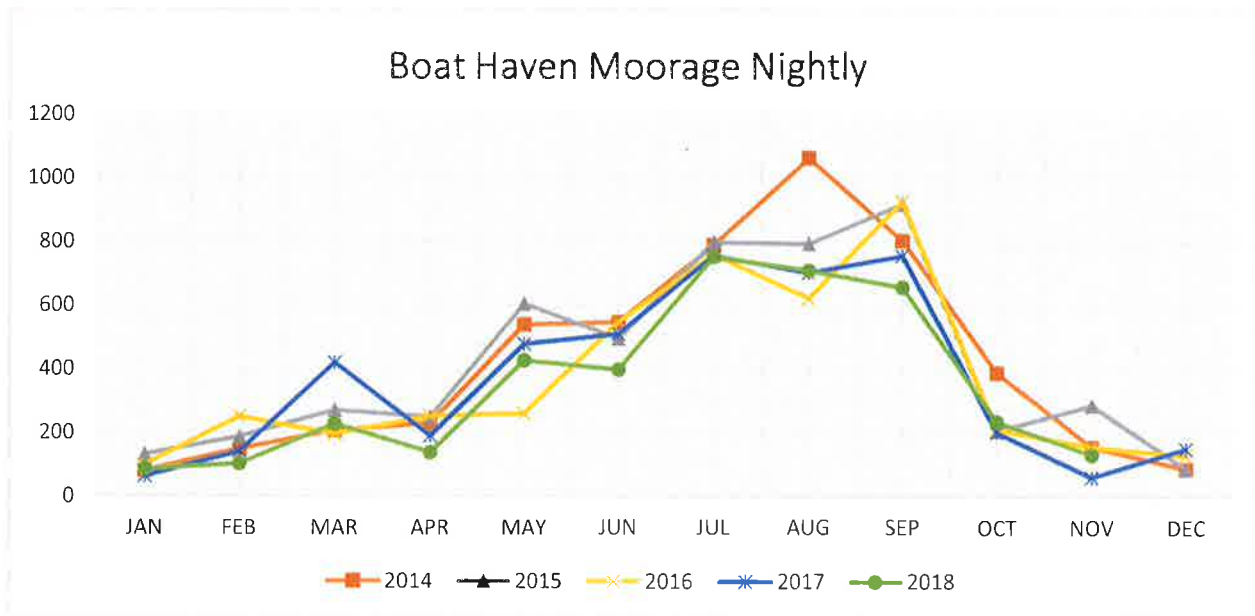


# Port of Port Townsend

## Five Year Comparisons



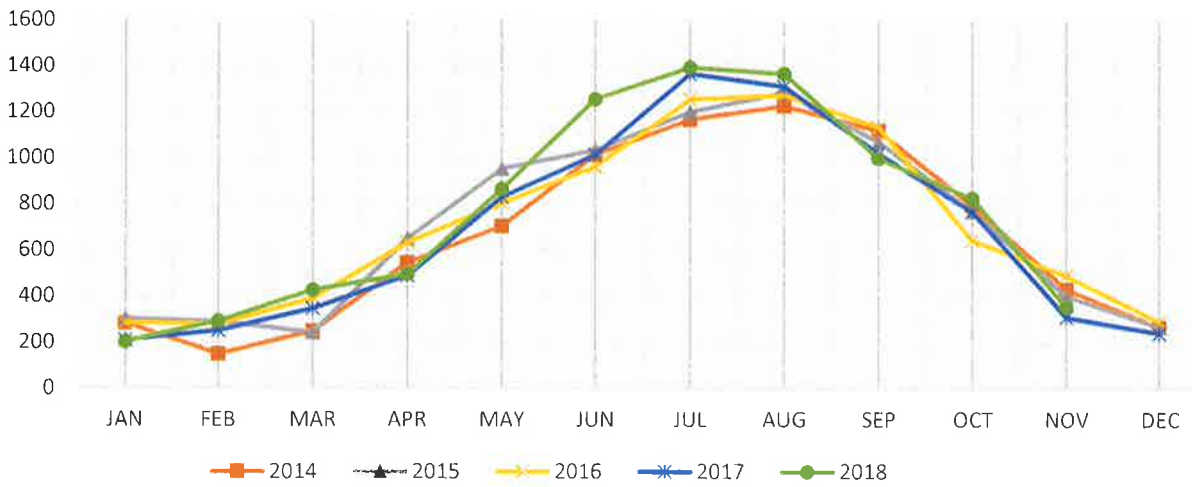
### BOAT HAVEN MARINA - Nightly Count

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOT
<b>2014</b>	81	149	207	229	539	547	790	1064	805	389	156	87	5043
<b>2015</b>	132	188	271	249	605	497	799	795	920	206	287	87	5036
<b>2016</b>	100	251	196	251	261	548	759	623	927	211	156	129	4412
<b>2017</b>	64	141	420	190	479	511	757	704	757	202	61	150	4436
<b>2018</b>	86	103	228	137	427	399	753	711	658	236	131		3869

