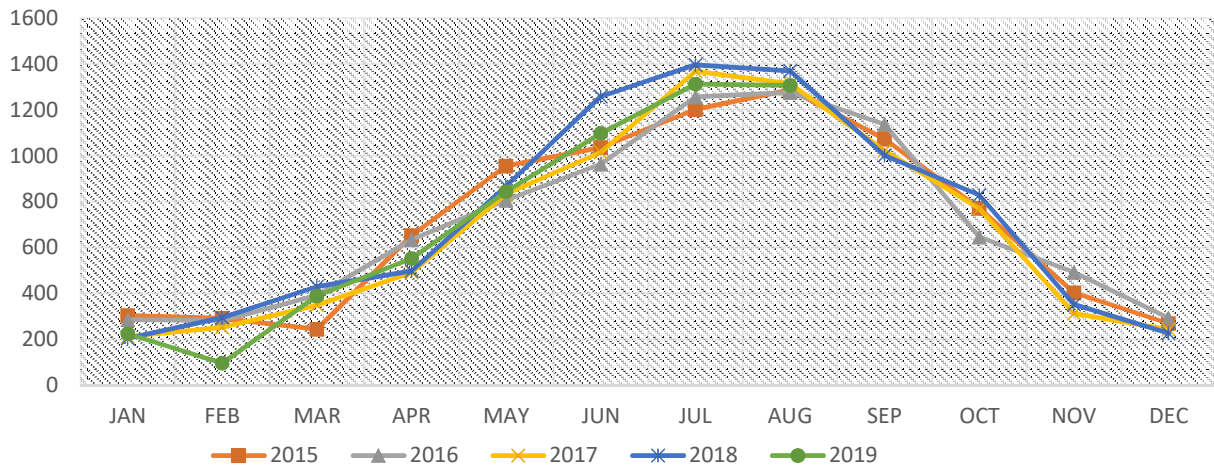


Port of Port Townsend

Five Year Comparisons

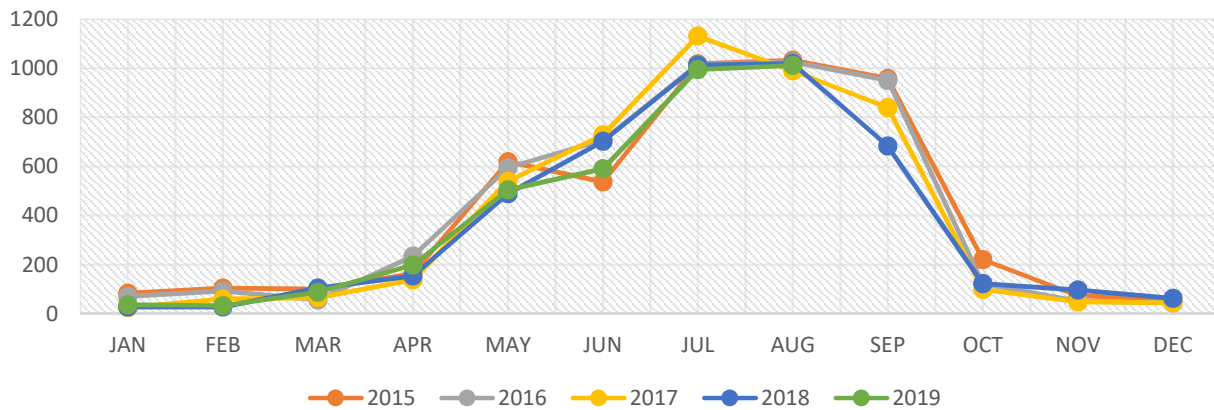
Point Hudson RV Nightly



POINT HUDSON RV PARK - Nightly Count

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOT
2015	304	291	244	652	955	1036	1202	1287	1072	771	403	269	8486
2016	286	281	392	634	806	963	1256	1276	1137	645	492	293	8461
2017	211	253	349	491	833	1015	1368	1314	1022	770	312	243	8181
2018	204	294	430	498	868	1258	1396	1369	1001	828	352	226	8724
2019	225	96	389	552	843	1098	1312	1307					5822

