 18,850 19,956 18,000 19,000 Bilge Water Revenue 17,796 1,992 1,800 1,800 Yard Revenue 196,569 244,110 285,000 285,000 Yard Revenue Non LET 44,644 62,406 0 0 0 0 Blocking Rent 11,073 921 1,500 1,000 Blocking Rent - Non LET 110 75 0 0 0 0 Tarp Pool Revenue 10,025 11,925 10,000 12,000 Tarp Pool Revenue 52,507 91,100 55,000 55,000 Total Revenues 456,825 585,296 473,100 492,600 Departing Expenses  Salaries & Wages 118,069 129,478 111,036 113,805 Payroll Taxes 14,607 15,642 17,528 15,334 Employee Benefits 32,171 36,627 30,803 35,395 Uniform Expense 985 959 870 870 Contract Services 1,7774 2,059 8,300 8,300 Coperating Supplies 5,233 9,357 6,500 6,500 Tarp Pool Expense 6,189 6,603 4,500 4,500 Postage 156 164 2225 225 Janitorial Supplies 837 861 900 900 Ship Yard Permit 675 707 700 700 Travel 420 80 30 300 300 Ship Yard Permit 675 707 700 700 Travel 420 80 30 300 300 Ship Yard Permit 675 707 700 700 700 Travel 420 80 30 300 300 Ship Yard Permit 675 707 700 700 700 Travel 420 80 30 300 300 Ship Yard Permit 675 707 700 700 700 Travel 420 80 30 300 300 Ship Yard Permit 675 707 700 700 700 Travel 420 80 30 300 300 Ship Yard Permit 675 707 700 700 700 Travel 420 80 30 300 300 Binsurance 13,800 14,127 14,000 13,661 Claims & Damages 0 0 0 1,500 5,000 Ship Yard Permit 675 707 700 700 700 Travel 420 80 30 300 300 Ship Ship Yard Permit 675 707 700 700 700 Travel 420 80 600 5,000 Ship Yard Permit 675 707 700 700 700 700 Travel 420 80 600 5,000 Ship Ship Yard Permit 675 707 700 700 700 700 Travel 420 80 600 5,000 Ship Ship Ship Ship Ship Ship Ship Ship					
Washdown Revenue         18,950         19,966         18,000         19,000           Bilge Water Revenue         1,796         1,992         1,800         1,800           Yard Revenue - Non LET         44,644         62,406         0         0           Blocking Rent         1,073         921         1,500         1,000           Blocking Rent - Non LET         110         75         0         0         0           Tarp Pool Revenue         10,025         11,925         10,000         12,000           Marine Tracles 3% Revenue         52,507         91,100         55,000         55,000           Oparating Expenses         456,625         585,296         473,100         492,600           Operating Expenses         118,069         129,478         111,036         113,805           Salaries & Wages         118,069         129,478         111,036         113,805           Payroll Taxes         14,607         15,642         17,528         15,934           Employee Benefits         32,171         36,627         30,808         35,395           Uniform Expense         985         969         870         870           Confract Services         1,774         2,059 <td< td=""><td></td><td></td><td></td><td></td><td></td></td<>					
Bilge Water Revenue         1,796         1,992         1,800         285,000           Yard Revenue - Non LET         44,664         62,406         0         0           Blocking Rent         1,073         921         1,500         0           Blocking Rent - Non LET         110         75         0         0           Blocking Rent - Non LET         110         75         0         0           Tarp Pool Revenue         10,025         11,925         10,000         12,000           Total Revenues         456,625         585,296         473,100         492,600           Operating Expenses           Salaries & Wages         118,069         129,478         111,036         113,805           Payroll Taxes         14,607         15,642         17,528         15,934           Employee Benefits         32,171         36,627         30,808         35,395           Employee Benefits         32,471         36,627         30,808         35,935           Employee Benefits         32,471         2,059         8,300         8,300           Contract Services         1,774         2,059         8,300         8,300           Operating Supplies         5,233<					
Yard Revenue         196,569         244,110         285,000         285,000           Yard Revenue - Non LET         44,644         62,406         0         0           Blocking Rent         1,073         921         1,500         1,000           Blocking Rent - Non LET         110         75         0         0           Tarp Pool Revenue         10,025         11,925         10,000         12,000           Marine Trades 3% Revenue         52,507         91,100         55,000         55,000           Total Revenues         456,825         585,296         473,100         492,500           Operating Expenses         118,069         129,478         111,036         113,805           Payroll Taxes         14,607         15,642         17,528         15,934           Employee Benefits         32,171         36,627         30,808         35,385           Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         8,500           Operating Supplies         5,233         9,357         6,500         4,500           Postage         156         164         225         225      <					
Yard Revenue - Non LET         44,644         62,406         0         0           Blocking Rent         1,073         921         1,500         1,000           Blocking Rent - Non LET         110         75         0         0           Tarp Pool Revenue         10,025         11,925         10,000         55,000         55,000           Marine Trades 3% Revenue         52,507         91,100         55,000         55,000           Total Revenues         456,825         585,296         473,100         492,600           Operating Expenses           Salaries & Wages         118,069         129,478         111,036         113,805           Payroll Taxes         14,607         15,642         17,528         15,334           Employee Benefits         32,171         36,627         30,808         35,395           Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         8,000           Corract Services         1,774         2,059         8,300         8,000           Tarp Pool Expense         6,189         6,603         4,500         4,500           Postage	_				
