

**Port of Port Townsend**  
**2022 Summary of Fund Resources & Uses with Comparison to Prior Year and Budget**

	YTD Dec. 2021	YTD Dec. 2022	Variance to prior year	notes	YTD Budget 2022	Variance to Budget YTD
<b>OPERATING REVENUES</b>						
Boat Haven Moorage	1,917,967	2,015,492	97,525		2,023,336	(7,844)
Yard Operations	2,341,610	2,684,332	342,721		2,237,271	447,061
Boat Haven Properties	819,708	911,589	91,881		853,258	58,331
Pt. Hudson Marina, RV & Prop	1,690,255	1,532,331	(157,923)		1,315,730	216,601
Quilcene	172,256	175,104	2,848		163,935	11,169
Ramps	52,437	48,277	(4,160)		58,271	(9,994)
JCIA	166,996	185,371	18,376		164,133	21,238
(Incr.)/Decr. In Accounts Receivable	(86,057)	38,440	124,497		-	38,440
<b>Total Operating Revenues</b>	<b>7,075,171</b>	<b>7,590,937</b>	<b>515,766</b>	<b>a</b>	<b>6,815,934</b>	<b>775,003</b>
<b>OPERATING EXPENDITURES</b>						
Salaries & Wages	2,339,530	2,653,640	314,110		2,647,856	5,784
Payroll Taxes	234,924	274,816	39,892		285,968	(11,152)
Employee Benefits	811,661	835,261	23,600		907,613	(72,352)
Uniform Expense	9,283	19,386	10,103		10,715	8,671
Contract Services	278,143	283,814	5,671		303,906	(20,092)
Legal & Auditing	83,883	56,186	(27,697)		49,580	6,606
Insurance	365,552	453,023	87,471		410,000	43,023
Facilities & Operations	670,982	1,022,299	351,317		554,782	467,517
Utilities	605,456	648,719	43,263		575,389	73,330
Marketing	52,608	62,698	10,091		67,893	(5,195)
Economic Development	15,000	30,000	15,000		30,000	-
Travel & Training	15,387	38,985	23,597		31,771	7,214
Community Relations	3,997	1,276	(2,722)		6,965	(5,689)
<b>Total Operating Expenditures</b>	<b>5,486,408</b>	<b>6,380,103</b>	<b>893,695</b>	<b>b</b>	<b>5,882,438</b>	<b>497,665</b>
<b>Net Operating Income (Expense)</b>	<b>1,588,764</b>	<b>1,210,834</b>	<b>(377,930)</b>		<b>933,496</b>	<b>277,338</b>
<b>Other Increases in Fund Resources</b>						
Deposits & Retainage Collected	118,803	49,329	(69,474)		78,840	(29,511)
Taxes Collected	673,799	715,878	42,079		661,623	54,255
Capital Contributions/Grants	413,082	251,643	(161,440)		4,624,360	(4,372,717)
Debt Proceeds - Line of Credit	-	3,823,644	3,823,644		-	3,823,644
Interest	52,859	153,383	100,525		34,530	118,853
Property & other taxes	2,764,518	3,912,590	1,148,073		3,748,861	163,729
Misc Other Incr. in Fund Resources	57,215	121,971	64,756		20,053	101,918
<b>Total Other Incr. in Fund Resources</b>	<b>4,080,276</b>	<b>9,028,438</b>	<b>4,948,163</b>	<b>c</b>	<b>9,168,267</b>	<b>(139,829)</b>
<b>Other Decr. In Fund Resources</b>						
Deposits & Retainage Paid	26,311	101,465	75,155		33,061	68,404
Taxes Remitted	675,339	711,228	35,890		652,734	58,494
Debt Principal & Interest	1,280,328	1,025,338	(254,990)		1,025,338	-
Debt Mgmt, Issuance & Misc Exp	60,302	50,601	(9,701)		1,475	49,126
Election Expense	14,698	17,561	2,862		2,000	15,561
<b>Total Other Decr. In Fund Resources</b>	<b>2,056,977</b>	<b>1,906,193</b>	<b>(150,784)</b>	<b>d</b>	<b>1,714,608</b>	<b>191,586</b>
<b>Net Incr./ (Decr.) in Fund Resources</b>	<b>2,023,298</b>	<b>7,122,245</b>	<b>5,098,947</b>		<b>7,453,660</b>	<b>(331,414)</b>
<b>Net Income (Expense)</b>	<b>3,612,062</b>	<b>8,333,079</b>	<b>4,721,017</b>	<b>e</b>	<b>8,387,156</b>	<b>(54,076)</b>

