## Port of Port Townsend 2024 Summary of Fund Resources & Uses with Comparison to Prior Year and Budget

	VIII	VIII 1 1 2224	Variance to	YTD Budget	2024	% of
	58%	YTD July 2024 58%	prior year	2024	Budget	Budget
OPERATING REVENUES	58%	58%				
MOORAGE - PERMANENT	760 204	920 552	51,348	800,825	1,365,825	60%
MOORAGE - LIVEABOARD FEE	769,204 17,010	820,552 16,390	(620)	16,541	27,366	60%
MOORAGE - LIVEABOARD BCKGRD CHECK	189	16,390	(126)	116	198	32%
LIFT PIER USAGE MOORAGE - MONTHLY GUEST	13,254 148,665	7,701 171,140	(5,553) 22,475	8,021	14,021 290,705	55% 59%
MOORAGE - MIGHTLY GUEST	174,177	144,897	(29,280)	164,000 165,990	306,490	47%
MOORAGE - NON L/H TAXABLE	398	3,943	3,546	103,990	300,490	47/0
MOORAGE-KAYAK RACKS	4,024	,	2,772	2 200	6 202	106%
MOORAGE - ELECTRIC BASE FEE	30,208	6,797 26,729	(3,479)	3,300 69,000	6,382 109,026	25%
MOORAGE - ELECTRIC WH CHARGES				69,000	109,026	25%
MOORAGE - ELECTRIC RWH CHARGES  MOORAGE - MISCELL REVENUE	36,970 4,975	38,530	1,560 9,045	E 250	9 770	160%
PTBH MOORAGE - PROMOTIONAL SALES	761	14,020 2,393	1,632	5,250 543	8,779 930	257%
MOORAGE - PROMOTIONAL SALES	/61	2,393	1,032	616	1,046	0%
MOORAGE - SHOWERS	4,983	3,876	(1,107)	6,121	11,321	34%
MOORAGE: BH Restroom Key Fobs	194	160	(35)	1,056	1,856	9%
MOORAGE - LAUNDRY	3,712		120	4,545	8,642	44%
MOORAGE - PASSENGER FEE	3,712	3,832	120	4,545	0,042	4470
Boat Haven Moorage	1,208,726	1,261,022	52,296	1,245,923	2,152,587	59%
WORK YARD - ENVIRONMENTAL FEE	47,830	52,076	4,246	50,500	85,496	61%
WORK YARD - BMP ENVIRO INFRACTIONS	210	32,070	(210)	30,300	65,490	01/0
WORK YARD - ELECTRIC BASE FEE - LH TXBL	26,102	28,301	2,199	27,000	42,560	66%
WORK YARD - ELECTRIC BASE NON-LHT	3,664	5,109	1,445	27,000	42,300	0070
WORK YARD: ENVIRONMENTAL CLEAN UP FEE	(26)	3,109	26	60	100	0%
WORK YARD - LIVEABOARD FEE	(20)	-	20	350	600	0%
WORK YARD - MISCELL REVENUE	421	946	525	454	751	126%
WORK YARD - PORT LABOR - SALES TXBL	7,405	7,738	334	7,509	10,641	73%
70/75 TON - HOIST REVENUE - Sales Taxable	224,059	228,206	4,147	262,500	406,797	56%
70/75 TON - HOIST REVENUE - Sales Taxable  70/75 TON - HOIST REVENUE - Non Sales Taxable	15,119	22,886	7,767	202,300	400,797	30%
WORK YARD - OWNER WASHDOWN - NON-TXBL	31,062	32,508	1,446	40,455	60,389	54%
WORK YARD - OWNER WASHDOWN - NON-TABL	11,122	11,592	470	14,486	20,854	56%
WORK YARD - YARD REVENUE-LHT TXBL	724,093	645,012	(79,081)	785,000	1,327,179	49%
WORK YARD - YARD REV - NON LHT TXBL	75,556	82,418	6,862	705,000	1,327,173	73/0
WORK YARD - L/T STORAGE	(393)	(1,230)	(836)			
WORK YARD - BLOCKING RENT	17,910	17,151	(759)	16,427	30,971	55%