Blocking Rent				the state of the s	
Blocking Rent - Non LET					_
Tarp Pool Revenue         10,025         11,925         10,000         12,000           Marine Trades 3% Revenue         52,507         91,100         55,000         55,000           Total Revenues         456,625         585,296         473,100         492,600           Operating Expenses           Salaries & Wages         118,069         129,478         111,036         113,805           Payroll Taxos         14,607         15,642         17,528         15,934           Employee Benefits         32,471         36,627         30,808         35,395           Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         6,500           Contract Services         1,774         2,059         8,300         6,500           Tarp Pool Expense         6,489         6,603         4,500         4,500           Operating Supplies         5,233         9,357         6,500         6,500           Tarp Pool Expense         6,489         6,603         4,500         4,500           Postage         156         164         225         225           Jaintorial Supplies         837         861				· _	
Marine Trades 3% Revenue         52,507         91,100         55,000         55,000           Total Revenues         456,825         585,296         473,100         492,600           Operating Expenses           Salaries & Wages         118,069         129,478         111,036         113,805           Payroll Taxes         14,607         15,642         17,528         15,934           Employee Benefits         32,171         36,627         30,808         35,395           Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         8,300           Operating Supplies         5,233         9,357         6,500         6,500           Tarp Pool Expense         6,189         6,603         4,500         4,500           Postage         156         164         225         225           Janiforial Supplies         837         861         900         900           Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travel         420         30         300 <t< td=""><td></td><td></td><td></td><td>-</td><td>-</td></t<>				-	-
Total Revenues         456,825         585,296         473,100         492,600           Operating Expenses           Salaries & Wages         118,069         129,478         111,036         113,805           Payroll Taxes         14,607         15,642         17,528         15,934           Employee Benefitis         32,471         36,627         30,808         35,395           Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         8,300           Operating Supplies         5,233         9,357         6,500         6,500           Tarp Pool Expense         6,489         6,603         4,500         4,500           Postage         156         164         225         225           Janiforial Supplies         837         861         900         900           Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travel         420         80         30         300           Iravel         13,500         14,127         14,000         15,601 <td></td> <td></td> <td></td> <td>•</td> <td></td>				•	
Salaries & Wages         118,069         129,478         111,036         113,805           Payroll Taxes         14,607         15,642         17,528         15,934           Employee Benefits         32,471         36,627         30,808         35,395           Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         8,300           Operating Supplies         5,233         9,357         6,500         4,500           Tarp Pool Expense         6,189         6,603         4,500         4,500           Postage         156         164         225         225           Janiforial Supplies         837         861         900         900           Puels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travel         420         80         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799 <td></td> <td></td> <td></td> <td></td> <td></td>					
Payroll Taxes         14,607         15,642         17,528         15,934           Employee Benefits         32,171         36,627         30,808         35,395           Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         8,300           Operating Supplies         5,233         9,357         6,500         6,500           Tarp Pool Expense         6,189         6,603         4,500         4,500           Postage         156         164         225         225           Janitorial Supplies         837         861         900         900           Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700         700           Travel         420         80         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070<	Operating Expenses				
Employee Benefits         32,171         36,627         30,808         35,395           Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         8,300           Operating Supplies         5,233         9,357         6,500         4,500           Postage         156         164         225         225           Janitorial Supplies         837         861         900         900           Fuels & Lubricants         6,83         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travel         420         80         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548	Salaries & Wages	118,069	129,478	111,036	
