

## Report of EDC Activity to Port Commission

### January - June 2020

#### Recruitment and Marketing Activities<sup>1</sup>

|                                  |          |
|----------------------------------|----------|
| Business Contacts Initiated      | 1        |
| Site Selector Contacts Initiated | 0        |
| Trade Shows Attended             | 0        |
| <b>Total R&amp;M Activities</b>  | <b>1</b> |

#### Business Retention and Expansion Activities<sup>2</sup>

|   |           |
|---|-----------|
| Outreach & Follow-Up Interactions Initiated | 23        |
| Minority-Owned Businesses Interactions      | 4         |
| Woman-Owned Business Interactions           | 13        |
| Veteran-Owned Business Interactions         | 0         |
| Tribal Member-Owned Business Interactions   | 2         |
| <b>Total BRE Activities</b>                 | <b>23</b> |

#### Business Assistance Including Start-Ups<sup>3</sup>

|   |           |
|---|-----------|
| Businesses Requesting Assistance        | 20        |
| Minority-Owned Assistance Requests      | 7         |
| Woman-Owned Assistance Requests         | 12        |
| Veteran-Owned Assistance Requests       | 3         |
| Tribal Member-Owned Assistance Requests | 0         |
| <b>Total Business Assistance</b>        | <b>20</b> |

#### Readiness and Capacity / Asset Building<sup>4</sup>

|  |            |
|--|------------|
| Engagements to Increase Community Assets / Capacity  | 181        |
| Community Activities                                 | 2          |
| <b>Total Readiness and Capacity / Asset Building</b> | <b>183</b> |

*1 Unique, first-time contacts with businesses seeking to relocate.*

*2 Outreach interactions initiated with existing businesses.*

*3 Businesses, including start-ups, seeking technical assistance.*

*4 Engagements with other org's and local governments to build community capacity / assets.*

#### Other Activities

|   |     |
|---|-----|
| Inquiries Sent to help@edcteamjefferson.org | 592 |
| Assistance Inquiries Received via Phone     | 199 |
| LION Applications Processed                 | 35  |
| Grant Applications Processed                | 229 |
| Grant Awards Processed                      | 85  |