Point Hudson Moorage Nightly

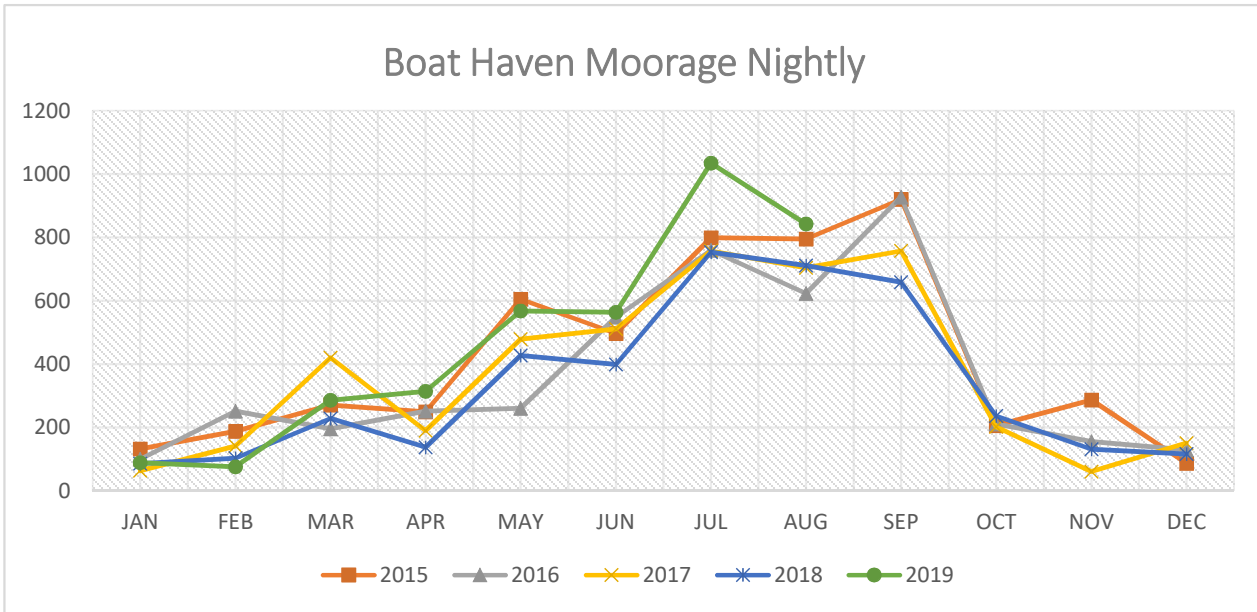


POINT HUDSON MARINA - Nightly Count

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOT
2015	83	104	101	163	619	537	1018	1033	958	221	73	60	4970
2016	70	92	56	235	594	706	1015	1026	950	122	51	44	4961
2017	25	60	65	138	540	729	1131	990	839	99	48	45	4709
2018	27	28	104	154	489	703	1013	1019	683	123	96	62	4501
2019	37	33	88	198	504	590	995	1011					3456