Uniform Expense         985         959         870         870           Contract Services         1,774         2,059         8,300         3,300           Operating Supplies         5,233         9,357         6,500         6,500           Tarp Pool Expense         6,189         6,603         4,500         4,500           Postage         156         164         225         225           Janitorial Supplies         837         861         900         900           Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travel         420         80         300         300           Travel         420         80         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000		14,607	15,642	17,528	
Contract Services         1,774         2,059         8,300         8,300           Operating Supplies         5,233         9,357         6,500         6,500           Tarp Pool Expense         6,189         6,603         4,500         4,500           Postage         156         164         225         225           Janiforial Supplies         837         861         900         900           Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Training         383         221         300         300           Insurance         13,800         14,127         14,000         13,661           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Bank Charges         4,143         5,216			•		
Operating Supplies         5,233         9,357         6,500         6,500           Tarp Pool Expense         6,189         6,603         4,500         4,500           Postage         156         164         225         225           Janitorial Supplies         837         861         900         900           Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travel         420         80         300         300           Training         383         221         300         300           Insurance         13,800         14,127         14,000         13,600           Insurances         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Electricity         24,642         22,252         18,000<					
Tarp Pool Expense         6,189         6,603         4,500         4,500           Postage         156         164         225         225           Janitorial Supplies         837         861         900         900           Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travei         420         80         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Sewer         893         932         950         950           Utilities - Sewer         893         932         950         950           Utilities - Telephone         235         987         1,500 <td></td> <td></td> <td></td> <td></td> <td></td>					
Postage         156         164         225         225           Janitorial Supplies         837         861         900         900           Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travel         420         80         300         300           Training         383         221         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Sewer         893         932         950         950           Utilities - Sewer         893         932         950         950           Utilities - Talephone         235         987         1,500         1,5					
Janitorial Supplies   837   861   900   900     Fuels & Lubricants   6,083   6,201   5,000   5,000     Ship Yard Permit   675   707   700   700     Travel   420   80   300   300     Travel   383   221   300   300     Insurance   13,800   14,127   14,000   13,661     Claims & Damages   0   0   0   1,500   1,500     Advertising   6,799   10,218   4,600   6,600     Promotion   2,070   0   1,500   1,500     Bank Charges   4,143   5,216   5,000   5,000     Utilities - Water   583   548   600   600     Utilities - Electricity   24,642   22,252   18,000   18,000     Utilities - Sewer   893   932   950   950     Utilities - Garbage   7,634   5,905   7,000   9,000     Utilities - Telephone   235   987   1,500   1,500     Excise Tax   2,881   4,474   2,500   2,500     Bad Bebt Expense   0   0   0   0,000     Miscellaneous Expense   0   0   2,000   2,000     Repair & Maint - 300-Ton   5,753   11,906   14,000   14,000     Allocated A & G Expense   79,873   115,096   83,872   99,857     Direct Operating Expenses   155,798   155,656   141,014   153,648	· ·				
Fuels & Lubricants         6,083         6,201         5,000         5,000           Ship Yard Permit         675         707         700         700           Travel         420         80         300         300           Training         383         221         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Water         893         932         950         950           Utilities - Sewer         893         932         950         950           Utilities - Sewer         893         932         950         950           Utilities - Telephone         235         987         1,500         1,500           Utilities - Telephone         235         987         1,500					
Ship Yard Permit         675         707         700         700           Travel         420         80         300         300           Training         383         221         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Sewer         893         932         950         950           Utilities - Sewer         893         932         950         950           Utilities - Garbage         7,634         5,905         7,000         9,000           Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500	• •				
Travel         420         80         300         300           Training         383         221         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Electricity         24,642         22,252         18,000         18,000           Utilities - Sewer         893         932         950         950           Utilities - Garbage         7,634         5,905         7,000         9,000           Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0         0		-			