WORK YARD - BLOCKING RENT - NON TXBLE	323	1,902	1,580	10,427	30,371	33/0
WORK YARD - TARP POOL FEE	3,007	3,634	627	2,581	4,381	83%
Work Yard Operations	1,187,464	1,138,251	(49,213)	1,207,322	1,990,719	57%
SHIP YARD - ENVIRONMENTAL FEE	13,941	14,507	566	12,431	21,126	69%
SHIP YARD - ELECTRIC BASE FEE	14,875	8,995	(5,880)	31,350	50,462	18%
BOATYARD - ELECTRIC KWH CHARGES	12,648	13,296	648	31,330	30,402	10/0
SHIP YARD - ELECTRIC BASE NON-LHT	12,040	2,830	2,830		_	
SHIP YARD - GARBAGE	1,013	2,830	(1,013)	120	200	0%
BOAT YARD - PORT LABOR SALES TXBL	7,013	5,440	(1,573)	7,164	8,732	62%
SHIP - HOIST REVENUE - Sales Taxable	148,418	154,626	6,208	165,454	261,645	59%
SHIP - HOIST REVENUE - Non Sales Taxable	10,693	12,847	2,154	105,454	201,045	3970
BOAT YARD - OWNER WASHDOWN NON-TXBL	24,350	16,418	(7,932)	31,713	43,653	38%
BOAT YARD - OWNER WASHDOWN NON-TABL	3,450	6,978	3,528	31,/13	43,033	36/0
SHIP - BILGE WATER REVENUE	4,559	2,673	(1,886)	3,308	6,000	45%
BOAT YARD - YARD REVENUE-LHT TXBL						39%
BOAT YARD - YARD REVENUE-LITT TXBL  BOAT YARD - YARD REV - NON LHT TXBL	243,161 53,391	206,179 62,376	(36,981) 8,985	306,500	534,402	39%
BOAT YARD - YARD REV - NON LITT TABL  BOAT YARD - BLOCKING RENT W/O TX	11,284	9,004	(2,279)	12,700	25,702	35%
SHIP YARD - BLOCKING RENT - NON TXBLE	11,204	1,386	1,386	12,700	23,702	33%
SHIP YARD - TARP POOL FEE	959	844	(115)	-	_	
Accompanying information memo and reports are an integral part of the		044	(113)	-	_	

	VTD 1h. 2022	VTD 1l., 2024	Variance to	YTD Budget	2024	% of
Ship Yard Operations	<b>YTD July 2023</b> 549,753	<b>YTD July 2024</b> 518,399	prior year (31,355)	<b>2024</b> 570,740	<b>Budget</b> 951,922	Budget 54%
PTBH PROP - GARBAGE	2,273	2,799	526	2,415	4,142	68%
PTBH PROP - LEASE REVENUE	476,104	538,586	62,482	565,000	967,893	56%
PTBH PROP - STORAGE UNIT REVENUE	7,477	7,541		7,595		58%
	,	,	63	7,595	12,972	58%
PTBH PROP - LEASE REVENUE NON-LET	64,177	67,232	3,054	10.600	20 524	2.40/
PTBH PROP - FUEL DOCK LEASE REVENUE	6,581	7,075	494	10,600	20,531	34%
PTBH PROP - WATER	22,767	17,335	(5,433)	19,810	33,970	51%
PTBH PROP - ELECTRIC	(1,773)	3,829	5,602		(1,145)	-334%
PTBH PROP:STORMWATER FEES-PROP	5,398	4,983	(415)	5,853	10,434	48%
PTBH PROPERTY: PORT LABOR	-	-	-	-	-	
PTBH PROP - MISCEL REVENUE	814	3,100	2,286	700	1,354	229%
PTBH PROP:BH KEYS & FOBS	55	-	(55)	-	-	
Boat Haven Properties	583,874	652,479	68,604	611,973	1,050,151	62%
PT HUDSON PROP - DAILY PARKING	9,983	10,349	366	-	-	
PT HUDSON PROP - MONTHLY PARKING	473	616	143	-	-	
PT HUDSON PROP - BACK 40 DAILY/WEEKLY PARKING	1,115	5,617	4,502	12,176	21,238	26%
PT HUDSON PRP-Monthly Parking Non Txble	-	1,192	1,192	-	-	
