EDCTJ /Port of PT 5.10.23

EDC Exec Report

EDC	Establish Office	Develop/ Evolve Internal Systems	Hire and Train	Outreach	Service provision	Board Develop- ment	Program Develop- ment	Fundraise
Q1 2022	Clean/ Furnish	Phone internet	Admin	Partners	Part time advising		ARPA	
Q2 2022		File and storage	Temp- contractor	Biz		Roles and Resp		
Q3 2022		Internet Platforms	Admin	Grant sources		Policies	CEN	Grant- Writing
Q4 2022		Procedures		Regional Network		Strat Plan	GEA, SBIF	
Q1 2023		Communi- cations	Admin & Biz Service	Workforce Develop	Full time advising	Strat plan	WSMA	Grant Manage- ment
Q2 2023						Board philosophy	Turn Arounds Expansions	

5.10.23 & Dept of Commerce Goals, July 2022-June 2023



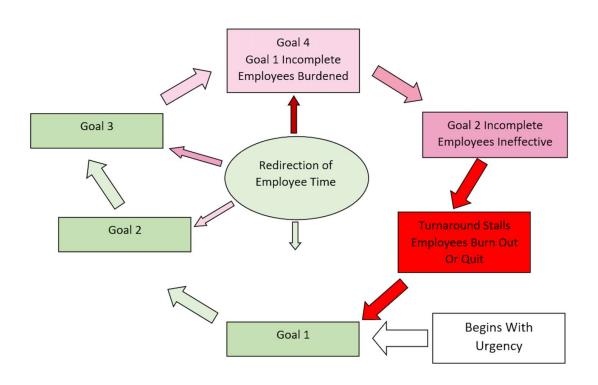
^{*}Attraction 0% (we are responsible to deliver 100% in 4 categories)

BRE help from Board - please refer businesses that need assistance to Douglas. He is assessing and making sure we assist or appropriately refer. We can grow from here

Program Update - delivering on grant funded programs

- 1. Small Business Innovation Fund service provision complete May 31
- 2. WA State Microenterprise Assn affinity group complete June 15
- 3. CIE Green Equity Accelerator complete June 30
- Event June 8 at Old Alcohol Plant
- 1. End of fiscal year reporting July 1
- Requires budget, work plan and communication plan
- 1. Jefferson Community Foundation Creative Entrepreneur complete July 31
- Makers Market at Chautauqua on Sunday May 21st noon-4PM, Ft Worden USO Bld

Typical functional issues the EDC and other orgs suffer



What drives urgency?

- Mandates
- Fear and perceived threats
- Desire and impetus to do good
- Time constraints and deadlines

Symptoms

- Urgencies replace well considered goals and good management
- More work is added with each urgency and important work is not completed
- Systems are not fully developed
- Tasks are not prioritized, nor are they designed to be efficient as part of a whole body of work
- Tendency is top rush into new activity without creating an infrastructure first

Resulting in employees who are:

- Stressed, constantly redirected
- Overworked
- Increasingly ineffective
- Stalled in skill development
- Take more mental health days
- Burn out or quit

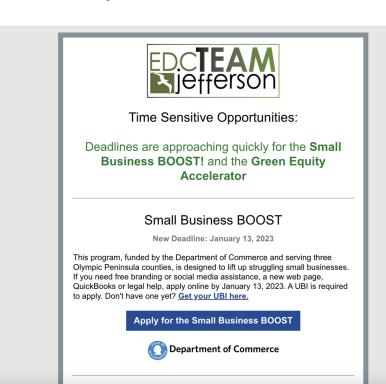
Solutions/ Recommendations

- 1) Find the practical point of attack, ie, understand where to intervene. Focus on the activity that, when completed, makes all other activities easier.
- 2) Prioritize, new ideas/activities
- 3) Work on one issue at a time (slow things down)
- 4) Take work/systems to completion before moving to the next activity
- 5) Use a "pull system" of time allocation (employees say when they are ready for additional work.)

Turn Around Stories with Douglas



Mikko's update: Outreach, marketing and promo material





EDC Board direction for efficiency going forward

Commit to **strategic direction** and supporting **work plan**

Develop *funding plan* to ensure ensure staff can be retained and long term viability on the organization is supported to deliver on mission.

Ensure our *organization's structure supports funding plan* and viability

Fiscal year end:

Our revised Multiparty agreement calls for us to present Commerce deliverables, a budget, work plan, and communication plan

EDC Strat Plan Draft Goal 1-3

Cultivating Human Potential

- Offer Listening Sessions with youth and others, gain exposure to local culture.
- Offer Training baseline business
- Attract and or build more basic key services. Identify the needed services and roadblocks to getting them

Center Equity Diversity and Cultivate Resilience

- Support CIE and Enterprise for Equity microenterprise development focusing on underserved
- Pursue DEI education for not only our board but within our community as well.
- Support efforts that increase the availability of affordable housing

Active Community Networking

- Identify existing networks and cross market with them and them amongst themselves
- Local business mentoring for expanding student opportunities
- Rethink strategies, frameworks and multipliers for collective success
- Define and teach "Network Weaving Skills"

EDC Strat Plan Draft Goal 4-5

Deepen our Relationship with the Living World

- Expand our understanding of new emerging opportunities in
 - Sustainable Forestry
 - Renewable Energy
 - Blue Economy
 - Food Sustainability
- Participate in regional cooperation around federal programs such as "Recompete"
- Attract experts in emerging markets (above)

Celebrate our Local Culture and Place

- Develop training for Succession Planning
- Prioritize, Plan, and Protect our place-based industries
- Develop and maintain infrastructure and land use that directly benefits our locally unique business opportunities