Port of Port Townsend

Five Year Comparisons

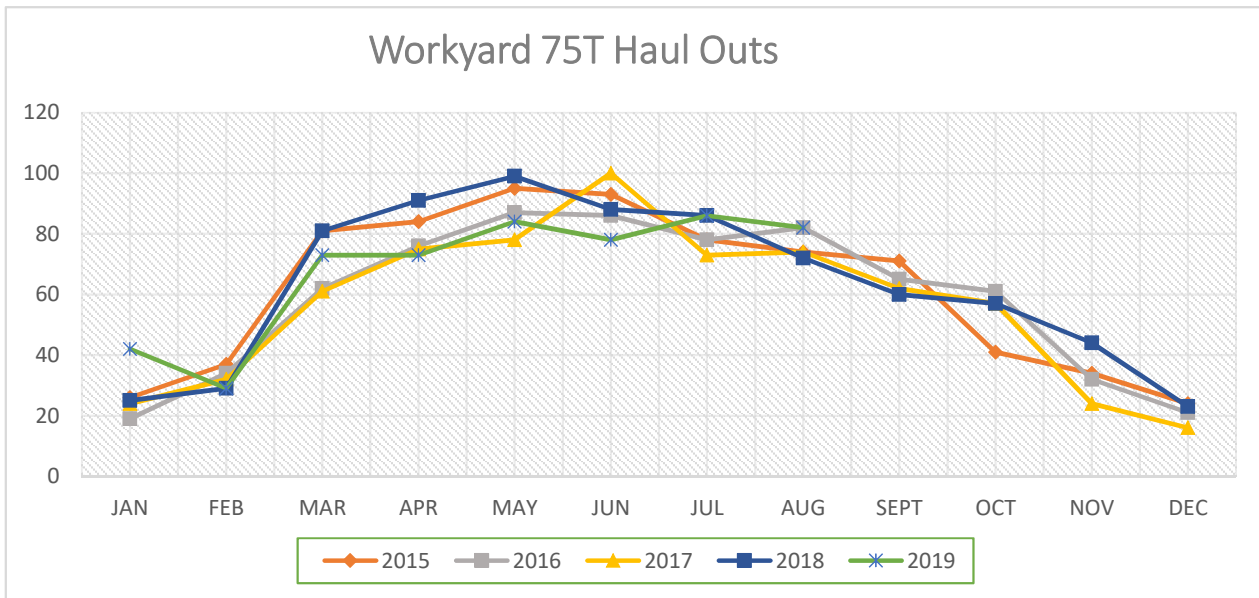


BOAT HAVEN MARINA - Nightly Count

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOT
2015	132	188	271	249	605	497	799	795	920	206	287	87	5036
2016	100	251	196	251	261	548	759	623	927	211	156	129	4412
2017	64	141	420	190	479	511	757	704	757	202	61	150	4436
2018	86	103	228	137	427	399	753	711	658	236	131	116	3985
2019	89	76	286	314	567	563	1034	842					3771