PT HUDSON PROP - WATER	9,095	8,479	(616)	9,758	16,725	51%
PT HUDSON PROP - SEWER	5,471	4,718	(753)	6,265	10,100	47%
PT HUDSON PROP - STORMWATER	3,720	3,146	(574)	3,290	5,639	56%
PT HUDSON PROP - JANITORIAL	8,894	9,025	131	9,435	16,185	56%
POINT HUDSON PROP - PORT LABOR	-	1,525	1,525	-	-	
PT HUDSON PROP - BLDG LEASE	177,386	192,550	15,164	271,077	464,703	41%
PT HUDSON PROP-BLDG LEASE - NON L/H TAXABLE	91,607	83,423	(8,184)	-	-	
PTBH PROP-PH PRP	-	140	140	-	-	
Point Hudson Properties	307,745	320,781	13,036	312,001	534,590	60%
PH - PERM MOORAGE	89,085	69,658	(19,427)	101,750	132,330	53%
PH - LIVEABOARD FEE	420	330	(90)	8,500	8,500	4%
PH - LIVEABOARD BCKGRD CHECK	1,125	567	(558)	2,100	2,100	27%
PT HUDSON - MONTHLY GUEST	7,545	17,561	10,016	91,783	96,000	18%
PT HUDSON - NIGHTLY MOORAGE	149,501	153,099	3,598	162,665	225,590	68%
WHARF USAGE	11,650	11,187	(462)	11,350	14,894	75%
PT HUDSON- MOOR - NON L/H TAX	3,539	6,034	2,495		, -	
PT HUDSON - MONTHLY R.V.	43,227	39,341	(3,886)	54,787	75,191	52%
PT HUDSON - NIGHTLY R.V.	4,132	(1,437)	(5,569)	-	-	32/3
PH MOORAGE - RV NIGHTLY - incl. tax	300,618	275,500	(25,118)	303,737	439,151	63%
PT Hudson-RV Cancellation Fee	300,010	4,597	4,597	-	-	0370
KAYAK RACKS - PT HUDSON	11,182	10,956	(226)	13,500	20,250	54%
POINT HUDSON - ELECTRIC KWH CHARGES	2,516	1,650	(866)	9,255	9,255	18%
PT HUDSON - CRUISE SHIP GARBAGE REIM	554	342	(211)	600	1,175	29%
PT HUDSON- RESERVATION FEE	35,317	43,668	8,351	34,229	46,156	95%
PH MARINA/RV - PROMOTIONAL SALES	793	2,293	1,500	847	1,227	187%
PT HUDSON- SHOWERS	3,291	3,547	256	3,523	6,049	59%
PT HUDSON - SHOWERS PT HUDSON - KEY FOBS	265			3,523	500	59% 4%
PT HUDSON - KEY FOBS PT HUDSON- LAUNDRY	4,379	22 4,735	(243) 355	4,560	6,415	74%
PT HUDSON - PASSENGER FEE	10,010	12,290	2,280	8,250	21,554	57%
PT HUDSON - EVENT FACILITY REV	4,645	8,685	4,040	6,801	48,369	18%
PT HUDSON - ELECTRIC	4,821	1,214	(3,607)	17,600	24,418	5%
PT HUDSON - MISCEL REVENUE	190	1,211	1,020	900	1,559	78%
Pt. Hudson Marina & RV Park	688,806	667,051	(21,755)	837,037	1,180,683	56%
QUILCENE - PERMANENT MOORAGE	45,552	38,628	(6,924)	46,000	73,272	53%
QUILCENE - LIVEABOARD FEE	271	-	(271)	-	-	
QUILCENE - NIGHTLY MOORAGE	5,061	2,803	(2,258)	1,237	1,887	149%
QUILCENE - COMMERCIAL RAMP FEE	5,400	1,540	(3,860)	5,002	5,702	27%
QUILCENE - ELECTRIC BASE FEE	726	514	(212)	959	1,651	31%
QUILCENE - ELECTRIC KWH CHARGES	465	851	385	420	720	118%
QUILCENE - SHOWERS	1,140	1,511	371	1,466	2,812	54%
QUILCENE - RAMPS	6,779	7,788	1,009	6,012	10,913	71%

	YTD July 2023	YTD July 2024	Variance to prior year	YTD Budget 2024	2024 Budget	% of Budget