Training         383         221         300         300           Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Water         583         548         600         600           Utilities - Sewer         893         932         950         950           Utilities - Sewer         893         932         950         950           Utilities - Garbage         7,634         5,905         7,000         9,000           Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0					
Insurance         13,800         14,127         14,000         13,661           Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Sewer         893         932         950         950           Utilities - Sewer         893         932         950         950           Utilities - Garbage         7,634         5,905         7,000         9,000           Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0         0         2,000         2,000           Miscellaneous Expense         0         0         100         100           Repair & Maint - 300-Ton         5,753					
Claims & Damages         0         0         1,500         1,500           Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Electricity         24,642         22,252         18,000         18,000           Utilities - Sewer         893         932         950         950           Utilities - Garbage         7,634         5,905         7,000         9,000           Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0         0         2,000         2,000           Miscellaneous Expense         0         0         14,000         14,000           Repair & Maintenance         2,413         10,221         14,000         14,000           Allocated A & G Expense					
Advertising         6,799         10,218         4,600         6,600           Promotion         2,070         0         1,500         1,500           Bank Charges         4,143         5,216         5,000         5,000           Utilities - Water         583         548         600         600           Utilities - Electricity         24,642         22,252         18,000         18,000           Utilities - Sewer         893         932         950         950           Utilities - Garbage         7,634         5,905         7,000         9,000           Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0         0         2,000         2,000           Miscellaneous Expense         0         0         100         100           Repair & Maintenance         2,413         10,221         14,000         14,000           Allocated A & G Expense         79,873         115,096         83,872         99,857           Direct Op					
Bank Charges       4,143       5,216       5,000       5,000         Utilities - Water       583       548       600       600         Utilities - Electricity       24,642       22,252       18,000       18,000         Utilities - Sewer       893       932       950       950         Utilities - Garbage       7,634       5,905       7,000       9,000         Utilities - Telephone       235       987       1,500       1,500         Utilities - Cable/I.T. Service       98       62       100       100         Excise Tax       2,881       4,474       2,500       2,500         Bad Bebt Expense       0       0       2,000       2,000         Miscellaneous Expense       0       0       100       100         Repair & Maint - 300-Ton       5,753       11,906       14,000       14,000         Repair & Maintenance       2,413       10,221       14,000       14,000         Allocated A & G Expense       79,873       115,096       83,872       99,857         Direct Operating Expenses       339,399       410,903       358,189       383,597         Net Income (Loss) w/o Depreciation       117,426       174,393       11	Advertising	6,799	10,218		6,600
Utilities - Water         583         548         600         600           Utilities - Electricity         24,642         22,252         18,000         18,000           Utilities - Sewer         893         932         950         950           Utilities - Garbage         7,634         5,905         7,000         9,000           Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0         0         2,000         2,000           Miscellaneous Expense         0         0         100         100           Repair & Maint - 300-Ton         5,753         11,906         14,000         14,000           Repair & Maintenance         2,413         10,221         14,000         14,000           Allocated A & G Expense         79,873         115,096         83,872         99,857           Direct Operating Expenses         339,399         410,903         358,189         383,597           Net Income (Loss) w/o Depreciation         117,426         174,393         114,0					
Utilities - Electricity       24,642       22,252       18,000       18,000         Utilities - Sewer       893       932       950       950         Utilities - Garbage       7,634       5,905       7,000       9,000         Utilities - Telephone       235       987       1,500       1,500         Utilities - Cable/I.T. Service       98       62       100       100         Excise Tax       2,881       4,474       2,500       2,500         Bad Bebt Expense       0       0       2,000       2,000         Miscellaneous Expense       0       0       100       100         Repair & Maint - 300-Ton       5,753       11,906       14,000       14,000         Repair & Maintenance       2,413       10,221       14,000       14,000         Allocated A & G Expense       79,873       115,096       83,872       99,857         Direct Operating Expenses       339,399       410,903       358,189       383,597         Net Income (Loss) w/o Depreciation       117,426       174,393       114,911       109,003         Depreciation Expense       155,798       155,656       141,014       153,648		4,143			