# Port of Port Townsend

## Five Year Comparisons

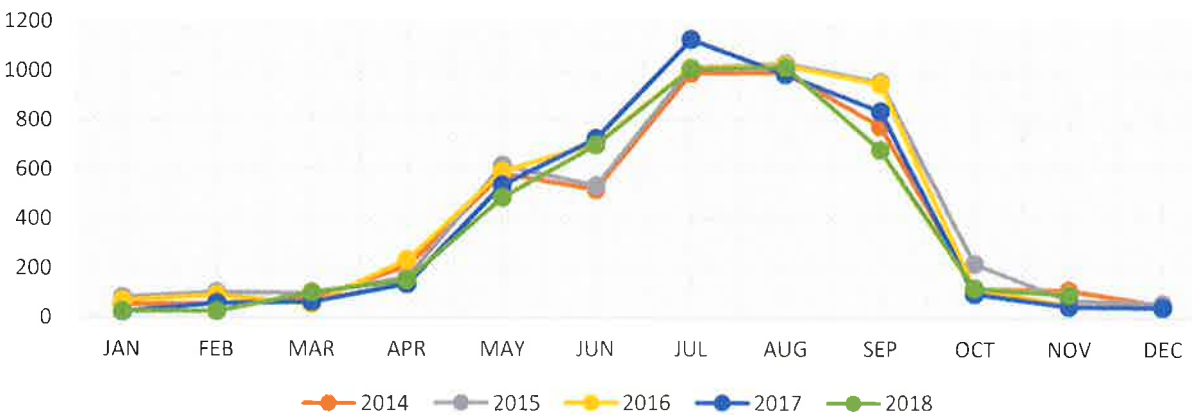
### Point Hudson RV Nightly



### POINT HUDSON RV PARK - Nightly Count

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOT
<b>2014</b>	285	150	249	546	706	1015	1169	1228	1120	796	432	269	7965
<b>2015</b>	304	291	244	652	955	1036	1202	1287	1072	771	403	269	8486
<b>2016</b>	286	281	392	634	806	963	1256	1276	1137	645	492	293	8461
<b>2017</b>	211	253	349	491	833	1015	1368	1314	1022	770	312	243	8181
<b>2018</b>	204	294	430	498	868	1258	1396	1369	1001	828	357		8503

### Point Hudson Moorage Nightly



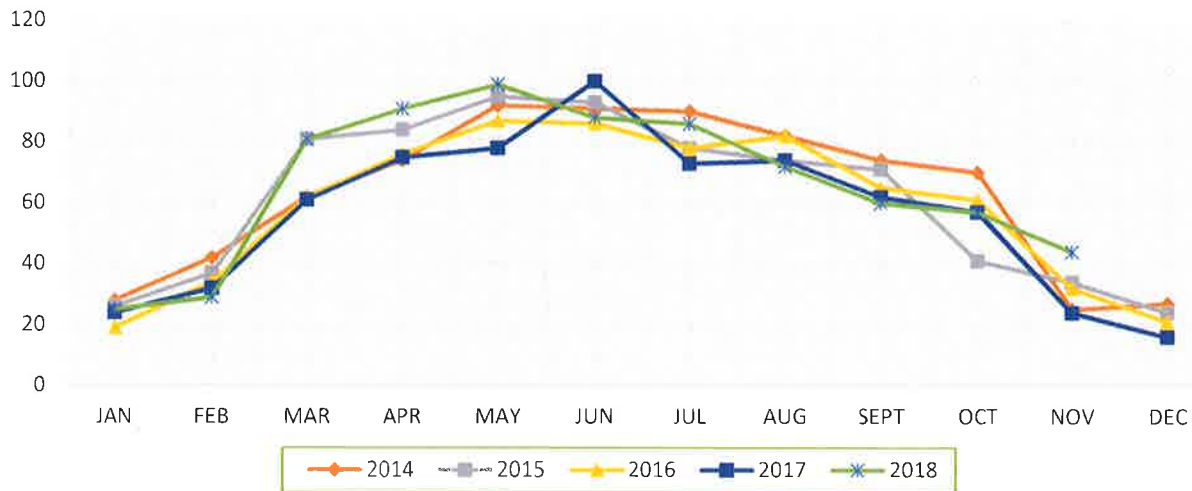
### POINT HUDSON MARINA - Nightly Count

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOT
<b>2014</b>	53	57	77	209	585	520	993	996	778	120	114	52	4554
<b>2015</b>	83	104	101	163	619	537	1018	1033	958	221	73	60	4970
<b>2016</b>	70	92	56	235	594	706	1015	1026	950	122	51	44	4961
<b>2017</b>	25	60	65	138	540	729	1131	990	839	99	48	45	4709
<b>2018</b>	27	28	104	154	489	703	1013	1019	683	123	96		4439