QUILCENE - LEASE REV	44,363	47,784	3,422	45,080	77,279	62%
QUIL - EMPTY TRAILER STRG - DAILY/WKLY	-	24	24	350	600	4%
QUIL - EMPTY TRAILER STRG - MONTHLY	630	700	70	350	600	117%
QUILCENE - WATER	5,818	6,663	845	7,498	12,922	52%
QUILCENE - MISCELL REV	79	50	(29)	-	200	25%
Quilcene Marina & Prop	116,284	108,857	(7,427)	114,374	188,558	58%
RAMPS - COMMERCIAL USER FEES	630	1,660	1,030	500	2,123	78%
RAMPS - REC RAMP/PARK FEE	26,739	24,666	(2,073)	28,870	45,229	55%
RAMPS:Failure to Pay Ramp Fee	-	-	-	-	-	
DINGHY FLOAT REVENUE - HADLOCK	1,384	525	(859)	1,065	1,557	34%
Launch Ramps	28,753	26,851	(1,902)	30,435	48,909	55%
JCIA - LEASE REVENUE	73,395	82,993	9,599	97,636	167,379	50%
JCIA - LEASE REVENUE NON-LET	11,781	12,617	836	-	107,373	3070
JCIA - HANGAR REVENUE	25,511	26,538	1,027	23,933	41,028	65%
JCIA - VEHICLE PARKING REVENUE	580	80	(500)	400	1,062	8%
JCIA - AIRCRAFT PARKING			, ,	1,450		81%
	2,150	2,136	(14)	,	2,642	
JCIA - MISCELL REVENUE	705	660	(45)	405	905	73%
JCIA - FUEL LEASE REVENUE	934	1,279	345	1,090	1,699	75%
Jeff Co Intl Airport	115,056	126,302	11,246	124,914	214,715	59%
Total Operating Revenues	4,786,460	4,819,993	33,533	5,054,718	8,312,834	58%
OPERATING EXPENDITURES						
Salaries & Wages	1,612,438	1,988,981	376,542	1,802,198	3,120,651	64%
	1 ' '		•	1 ' '		69%
Payroll Taxes	186,607	227,917	41,310	192,728	330,789	
Employee Benefits	517,048	586,541	69,493	483,985	834,785	70%
Uniform Expense	5,952	10,811	4,859	7,145	12,135	89%
Contract Services	237,304	178,767	(58,537)	215,851	361,474	49%
Legal & Auditing	26,602	40,442	13,839	28,490	83,826	48%
Insurance	1,078	17,211	16,133	11,627	517,513	3%
Office/Computer Supplies	9,492	11,638	2,146	11,208	17,861	65%
Operating Supplies	65,674	66,836	1,162	61,470	102,353	65%
Enviro Materials/Supplies	1,205	9,607	8,402	6,254	14,821	65%
Tarp Pool Expense	24,580	18,100	(6,480)	23,150	42,043	43%
Empl Recog/Relations	3,006	3,842	836	4,850	9,277	41%
Postage	3,013	2,259	(754)	3,241	6,115	37%
Janitorial Supplies	9,798	10,023	225	13,906	28,144	36%
Fuel & Lubricants	29,123	29,472	350	31,209	52,532	56%
Permits & Licenses	8,832	6,017	(2,815)	9,844	13,277	45%
Equipment Purchase & Rental	62,057	44,971	(17,086)	52,751	80,425	56%
Claims & Damages	6,091	_	(6,091)	2,750	5,000	0%
Membership & Dues	26,001	16,225	(9,776)	24,416	43,000	38%
Bank Charges	91,180	111,456	20,276	102,384	168,120	66%
Excise Tax	13,787	14,952	1,165	15,915	30,360	49%
Miscellaneous Expense	2,354	2,492	138	1,414	2,353	106%
Repair & Maintenance Supplies	172,840	288,154	115,314	170,414	300,816	96%
Facilities & Operations	529,035	636,046	107,011	535,175	916,497	69%
