# PORT COMMISSION PUBLIC WORKSHOP - April 13, 2022

The Port of Port Townsend Commission met for a Public Workshop Port Townsend Yacht Club, 2503 Washington Street & online via Zoom

Present: Commissioners Hanke and Petranek

**Deputy Director Toews Finance Director Berg** 

**Director of Capital Projects & Port Engineer Klontz** 

Operations Manager Sparks Harbormaster Ferrero Recorder Erickson

Present online via Zoom: Commissioner Hasse, Executive Director Berg

## I. CALL TO ORDER:

Commissioner Petranek opened the Workshop at 9:30 a.m.

#### II. AGENDA:

- Seasonal 70/75 ton Boatyard Rates
  - Commissioners and staff discussed the reason the Seasonal Discount was implemented in 2018 (to fill the yard—more revenue for the Port & more work for marine trades). However, there are diminishing marginal returns now that the yard is very full; this creates frustration for longtime customers, doesn't drive work to trades or revenue to Port for haul-outs. Many ideas were deliberated:
  - Sunset current seasonal discount & consider increasing storage rates.
  - No discount might incentivize projects to be completed and boats to splash.
  - Consider shorter timeframe for seasonal rate, or smaller percentage off (25%).
  - Do not discount automatically for boats in yard year-round & year after year.
  - Raise the rate for storage; start after 60 days, if no work being done on the boat.
  - Limit number of boats in storage and have a waitlist for storage.
  - Allow current rates to go forward without seasonal discount this coming fall.
  - Sunset the seasonal discount, then do a comparative rate & availability study.
  - Consider reducing monthly rates to be competitive, with no discount.

### **III. EXECUTIVE SESSION**

The Commission went into executive session at 11:00 a.m., pursuant to RCW 42.30.110(1)(b) to consider the selection of a site or the acquisition of real estate. The executive session was estimated to be 30 minutes with no decision being made afterwards.

#### **IV. ADJOURNMENT:**

The Workshop reopened and adjourned at 12:00 p.m.

ATTEST:

Carol Hasse, Vice President

Peter W. Hanke, Secretary