Utilities - Sewer         893         932         950         950           Utilities - Garbage         7,634         5,905         7,000         9,000           Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0         0         2,000         2,000           Miscellaneous Expense         0         0         100         100           Repair & Maint - 300-Ton         5,753         11,906         14,000         14,000           Repair & Maintenance         2,413         10,221         14,000         14,000           Allocated A & G Expense         79,873         115,096         83,872         99,857           Direct Operating Expenses         339,399         410,903         358,189         383,597           Net Income (Loss) w/o Depreciation         117,426         174,393         114,911         109,003           Depreciation Expense         155,798         155,656         141,014         153,648					
Utilities - Garbage       7,634       5,905       7,000       9,000         Utilities - Telephone       235       987       1,500       1,500         Utilities - Cable/I.T. Service       98       62       100       100         Excise Tax       2,881       4,474       2,500       2,500         Bad Bebt Expense       0       0       2,000       2,000         Miscellaneous Expense       0       0       100       100         Repair & Maint - 300-Ton       5,753       11,906       14,000       14,000         Repair & Maintenance       2,413       10,221       14,000       14,000         Allocated A & G Expense       79,873       115,096       83,872       99,857         Direct Operating Expenses       339,399       410,903       358,189       383,597         Net Income (Loss) w/o Depreciation       117,426       174,393       114,911       109,003         Depreciation Expense       155,798       155,656       141,014       153,648					
Utilities - Telephone         235         987         1,500         1,500           Utilities - Cable/I.T. Service         98         62         100         100           Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0         0         2,000         2,000           Miscellaneous Expense         0         0         100         100           Repair & Maint - 300-Ton         5,753         11,906         14,000         14,000           Repair & Maintenance         2,413         10,221         14,000         14,000           Allocated A & G Expense         79,873         115,096         83,872         99,857           Direct Operating Expenses         339,399         410,903         358,189         383,597           Net Income (Loss) w/o Depreciation         117,426         174,393         114,911         109,003           Depreciation Expense         155,798         155,656         141,014         153,648					
Utilities - Cable/I.T. Service       98       62       100       100         Excise Tax       2,881       4,474       2,500       2,500         Bad Bebt Expense       0       0       2,000       2,000         Miscellaneous Expense       0       0       100       100         Repair & Waint - 300-Ton       5,753       11,906       14,000       14,000         Repair & Maintenance       2,413       10,221       14,000       14,000         Allocated A & G Expense       79,873       115,096       83,872       99,857         Direct Operating Expenses       339,399       410,903       358,189       383,597         Net Income (Loss) w/o Depreciation       117,426       174,393       114,911       109,003         Depreciation Expense       155,798       155,656       141,014       153,648	•				
Excise Tax         2,881         4,474         2,500         2,500           Bad Bebt Expense         0         0         2,000         2,000           Miscellaneous Expense         0         0         100         100           Repair & Maint - 300-Ton         5,753         11,906         14,000         14,000           Repair & Maintenance         2,413         10,221         14,000         14,000           Allocated A & G Expense         79,873         115,096         83,872         99,857           Direct Operating Expenses         339,399         410,903         358,189         383,597           Net Income (Loss) w/o Depreciation         117,426         174,393         114,911         109,003           Depreciation Expense         155,798         155,656         141,014         153,648					
Bad Bebt Expense         0         0         2,000         2,000           Miscellaneous Expense         0         0         100         100           Repair & Waint - 300-Ton         5,753         11,906         14,000         14,000           Repair & Maintenance         2,413         10,221         14,000         14,000           Allocated A & G Expense         79,873         115,096         83,872         99,857           Direct Operating Expenses         339,399         410,903         358,189         383,597           Net Income (Loss) w/o Depreciation         117,426         174,393         114,911         109,003           Depreciation Expense         155,798         155,656         141,014         153,648					
Miscellaneous Expense         0         0         100         100           Repair & Maint - 300-Ton         5,753         11,906         14,000         14,000           Repair & Maintenance         2,413         10,221         14,000         14,000           Allocated A & G Expense         79,873         115,096         83,872         99,857           Direct Operating Expenses         339,399         410,903         358,189         383,597           Net Income (Loss) w/o Depreciation         117,426         174,393         114,911         109,003           Depreciation Expense         155,798         155,656         141,014         153,648					