Utilities & Operations  Utilities	1					
	393,906	375,780	(18,125)	385,116	662,851	57%
Advertising (Legal)	6,153	3,970	(2,183)	5,122	8,766	45%
Marketing	41,444	45,041	3,596	37,457	65,404	69%
Promotion	16,287	945	(15,342)	10,960	20,375	5%
Marketing	63,884	49,956	(13,928)	53,539	94,545	53%
Economic Development	30,045	20,600	(9,445)	48,750	67,000	31%
Travel & Training	7,141	17,499	10,358	20,841	38,028	46%
Community Relations	10,149	29,137	18,988	29,000	53,000	55%
Total Operating Expenditures		4,179,688	558,499	3,814,445	7,093,094	59%
Net Operating Income (Expense)	1,165,271	640,305	(524,966)	1,240,274	1,219,740	52%
Other Increases in Fund Resources (Incr.)/Decr. In Accounts Receivable	37,781	56,695	18,914	_		
•	'	'	' '			

	YTD July 2023	YTD July 2024	Variance to prior year	YTD Budget 2024	2024 Budget	% of Budget
Retainage Collected	2,400	5,183	2,783	2,000	9,414	55%
Yard Deposits Collected	24,953	-	(24,953)	18,110	32,389	0%
PTBH Prop Lease Deposits Collected	4,461	(167)	(4,628)	15,000	15,000	-1%
PH Prop Lease Deposits Collected	6,799	5,365	(1,434)	4,000	5,000	107%
JCIA Prop Lease Deposits Collected	334	, -	(334)	, -	, -	
PH Marina/RV Deposits Collected	11,475	52,726	41,252	9,007	18,451	286%
Deposits & Retainage Collected	50,422	63,107	12,685	48,117	80,254	79%
Sales Tax Collected	66,047	67,467	1,420	60,768	109,073	62%
Leasehold Tax Collected	369,726	384,021	14,295	369,548	633,498	61%
Hotel/Motel Tax Collected	6,011	5,449	(562)	5,980	9,330	58%
Taxes Collected	441,784	456,937	15,153	436,296	751,901	61%
Grants - FAA	428,283	740,604	312,321	279,800	379,800	195%
Grants - DOC - EDA	2,924,583	1,920,819	(1,003,765)	800,000	800,000	240%
Grants - Dept. of Defense - FEMA	65,051	- 1,320,013	(65,051)	-	-	21070
Grants - Fed. Indirect - Dept. of Interior	186,147	299,654	113,508	_	578,000	52%
Grants - Fed. Indirect - EPA	11,613	233,034	(11,613)	_	-	32/0
Grants - Fed. Indirect - Treasury Dept.	11,015	195,644	195,644	_		
Grants - WA State	2,590,927	32,289	(2,558,639)	197,000	479,254	7%
Grants - Jefferson County	2,390,927	32,209	(2,336,039)	450,000	450,000	0%
	- 206 604	2 100 010	(2.017.504)			
Capital Contibutions/Grants  Debt Proceeds - Line of Credit	6,206,604	3,189,010	(3,017,594)	1,726,800	2,687,054	119%
	(423,734)	1,230,295	1,654,029	10 470	22.052	F00/
ARRA Bond Interest Subsidy	16,476	16,476	-	16,476	32,952	50%
Investment Interest	266,359	331,991	65,633	154,581	265,000	125%
Interest	282,834	348,467	65,633	171,057	297,952	117%
Operating Tax Levy	637,967	654,694	16,727	666,000	1,134,000	58%
IDD Tax Levy	1,712,960	1,599,281	(113,680)	1,366,361	2,634,289	61%