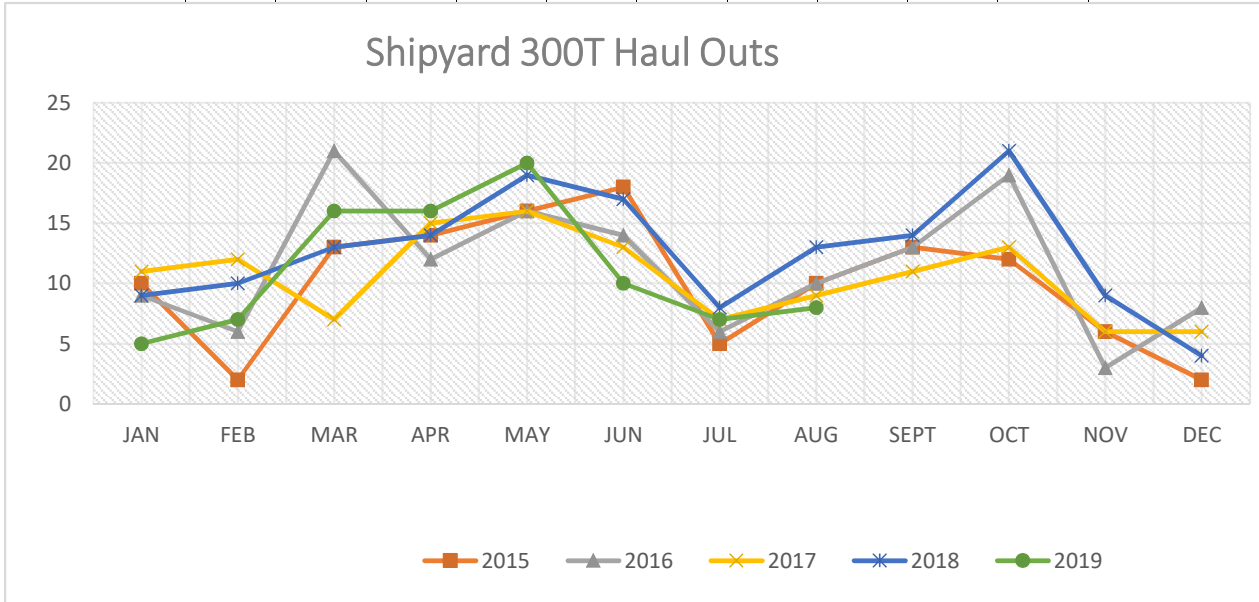
Port of Port Townsend

Five Year Comparisons



WORKYARD - 75T Haul Outs

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	TOT
2015	26	37	81	84	95	93	78	74	71	41	34	24	738
2016	19	34	62	76	87	86	78	82	65	61	32	21	703
2017	24	32	61	75	78	100	73	74	62	57	24	16	676
2018	25	29	81	91	99	88	86	72	60	57	44	23	755
2019	42	29	73	73	84	78	86	82					547



SHIPYARD - 300T - Haul Outs

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	TOT
2015	10	2	13	14	16	18	5	10	13	12	6	2	121
2016	9	6	21	12	16	14	6	10	13	19	3	8	137
2017	11	12	7	15	16	13	7	9	11	13	6	6	126
2018	9	10	13	14	19	17	8	13	14	21	9	4	151
2019	5	7	16	16	20	10	7	8					89

OPERATIONS & OCCUPANCY REPORT

MOORAGE & RV'S	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	Total Units	Units												
PTBH - SLIPS	94%	280	94%	282	96%	286	95%	285	97%	289	97%	291	99%	297	97%	291									299	SLIPS
PTBH - LINEAL	77%	2070	74%	1982	74%	1987	90%	2432	83%	2231	75%	2025	93%	2500	76%	2043									2,688	FT
PTBH - CONSTRAINED	18%	123	22%	152	22%	152	23%	157	24%	164	27%	182	31%	212	42%	287									683	FT
PTBH - LIMITED	48%	14	43%	13	52%	15	83%	25	90%	27	93%	28	76%	23	90%	27									30	SLIPS
PTBH - COM. RAFTING	91%	419	109%	501	101%	465	92%	423	85%	391	110%	508	69%	317	68%	313									460	FT
PH - SLIPS 1-12	56%	470	59%	496	49%	413	55%	464	42%	354	50%	417	72%	601	69%	582									840	FT
PH - SLIPS 13-32	100%	20	100%	20	100%	20	84%	17	40%	8	54%	11	83%	17	86%	17									20	SLIPS
PH - LINEAL	97%	822	92%	782	93%	786	87%	741	84%	713	85%	723	91%	772	95%	803									848	FT
PH - LIMITED	58%	678	63%	733	60%	707	73%	855	81%	946	83%	971	89%	1040	87%	1014									1,169	FT
PH - KAYAK	58%	23	63%	25	65%	26	77%	31	88%	35	87%	35	85%	34	90%	36									40	SLIPS
PH - RV	64%	29	55%	25	74%	34	81%	37	81%	37	82%	37	96%	44	98%	45									46	SITES
QUIL - SLIPS	26%	8	27%	9	29%	9	41%	13	79%	25	75%	24	82%	26	72%	23									32	SLIPS
QUIL - LINEAL	54%	113	54%	113	54%	113	62%	130	61%	128	64%	134	59%	124	73%	153									210	FT
QUIL - LIMITED							5%	10	58%	111	37%	71	41%	78	44%	84									190	FT
WORKYARD	68%	82	72%	86	87%	104	93%	112	77%	92	71%	85	70%	84	70%	84									120	SLIPS
SHIPYARD	74%	16	82%	18	98%	22	66%	15	67%	15	80%	18	48%	11	41%	9									22	SLIPS
LONGTERM	102%	36	102%	36	101%	35	101%	35	98%	34	95%	33	94%	33	94%	33									35	SLIPS

*Percentages reflect monthly averages. Averages are calculated from a combination of lineal feet or slips/spaces occupied compared to the overall capacity of feet/space.