Repair & Waint - 300-Ton       5,753       11,906       14,000       14,000         Repair & Maintenance       2,413       10,221       14,000       14,000         Allocated A & G Expense       79,873       115,096       83,872       99,857         Direct Operating Expenses       339,399       410,903       358,189       383,597         Net Income (Loss) w/o Depreciation       117,426       174,393       114,911       109,003         Depreciation Expense       155,798       155,656       141,014       153,648					
Repair & Maintenance       2,413       10,221       14,000       14,000         Allocated A & G Expense       79,873       115,096       83,872       99,857         Direct Operating Expenses       339,399       410,903       358,189       383,597         Net Income (Loss) w/o Depreciation       117,426       174,393       114,911       109,003         Depreciation Expense       155,798       155,656       141,014       153,648			=		
Allocated A & G Expense       79,873       115,096       83,872       99,857         Direct Operating Expenses       339,399       410,903       358,189       383,597         Net Income (Loss) w/o Depreciation       117,426       174,393       114,911       109,003         Depreciation Expense       155,798       155,656       141,014       153,648	•				
Direct Operating Expenses         339,399         410,903         358,189         383,597           Net Income (Loss) w/o Depreciation         117,426         174,393         114,911         109,003           Depreciation Expense         155,798         155,656         141,014         153,648					
Net Income (Loss) w/o Depreciation         117,426         174,393         114,911         109,003           Depreciation Expense         155,798         155,656         141,014         153,648			~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		
	Depreciation Expense	155,798	155,656	141,014	153,648
				(26,103)	(44,645)

### Port of Port Townsend PTBH PROPERTY RENTAL 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Property Lease Revenue	\$294,104	\$294,220	\$510,000	\$510,000
Ind Park Bldg Lease Revenue	201,887	200,760	0	0
Storage Unit Revenue	8,663	8,860	10,000	10,000
Fuel Dock Lease Revenue	20,214	21,305	25,000	20,000
Electric	2,429	2,485	2,400	2,500
Utility Reimbursement	12,409	11,317	12,000	12,000
Miscellaneous Revenue	50	0	0	0
Total Revenues	539,756	538,947	559,400	554,500
Operating Expenses				
Salaries & Wages	48,260	39,795	55,647	44,637
Payroll Taxes	6,110	5,014	8,784	6,250
Employee Benefits	13,236	11,480	15,440	13,883
Uniform Expense	37	60	90	90
Contract Services	2,972	963	1,330	1,330
Operating Supplies	52	400	250	1,000
Postage	692	835	750	750
Travel	0	0	100	100
Insurance	15,584	17,279	18,000	11,809
Bank Charges	96	503	250	250
Utilities - Water	4,987	4,876	5,000	5,000
Utilities - Electricity Utilities - Sewer	5,069	5,538	4,500	4,500
Utilities - Garbage	12,916	12,466	12,000	12,000
Utilities - Fuels	8,891	9,035	8,500	10,000 300
Utilities - Telephone	434 629	537 670	300 700	700
Utilities - Cable/I.T. Service	247	207	700	0
Excise Tax	267	249	200	200
Bad Debt Expense	0	1,730	500	500
Miscellaneous Expense	29	29	100	100
Repair & Maintenance	41,232	21,666	51,000	51,000
Allocated A & G Expense	92,815	106,075	101,831	112,405
Direct Operating Expenses	254,555	239,407	285,272	276,804
Net Income (Loss) w/o Depreciation	285,201	299,540	274,128	277,696
	moojav i	200,010	,	,
Depreciation Expense	147,880	138,637	148,955	144,884
Net Income	137,321	160 <u>,</u> 903	125,173	132,812

### Port of Port Townsend POINT HUDSON PROPERTY RENTAL 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Utility Reimbursement	\$1,120	\$0	\$0	\$0
Property Lease Revenue	227,633	238,983	255,000	400,000
Event Facility Revenue	632	1,007	1,200	1,000
Total Revenues	229,385	239,990	256,200	401,000
Operating Expenses				
Operating Supplies	0	22	0	0
Salaries & Wages	53,722	43,808	66,915	57,277
Payroll Taxes	6,823	5,493	10,563	8,019
Employee Benefits	14,312	12,479	18,566	17,814
Uniform Expense	32	42	90	90
Contract Services	2,760	4,325	1,830	1,830
Operating Supplies	233	1,293	200	1,000
Postage	221	210	250	250
Travel	0	0	100	100
Insurance	7,240	8,228	8,000	10,120
Advertising	0	208	0	0
Bank Charges	0	0	100	100
Utilities - Water	6,879	6,457	6,000	6,000
Utilities - Electricity	15,998	15,950	12,000	12,000
Utilities - Sewer	10,006	9,506	5,000	5,000
Utilities - Garbage	1,413	2,400	2,000	2,600
Utilities - Fuels	3,023	9,698	2,000	2,000
Utilities - Telephone	397	496	250	250
Bad Debt Expense	0	7,636	500	500
Miscellaneous Expense	0	0	100	100
Repair & Maintenance	26,688	19,416	15,000	15,000
Allocated A & G Expense	39,463	47,303	45,420	81,288
Direct Operating Expenses	189,210	194,970	194,884	221,338
Net Income (Loss) w/o Depreciation	40,175	45,020	61,316	179,662
Depreciation Expense	93,743	96,106	95,967	115,362
Net Income	(53,568)	(51,086)	(34,651)	64,300

## Port of Port Townsend POINT HUDSON MARINA & RV 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Moorage - Permanent	\$100,816	\$90,973	\$93,000	\$105,000
Liveaboard Fee	2,850	3,380	3,400	4,300
Wonthly Guest Moorage	16,928	32,230	40,000	40,000
Nightly Guest Moorage	190,836	201,656	200,000	200,000
Wharf Usage Moorage - Non LET	0	0	0	5,000 0
Monthly R.V. Revenue	9,034 31,610	9,364 29,300	30,000	30,000
Nightly R.V. Revenue	216,104	221,824	210,000	225,000
Kayak Racks	3,589	3,722	3,000	4,000
Miscellaneous Revenue	24,164	26,873	23,000	23,000
Showers	6,757	6,331	8,000	8,000
Laundry	6,047	6,591	7,000	7,000
Passenger Fee	3,848	0	3,000	4,000
Electric	20,994	20,351	20,000	22,000
Miscellaneous Revenue	1,995	3,227	2,500	2,500
Total Revenues	635,572	655,822	642,900	679,800
Operating Expenses				
Operating Supplies	0	22	0	0
Salaries & Wages	137,689	128,355	160,685	168,307
Payroll Taxes	18,479	18,320	25,365	23,564
Employee Benefits	37,064	36,468	44,583	52,346
Uniform Expense	501	755	600	000
Contract Services	28,048	29,846	28,650	28,650