The accompanying notes and info. memo are an integral part of this statement.

Summary of Fund Resources Uses, December 2022

Port of Port Townsend  
Notes to 2022 Summary of Fund Resources & Uses report  
As of December 2022

- (a) Overall, Operating Revenues increased by 7%, or \$515,766 when compared to 2021. When compared to budget, Operating Revenues are up by 11%, or \$775,003. In both instances, the bulk of this increase is related to the Yard (15% increase, or \$342,721, when compared to 2021, and 20% increase, or \$447,061 when compared to budget), as well as the paydown of accounts receivable which is a \$124,497 increase when compared to 2021.
- (b) Overall, Operating Expenses increased by 16%, or \$893,695, when compared to 2021. However, when measuring performance against budget, Operating Expenses YTD are more by 8%, or \$497,665, which is 56% of the year-to-year variance. Most line items are close to or under budget; the areas with the largest amounts over budget are Facilities & Operations, Utilities, and Insurance. Detail on the Facilities and Operations category can be seen on the detailed report in the Informational Items section of the Commission packet. There one can see that within the section "Facilities & Operations", Repair/Maintenance is the highest number over budget (\$224,875), followed by Equipment Rental/Purchase (\$66,537), Bank Charges (\$52,408), and Operating Supplies (\$41,979). Insurance is over budget by \$43,023, and Utilities are over budget by \$73,330.
- (c) Total Other Increases in Fund Resources increased by 121%, or \$4,948,163, when compared to 2021. 77% of this increase are the 2021 LTGO Line of Credit (LOC) draws to-date that were made to pay Orion Construction for the jetty project, and 22% of the remainder is the increase the IDD levy collections (\$1,095,918). When comparing the current year to date to budget, we are under budget by 2% or \$139,829. In this comparison, the anticipated grants funds in the budget, were offset by the draws actually made. The two Dept. of Commerce grants for the PH Jetty project were submitted in December and the Port received those funds in January in the amount of \$2,435,000.
- (d) Other Decreases in Fund Resources are less when compared to 2021 are less by 7%, or \$150,784. This is largely due to the final pay-off of the 2020 Line of Credit (LOC) in January 2021 in the amount of \$251,565. When comparing to YTD budget, this area is more by \$191,586, or 11%. These increases are largely due to increases in refunded deposits, "debt mgmt., issuance, & misc. expense", and in taxes remitted. The "debt mgmt., issuance, & misc. expense" increase is largely due to the cost of crushing vessels for which the Port has received funding from DNR to cover (YTD grant receipts are \$85,887).
- (e) Overall, the difference in 2022 Net Income (Expense) when compared to 2021 is a \$4,721,017, or a 131%, increase. This variance is due to the 2021 LTGO LOC draw of \$3.8m to cover PH Jetty project costs. When eliminating that draw from the bottom line, the year-to-year variance is reduced to \$897,373 which is largely due to the IDD levy receipts. When comparing the Net Income (Expense) year to date to the budget, we are much closer to budget because we'd anticipated grant funds in the budget for \$4.6m. The result is that the budget is just more than actual by \$54,076, or 1%, which is amazingly accurate. In addition, total capital expenditures, which includes projects, vehicles/equipment, and contracted capital work, were \$6,174,777, and are not reflected on this financial statement.