# Port of Port Townsend

## Five Year Comparisons

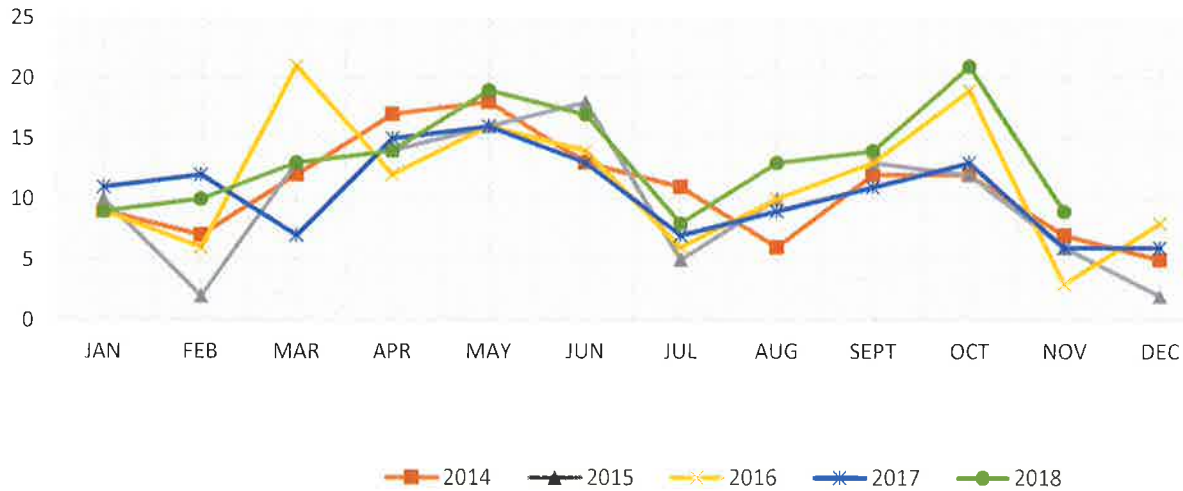
### Workyard 75T Haul Outs



### WORKYARD - 75T Haul Outs

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	TOT
<b>2014</b>	28	42	62	74	92	91	90	82	74	70	25	27	757
<b>2015</b>	26	37	81	84	95	93	78	74	71	41	34	24	738
<b>2016</b>	19	34	62	76	87	86	78	82	65	61	32	21	703
<b>2017</b>	24	32	61	75	78	100	73	74	62	57	24	16	676
<b>2018</b>	25	29	81	91	99	88	86	72	60	57	44		732

### Shipyards 300T Haul Outs



### SHIPYARD - 300T - Haul Outs

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	TOT
<b>2014</b>	9	7	12	17	18	13	11	6	12	12	7	5	129
<b>2015</b>	10	2	13	14	16	18	5	10	13	12	6	2	121
<b>2016</b>	9	6	21	12	16	14	6	10	13	19	3	8	137
<b>2017</b>	11	12	7	15	16	13	7	9	11	13	6	6	126
<b>2018</b>	9	10	13	14	19	17	8	13	14	21	9		147

# OPERATIONS & OCCUPANCY REPORT

MOORAGE & RV'S	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	Total Units	Units	
PTBH - SLIPS	94%	281	284	95%	284	96%	286	96%	288	97%	289	98%	293	294	299
PTBH - LINEAL	78%	2097	1828	68%	1962	77%	2077	83%	2231	83%	2243	86%	2312	2468	2,688
PTBH - CONSTRAINED	14%	96	109	16%	109	16%	136	20%	136	25%	188	39%	266	310	683
PTBH - LIMITED	87%	26	25	84%	25	95%	28	94%	28	90%	27	88%	26	28	30
PTBH - COM. RAFTING	94%	432	419	91%	419	90%	414	107%	492	99%	455	72%	331	280	460
PH - SLIPS 1-12	65%	546	580	69%	526	63%	526	43%	364	59%	496	67%	564	588	840
PH - SLIPS 13-32	87%	17	19	93%	18	92%	18	44%	9	67%	13	84%	17	17	20
PH - LINEAL	84%	716	706	83%	710	85%	721	84%	716	86%	733	85%	724	769	848
PH - LIMITED	55%	637	736	63%	818	78%	906	84%	982	86%	1011	87%	1018	997	1,169
PH - KAYAK	48%	19	21	53%	23	64%	26	77%	31	83%	33	84%	34	31	40
PH - RV	61%	28	33	71%	32	72%	33	78%	36	91%	42	98%	45	45	46
QUIL - SLIPS	25%	8	7	22%	8	29%	9	93%	30	73%	23	87%	28	31	32
QUIL - LINEAL	54%	113	120	57%	113	58%	122	52%	193	71%	149	66%	139	174	210
QUIL - LIMITED	0%	0	0	0%	0	1%	2	30%	57	15%	29	51%	97	115	190
WORKYARD	37%	44	36	30%	61	62%	74	62%	74	59%	71	52%	62	61	120
SHIPYARD	56%	12	17	75%	18	81%	18	73%	16	44%	10	19%	4	6	22
LONGTERM	90%	32	31	88%	31	87%	30	78%	27	80%	28	85%	30	30	35