State Forest Revenues	46,722	27,606	(19,116)	29,800	43,200	64%
State Timber Excise Tax	28,250	-	(28,250)	14,000	27,000	0%
Leasehold Excise Tax	6,147	5,998	(149)	4,827	9,072	66%
Property & other taxes	2,432,045	2,287,579	(144,466)	2,080,988	3,847,561	59%
Insurance Recovery	140,632	-	(140,632)	-		
Finance Charges	29,317	41,624	12,307	29,300	38,053	109%
Other Non-Operating Revenues	12,076	12,522	446	13,635	19,000	66%
Misc Other Incr. in Fund Resources	182,025	54,146	(127,879)	42,935	57,053	95%
Total Other Incr. in Fund Resources	9,209,762	7,686,236	(1,523,526)	4,506,193	7,721,775	100%
Other Decr. In Fund Resources						
Retainage Paid	-	3,472	3,472	2,000	5,900	59%
Yard Deposits Refunded	-	17,275	17,275	8,000	10,000	173%
PTBH Prop Lease Deposits Returned	18,048	16,356	(1,692)	3,398	7,398	221%
PH Prop Lease Dep. Returned	5,416	5,310	(105)	2,000	2,900	183%
JCIA Prop Lease Dep. Refunded	45	-	(45)	-	· -	
PH Deposits Refunded	-	2,168	2,168	-	-	
Deposits & Retainage Paid	23,509	44,581	21,072	15,398	26,198	170%
Sales Tax Remitted	53,632	58,190	4,558	49,600	104,500	56%
Leasehold Tax Remitted	479,470	489,110	9,639	475,000	630,293	78%
Hotel/Motel Tax Remitted	4,352	3,968	(384)	4,530	9,130	43%
Taxes Remitted	537,454	551,268	13,813	529,130	743,923	74%
Principal Pmt - 2010 LTGO Bond	337,131	331,200	- 13,013	323,130	350,000	0%
Interest Pmt - 2010 LTGO Bond	73,544	_	(73,544)	66,006	132,013	0%
Principal Pmt - 2015 LTGO Rfdg Bond	500,000	515,000	15,000	515,000	515,000	100%
Interest Exp - 2015 LTGO Rfdg Bond	23,250	15,750	(7,500)	23,775	23,775	66%
Principal Pmt - 2021 Line of Credit	23,230	13,730	(7,300)	23,773	23,113	0070
Interest Exp - 2021 Line of Credit	16,481	13,071	(3,411)	_		
•				604 701	1 020 700	E 20/
Debt Principal & Interest	613,275	543,821	(69,454) 5 071 577	604,781	1,020,788	53% 61%
Project Expenses	(1,794,193)	4,177,384	5,971,577	3,979,500	6,822,000	61%
Equipment & Vehicles	182,376	1,061,654	879,278	200,000	245,000	433%
Bond Management Fees	170	700	(170)	700	1,600	0%
Investment Fees	700	700	-	700	1,200	58%

			Variance to	YTD Budget	2024	% of
	YTD July 2023	YTD July 2024	prior year	2024	Budget	Budget
Other Non-Oper Exp	49,107	(24)	(49,131)	12,150	12,150	0%
Debt Mgmt, Issuance & Misc Exp	49,977	676	(49,301)	12,850	14,950	5%
Election Expense	-	47,331	47,331	-	15,500	305%
Total Other Decr. In Fund Resources	(569,978)	6,426,715	5,935,038	5,141,659	8,643,359	74%
Incr. (Decr.) in Other Fund Resources	9,779,740	1,259,521	(7,458,565)	(635,466)	(921,584)	-137%
Change in Cash - Increase/(Decrease)	10,945,011	1,899,826	(7,983,531)	604,808	298,156	637%