Operating Supplies Postage	3,538 603	6,070 694	4,000 600	8,000 600
Janitorial Supplies	6,372	7,051	7,000	7,000
Travel	67	7,037	200	200
Training	196	110	300	300
Insurance	17,684	18,153	18,400	19,426
Claims & Damages	0	´ 0	500	500
Advertising	15,547	22,569	15,000	15,000
Promotion	518	508	250	250
Bank Charges	13,489	14,922	14,000	14,000
Utilities - Water	4,487	5,119	8,000	8,000
Utilities - Electricity	30,588	29,542	32,000	32,000
Utilities - Sewer	8,767	10,643	12,000	12,000 44,000
Utilities - Garbage Utilities - Fuels	17,279 13,513	13,273 9,533	35,000 10,000	10,000
Utilities - Telephone	9,539	6,700	9,000	9,000
Utilities - Cable/I.T. Service	7,981	8,726	8,000	8,000
Excise Tax	5,950	5,942	6,000	6,000
Bad Debt Expense	616	(31)	500	500
Miscellaneous Expense	0	(89)	100	100
Repair & Maintenance	21,697	8,865 <sup>°</sup>	7,000	7,000
Allocated A & G Expense	103,367	119,842	113,975	137,805
Direct Operating Expenses	503,579	501,908	561,708	613,148
Net Income (Loss) w/o Depreciation	131,993	153,914	81,192	66,652
Depreciation Expense	173,678	185,733	174,940	204,260
Net Income	(41,685)	(31,819)	(93,748)	(137,608)

## Port of Port Townsend QUILCENE 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Moorage - Permanent	\$45,234	\$41,576	\$45,000	\$40,000
Environmental Fee - Moorage	1,432	1,863	0	0
Liveaboard Fee	315	0	0	0
Nightly Guest Moorage	1,361	1,843	1,600	1,600
Nightly R.V. Revenue	802	1,072	500	1,000
Electric	3,520	2,577	3,000	3,000
Showers	1,950	2,650	1,800	2,500
Fuel Sales - Diesel	17,494	13,980	5,000	10,000
Fuel Sales - Gas	20,443	12,478	15,000	18,000
Property Lease Revenue	44,924	52,033	56,000	58,000
Rental Property Revenue	6,000	6,000	6,000	6,000
Water	8,461	8,624	8,000	8,500
Miscellaneous Revenue	25	0	200	200
Total Revenues	151,961	144,696	142,100	148,800
Operating Expenses				
Salaries & Wages	18,803	16,001	17,881	15,255
Payroll Taxes	2,328	2,022	2,823	2,136
Employee Benefits	5,105	4,560	4,961	4,745
Uniform Expense	21	13	90	90
Contract Services	18,587	18,386	18,275	18,275
Fire Protection	1,000	1,000	1,000	1,000
Operating Supplies	405	848	500	500
Postage	225	300	300	300
Janitorial Supplies	1,237	881	800	800
Fuel & Lubricant	46	0	0	0
Cost of Fuel Sold	33,800	24,162	17,000	24,000
Travel	168	0	300	300
Training	100	110	200	200
Insurance	6,804	6,684	6,950	6,221
Claims & Damages	0	0	500	500
Advertising	120	281	300	300
Bank Charges	403	321	250	250
Utilities - Electricity	5,367	6,074	5,500	5,500
Utilities - Garbage	1,491	1,408	1,400	1,800
Utilities - Fuels	1,820	1,343	1,500	1,500
Utilities - Telephone	2,271	2,373	2,200	2,200
Excise Tax	694	688	500	500
Bad Debt Expense	76	0	500	500
Miscellaneous Expense	18	18	100	100
Repair & Maintenance	8,718	2,927	20,000	20,000
Allocated A & G Expense	25,657	27,871	25,192	30,164
Direct Operating Expenses	135,264	118,271	129,022	137,136
Net Income (Loss) w/o Depreciation	16,697	26,425	13,078	11,664
Depreciation Expense	90,833	69,506	81,026	74,633
Net Income	(74,136)	(43,081)	(67,948)	(62,969)

### Port of Port Townsend BOAT RAMPS 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Boat Ramp Fees	\$30,371	\$33,290	\$30,000	\$35,000
Dinghy Float Revenue	1,462	1,047	1,800	1,800
Total Revenues	31,833	34,337	31,800	36,800
Operating Expenses				
Salaries & Wages	12,963	13,373	15,443	11,604
Payroll Taxes	1,636	1,661	2,438	1,625
Employee Benefits	3,552	3,858	4,285	3,609
Uniform Expense	6	34	90	90
Operating Supplies	679	1,070	800	800
Insurance	768	768	800	1,281
Promotion	2,048	1,959	1,500	1,500
Bank Charges	304	273	300	300
Utilities - Electricity	611	581	600	600
Utilities - Electricity	169	170	150	150
Utilities - Sewer	939	939	1,000	1,000
Utilities - Sewer	939	939	1,000	1,000
Utilities - Sewer	939	939	1,000	1,000
Utilities - Garbage	371	377	400	500
Excise Tax	520	598	525	525
Bad Debt Expense	0	0	100	100
Miscellaneous Expense	18	18	25	25
Repair & Maintenance - Mats Mats	507	0	1,500	1,500
Repair & Maintenance - Gardiner Ramp	0	596	1,000	1,000
Repair & Maintenance - Hadlock R	396	682	1,500	1,500
Repair & Maintenance - PTBH Ramp	146	0	1,000	1,000
Allocated A & G Expense	5,045	6,148	5,638	7,460
Direct Operating Expenses	32,556	34,983	41,094	38,169
Net Income (Loss) w/o Depreciation	(723)	(646)	(9,294)	(1,369)
Depreciation Expense	15,786	15,935	14,266	15,572
Net Income	(16,509)	(16,581)	(23,560)	(16,941)

### Port of Port Townsend JCIA 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Lease Revenue Hangar Revenue	\$92,967 19,468	\$96,823 23,741	\$104,000 23,000	\$105,000 23,000
Vehicle Parking Revenue Aircraft Parking	790 2,186	930 1,555	750 2,000	750 2,000
Landing Fee Miscellaneous Revenue	0	53	100	100
Fuel Lease Revenue	25 3,805	0 4,315	100 4,000	100 4,000
Total Revenues	119,241	127,417	133,950	134,950
Operating Expenses				
Salaries & Wages	34,270	31,892	53,434	44,445
Payroll Taxes	5,606	3,982	8,435	6,223
Employee Benefits	9,383	9,125	14,826	13,823
Uniform Expense	11	40	90	90
Contract Services Fire Protection	4,138	450	435	435
Operating Supplies	9,261	9,255	9,180	9,180 200
Postage	229 277	1,138 334	200 300	300
Fuels & Lubricants	886	2,400	1,200	1,200
Travel	102	2,400	200	200
Training	0	250	0	0
Insurance	19,727	17,584	18,300	18,871
Claims & Damages	0	0	500	500
Membership & Dues	150	225	70	70
Bank Charges	177	239	100	100
Utilities - Water	506	510	500	500
Utilities - Electricity	4,752	4,980	4,500	4,500
Utilities - Sewer	2,702	1,879	2,500	2,500
Utilities - Garbage	2,803	3,341	2,700	3,500
Utilities - Telephone	500	535	300	300
Excise Tax	156	216	100	100
Bad Debt	0	230	200	200
Miscellaneous Expense	1,417	817	1,000	1,000
Repair & Maintenance	33,331	21,397	13,000	13,000
Allocated A & G Expense	20,546	24,965	23,747	27,356
Direct Operating Expenses	150,930	135,784	155,817	148,593
Net Income (Loss) w/o Depreciation	(31,689)	(8,367)	(21,867)	(13,643)
Depreciation Expense	276,198	250,644	234,368	270,552
Net Income	(307,887)	(259,011)	(256,235)	(284,195)

