

# Port of Port Townsend Boat Haven Transient Moorage Discussion

## Issue:

How should 'Summer Guest Monthly' rates be assigned

## Current summer monthly usage:

- Marine Trade I/W projects assigned as requested
- Marine Trade Liveaboard
- Recreational Fisherman in the Commercial Basin assigned by June as available
- Long-term Guest monthly carries over from winter season
- Discretionary, based on current/expected amount of transient traffic

## Scenarios:

- Recreational customer comes in during peak transient season wanting to stay enough days that it is cheaper to pay for the monthly rate
- Recreational customer extends stay to the point where a month is cheaper and is now requesting to pay the monthly rate instead

## 2024 Rate Comparison:

<i>40' Slip</i>	
Annual through waitlist	\$519.04/month w/ tax
Business Moorage	\$519.04/month w/tax
Business Charter	\$519.04/month w/tax + \$1.27/passenger
Commercial Fishing	\$383.66/month w/ tax
Summer Monthly (May Through September)	\$753.82/month w/ tax (11 nights at nightly rate)
Winter Monthly (October through April)	\$621.85/month w/tax (9 nights at nightly rate)
Nightly (year round, 2 week max)	\$68.00/day or \$2040.00/month

## Questions:

- When is summer guest monthly assignable?
  - Before season?
  - During season?
  - In retro?
- Who can get summer guest monthly?
  - Marine trades?
  - Vessels <30'
  - Vessels extending from winter to summer?
  - PH winter monthly traffic?
- Do the rates need to be rebalanced?
  - Increase rates?
  - Weekly rate?
  - No summer guest?

# Local Area Marina Transient Rate Comparisons

## Friday Harbor

Max length stay, 14 days/month, may 1<sup>st</sup> to September 30<sup>th</sup>

oct-may	all lengths	\$1.20
may-oct	20-44	\$1.75
may-oct	45-99	\$2.25
may-oct	100+	\$2.65

No monthly

## Port of Kingston

*Daily: PEAK SEASON (MAY 1 - SEP 30)*

\$1.60/ft for vessels 18' wide or less

\$3.20/ft for vessels over 18'

*OFF SEASON (OCT 1 - APR 30)*

\$1.45/ft for vessels 18' wide or less

\$2.90/ft for vessels over 18'

*Guest Monthly:*

Permanent Rate + 15%

(5 month max - limited availability)

*OFF SEASON (OCT 1 - APR 30)*

\$12.00/ft per month + Leasehold Tax\*\* Feb - April 2024

\$12.50/ft per month + Leasehold Tax\*\* Beginning Oct 2024

## Port of Everett

Temporary open moorage; (May – September)

20' Slip \$304.75

24' Slip \$346.50

26' Slip \$367.38

28' Slip \$388.26

Summer Seasonal rate - \$66.47/month surcharge + L/H tax + Enviro fee (\$13.00/month) + Utilities (\$8.00/month)

## Port of Edmonds

*Daily*

Peak (May through October) \$1.90

Off Peak (November through April) \$1.75

*Monthly*

(November through April) \$32.00/ft

## Port of Port Angeles John Wayne Marina & Boat Haven

*Transient Moorage*

Less than 75' \$1.60/lf/day

75' or greater \$2.25/lf/day