\*Percentages reflect monthly averages. Averages are calculated from a combination of lineal feet or slips/spaces occupied compared to the overall capacity of feet/space.

## November Monthly Counts

### POINT HUDSON

	BOAT HAVEN	QUILCENE	YARD
Permanent/Business	Permanent 306	Permanent 13	One way Lifts 4
Limited Access	Monthly Moorage 51	Nightly 0	Re-blocks 5
Winter RV Monthlies	Credit System 9	Annual Ramp 0	Work Yard OPP 20.4
Monthly Moorage	Annual Ramp 0	Daily Ramp 6	Ship Yard OPP 4.4
Reservation Fees	Daily Ramp 40	Camping 0	(OPP - Vessels off part property)

**Port of Port Townsend Monthly Counts - 2018**

**POINT HUDSON**

	LIMITED	RV MONTHLY	BUSINESS/ PERMANENT	MOORAGE MONTHLY	RES. FEES
JAN	24	22	11	29	235
FEB	27	21	10	32	202
MAR	31	17	10	30	260
APRIL	35	13	11	27	317
MAY	40	9	11	2	466
JUNE	40	0	11	1	572
JULY	40	0	11	1	740
AUG	40	0	11	1	514
SEPT	38	0	11	1	318
OCT	26	10	11	29	311
NOV	24	19	11	30	206
DEC					

**BOAT HAVEN**

	PERMANENT	MOORAGE MONTHLY	CREDIT SYSTEM	A - RAMP	D - RAMP
JAN	311	44	8	44	23
FEB	308	41	7	21	21
MAR	307	46	15	29	89
APRIL	316	44	15	16	32
MAY	312	60	36	32	142
JUNE	311	74	38	36	58
JULY	311	86	46	41	352
AUG	312	81	53	9	104
SEPT	314	65	48	1	126
OCT	309	54	14	1	44
NOV	306	51	9	0	40
DEC					

**QUILCENE**

	BUSINESS/ PERMANENT	MOORAGE NIGHTLY	A - RAMP	DAILY RAMP
JAN	8	0	1	5
FEB	11	6	1	4
MAR	11	0	1	5
APRIL	13	17	6	23
MAY	37	11	14	218
JUNE	28	37	6	90
JULY	36	42	5	56
AUG	40	47	1	126
SEPT	28	16	0	46
OCT	21	0	0	10
NOV	13	0	0	6
DEC				

**2017**

**POINT HUDSON**

	LIMITED	RV MONTHLY	BUSINESS/ PERMANENT	MOORAGE MONTHLY	RES. FEES
JAN	28	9	10	27	197
FEB	26	9	10	28	219
MAR	27	8	10	28	288
APRIL	38	8	10	19	284
MAY	40	3	11	1	515
JUNE	40	2	11	1	568
JULY	42	0	11	1	686
AUG	41	0	11	1	556
SEPT	36	0	11	1	328
OCT	28	6	11	26	253
NOV	26	13	11	30	157
DEC	24	17	11	28	86

**BOAT HAVEN**

	PERMANENT	MOORAGE MONTHLY	CREDIT SYSTEM	A - RAMP	D - RAMP
JAN	298	33	15	31	7
FEB	309	37	11	37	20
MAR	307	41	20	55	100
APRIL	306	38	17	22	62
MAY	312	47	31	41	202
JUNE	309	67	30	41	97
JULY	305	80	40	45	357
AUG	309	78	41	8	123
SEPT	309	73	35	3	137
OCT	308	55	11	1	28
NOV	309	47	7	1	26
DEC	312	41	8	26	15

**QUILCENE**

	BUSINESS/ PERMANENT	MOORAGE NIGHTLY	A - RAMP	DAILY RAMP
JAN	6	1	2	2
FEB	6	1	1	1
MAR	8	4	5	1
APRIL	10	12	3	0
MAY	26	54	9	126
JUNE	29	52	10	94
JULY	32	49	7	100
AUG	34	41	3	90
SEPT	32	18	0	145
OCT	19	4	0	6
NOV	11	1	0	2
DEC	10	0	0	1