August Monthly Counts

POINT HUDSON

Permanent/Business	11
Limited Access	40
Winter RV Monthlies	
Monthly Moorage	1
Reservation Fees	529

BOAT HAVEN

Permanent	314
Monthly Moorage	72
Credit System	66
Annual Ramp	11
Daily Ramp	165

QUILCENE

Permanent	36
Nightly	22
Annual Ramp	6
Daily Ramp	102

YARD

One way Lifts	2
Re-blocks	7
Work Yard OPP	21.5
Ship Yard OPP	3.0

(OPP - Vessels off port property)

Port of Port Townsend Monthly Counts - 2019

POINT HUDSON

	LIMITED	RV MONTHLY	BUSINESS/ PERMANENT	MOORAGE MONTHLY	RES. FEES
JAN	26	21	11	32	265
FEB	28	21	11	31	145
MAR	30	20	11	31	287
APRIL	37	16	11	30	369
MAY	38	10	11	1	435
JUNE	40	0	11	1	462
JULY	43	0	11	1	622
AUG	40	0	11	1	529
SEPT					
OCT					
NOV					
DEC					

BOAT HAVEN

	PERMANENT	MOORAGE MONTHLY	CREDIT SYSTEM	A - RAMP	D - RAMP
JAN	301	49	6	59	64
FEB	293	47	7	14	20
MAR	294	52	23	13	98
APRIL	302	53	20	19	57
MAY	307	59	36	39	160
JUNE	306	64	40	31	185
JULY	308	68	59	51	365
AUG	314	72	66	11	165
SEPT					
OCT					
NOV					
DEC					

QUILCENE

	BUSINESS/ PERMANENT	MOORAGE NIGHTLY	A- RAMP	DAILY RAMP
JAN	12	6	6	3
FEB	13	0	1	11
MAR	13	0	6	4
APRIL	18	40	5	39
MAY	37	21	15	195
JUNE	27	49	4	121
JULY	36	43	6	89
AUG	36	22	6	102
SEPT				
OCT				
NOV				
DEC				

2018

POINT HUDSON

	LIMITED	RV MONTHLY	BUSINESS/ PERMANENT	MOORAGE MONTHLY	RES. FEES
JAN	24	22	11	29	235
FEB	27	21	10	32	202
MAR	31	17	10	30	260
APRIL	35	13	11	27	317
MAY	40	9	11	2	466
JUNE	40	0	11	1	572
JULY	40	0	11	1	740
AUG	40	0	11	1	514
SEPT	38	0	11	1	318
OCT	26	10	11	29	311
NOV	24	19	11	30	206
DEC	25	17	11	28	82

BOAT HAVEN

	PERMANENT	MOORAGE MONTHLY	CREDIT SYSTEM	A - RAMP	D - RAMP
JAN	311	44	8	44	23
FEB	308	41	7	21	21
MAR	307	46	15	29	89
APRIL	316	44	15	16	32
MAY	312	60	36	32	142
JUNE	311	74	38	36	58
JULY	311	86	46	41	352
AUG	312	81	53	9	104
SEPT	314	65	48	1	126
OCT	309	54	14	1	44
NOV	306	51	9	0	40
DEC	298	51	6	14	20

QUILCENE

	BUSINESS/ PERMANENT	MOORAGE NIGHTLY	A- RAMP	DAILY RAMP
JAN	8	0	1	5
FEB	11	6	1	4
MAR	11	0	1	5
APRIL	13	17	6	23
MAY	37	11	14	218
JUNE	28	37	6	90
JULY	36	42	5	56
AUG	40	47	1	126
SEPT	28	16	0	46
OCT	21	0	0	10
NOV	13	0	0	6
DEC	12	0	0	3