## Port of Port Townsend MAINTENANCE SHOP 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Operating Expenses				
Salaries & Wages	\$103,211	\$113,833	\$96,562	\$74,006
Payroll Taxes	12,544	13,635	15,243	10,361
Employee Benefits	27,628	31,817	26,792	23,017
Uniform Expense	2,941	3,167	2,610	2,610
Contract Services	98	880	300	300
Operating Supplies	3,245	2,542	4,700	4,700
Janitorial Supplies	837	861	800	800
Fuels & Lubricants	13,904	13,878	12,000	12,000
Repair & Maintenance	5,996	2,879	15,000	15,000
Travel	0	12	100	100
Training	626	331	600	600
Insurance	5,676	5,544	5,775	4,300
Advertising	0	174	0	0
Claims & Damages	1,703	0	0	0
Utilities - Water	258	263	300	300
Utilities - Electricity	1,975	2,047	2,000	2,000
Utilities - Sewer	1,675	1,675	1,300	1,300
Utilities - Garbage	125	23	100	0
Utilities - Telephone	1,891	2,312	1,800	1,800
Utilities - Cable/IT Service	675	845	700	700
Miscellaneous Expense	0	0	100	100
Depreciation Expense	18,046	11,038	18,177	11,703
Direct Operating Expenses	203,054	207,756	204,959	165,697

### Port of Port Townsend COMMISSION 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Operating Expenses				
Salaries & Wages	\$61,077	\$73,030	\$82,024	\$75,391
Payroll Taxes	4,784	5,443	6,874	6,175
Employee Benefits	16,736	20,846	35,053	23,448
Uniform Expense	43	121	150	150
Contract Services	1,411	2,543	1,350	1,350
Legal Expense	57,731	92,719	60,000	100,000
Audit Expense	0	15,606	15,000	20,000
Operating Supplies	1,604	2,620	1,500	1,500
Postage	367	454	400	400
Promotional Hosting	0	0	250	250
Travel	5,971	8,455	5,500	5,500
Training	2,267	3,170	2,500	2,500
Insurance	15,205	15,151	15,775	15,275
Advertising	222	205	500	500
Membership & Dues	13,208	8,144	16,000	16,000
Community Relations	5,241	3,644	5,000	4,000
Economic Development	22,467	36,996	25,000	25,000
Utilities - Water	100	0	100	100
Utilities - Electricity	146	149	200	200
Utilities - Sewer	200	0	200	200
Utilities - Fuels	578	717	<b>500</b>	500
Utilities - Telephone	640	822	300	300
Miscellaneous Expense	0	25	100	100
Allocated A & G Expense	(209,997)	(290,859)	(274,276)	(298,839)
Direct Operating Expenses	1	1	0	0

### Port of Port Townsend EXECUTIVE 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Operating Expenses				
Salaries & Wages	\$180,306	\$191,921	\$177,512	\$252,617
Payroll Taxes	13,733	13,761	15,233	20,883
Employee Benefits	48,505	51,095	49,252	78,567
Uniform Expense	106	387	150	150
Contract Services	13,658	22,938	12,700	12,700
Operating Supplies	11,381	14,352	10,000	8,125
Publications	174	174	200	200
Postage	598	660	600	600
Repair & Maintenance	31	123	0	0
Promotional Hosting	0	0	250	250
Travel	10,828	10,381	7,000	7,000
Training	2,579	2,100	1,800	1,800
Insurance	1,476	1,490	1,500	1,150
Advertising	710	3,384	400	400
Membership & Dues	3,304	2,364	3,880	4,900
Community Relations	5,241	3,644	5,000	4,000
Utilities - Water	300	0	300	300
Utilities - Electricity	803	820	800	800
Utilities - Sewer	600	0	600	600
Utilities - Fuels	3,179	3,941	2,500	2,500
Utilities - Telephone	8,536	4,525	8,000	8,000
Utilities - Cable/IT Service	457	488	500	500
Miscellaneous Expense	2,519	1,821	2,075	2,075
Allocated A & G Expense	(309,027)	(330,369)	(300,252)	(408,117)
Direct Operating Expenses	(3)	0	0	0

## Port of Port Townsend ACCOUNTING 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Operating Expenses				
Salaries & Wages	\$133,384	\$169,695	\$163,288	\$185,388
Payroll Taxes	10,737	13,625	14,250	15,561
Employee Benefits	36,566	48,508	45,306	57,658
Uniform Expense	82	346	150	150
Contract Services	3,564	7,410	5,000	5,000
Operating Supplies	4,375	5,666	6,500	6,500
Postage	693	834	800	800
Repair & Maintenance	56	226	0	0
Travel	862	889	1,200	1,200
Training	125	0	1,000	1,000
Insurance	1,476	1,440	1,500	1,150
Advertising	0	663	0	0
Membership & Dues	50	830	50	600
Bank Charges	116	158	100	100
Utilities - Water	300	0	300	300
Utilities - Electricity	219	224	300	300
Utilities - Sewer	600	0	600	600
Utilities - Garbage	0	32	0	0
Utilities - Fuels	867	1,075	700	700
Utilities - Telephone	1,455	1,354	1,600	1,600
Allocated A & G Expense	(195,524)	(252,973)	(242,644)	(278,607)
Direct Operating Expenses	3	2	0	0

### Port of Port Townsend NON-OPERATING 2014 Budget - Adopted November 13, 2013

	2011 Actual	2012 Actual	2013 Budget	2014 Budget
Revenues				
Investment Interest	\$20,169	\$14,542	\$15,000	\$15,000
Operating Tax Levy	870,581	877,783	885,750	906,000
State Forest Revenues	59,751	24,831	20,000	20,000
State Timber Excise Tax	35,919	35,357	20,000	20,000
Leasehold Excise Tax	7,027	6,979	7,000	7,000
Grant - FAA	105,018	120,200	0	25,000
Capital Contributions - Non-Op	0	166,596	0	0
Late Fees	19,400	18,433	20,000	20,000
Total Non-Operating Revenue	1,117,865	1,264,721	967,750	1,013,000
Expenses				
Interest Expense - 2005 LTGO Bond	195,959	193,059	189,560	185,560
Interest Expense - 2006 LTGO Ref	59,180	51,924	44,456	36,792
Interest Expense - 2010 LTGO Bond	203,332	202,428	201,088	198,943
Interest Expense - 2013 Revenue Bond	0	0	0	17,754
Interest Expense - 2005 Revenue R	133,674	118,232	101,820	83,625
Interest Expense - LOCAL Fund	3,072	2,278	1,522	665
Interest Expense - CERB Loan	17,875	15,125	12,375	9,625
Bond Management Fees	2,116	1,506	1,200	1,200
Investment Fees	479	211	1,000	1,000
Election Expense	6,987	0	34,000	0
Total Non-Operating Expense	622,674	584,763	587,021	535,164
Net Non-Operating	495,191	679,958	380,729	477,836

### Port of Port Townsend 2014 Budgeted Salary Distribution

	2012	2013	2014
Department	Budgeted FTE	Budgeted FTE	Budgeted FTE
PTBH Moorage	3.60	3.66	3.14
Work Yard	6.25	5.78	5.40
Ship Yard	2.50	2.43	2.30
PTBH Properties	1.03	0.93	0.80
Point Hudson Properties	1.27	1.17	1.05
Point Hudson Marina/RV	2.95	3.20	3.35
Environmental	0.00	1.25	2.55
Quilcene	0.35	0.30	0.25
Ramps	0.31	0.30	0.23
JCIA	1.08	1.08	0.93
Maintenance	1.46	1.65	1.25
Commission	0.50	0.60	0.50
Executive	2.20	2.25	2.85
Accounting	2,65	2.65	3.00
Capital Projects	0.75	0.75	0.70
Total FTE	26.90	28.00	28.30