

Port of Port Townsend 2nd Monthly Meeting Agenda Wednesday, June 27, 2018, 5:30 p.m. Port Commission Building 333 Benedict Street Port Townsend, WA

- Ι. Call to Order / Pledge of Allegiance H. Approval of Agenda III. **Public Comments** IV. **Consent Agenda** A. Approval of Public Workshop Minutes – June 13, 2018......1-2 Approval of Public Workshop Minutes – June 20, 2018......7-8 D. Approval of Warrants ٧. Second Reading A. Alternative Fuels Resolution No. 683-18......13-14 VI. **First Reading** VII. **Regular Business** A. EDC/Team Jefferson Update......15-16 B. 2018 Capital Budget Amendment......17-28 VIII. Staff Comments IX. **Commissioner Comments** Next Public Workshop & Regular Meeting: Χ. Wednesday, July 11, 2018. Workshop at 9:30 am, Meeting at 1:00 pm Port Commission Building, 333 Benedict Street, Port Townsend, WA XI. **Executive Session** A. To consider the minimum price at which real estate will be offered for sale or lease, pursuant to RCW 42.30.110 (c)
- XII. Adjournment

PORT COMMISSION PUBLIC WORKSHOP – June 13, 2018

The Port of Port Townsend Commission met for a Public Workshop in the Port Commission Building, 333 Benedict Street, Port Townsend, WA

Present: Commissioners Tucker, Hanke & Putney Executive Director Gibboney Auditor Berg Director of Operations & Business Development Englin Director of Planning/In-house Counsel Toews Communications Coordinator Matej Recorder Nelson Attorneys Frank Chmelik, Katherine Deets

Excused: Commissioner Hanke

I. CALL TO ORDER:

Commissioner Tucker called the Workshop to order at 9:30 a.m.

II. AGENDA:

Refer to attached workshop agenda for items discussed. Public Comments from: Ron Hayes, Ernie Baird, Bill Curtsinger and Chris Sanok.

IV. ADJOURNMENT:

The Workshop adjourned at 11:39 a.m.

ATTEST:

Stephen R. Tucker, President

William W. Putney III, Secretary

Peter W. Hanke, Vice President

Port of Port Townsend Commission Workshop

20180613

Port of Port Townsend Public Workshop Wednesday, June 13, 2018, 9:30 am Port Commission Building 333 Benedict Street Port Townsend, WA

AGENDA

Leasing Practices

Note: This is a Public Port Commission Workshop. Workshops are for information sharing only and no decisions will be made during the session. Public input may be taken at the Commissions' discretion.

PORT COMMISSION REGULAR MEETING-June 13, 2018

The Port of Port Townsend Commission met in regular session at the Commission Building, 333 Benedict Street, Port Townsend, WA

Present: Commissioners – Tucker, Hanke and Putney Executive Director Gibboney Auditor Berg Director of Operations & Business Development Englin Director of Planning, In-house Counsel Toews Communications Coordinator Matej Minutes – Nelson Attorneys Frank Chmelik and Katherine Deets

- I. CALL TO ORDER/PLEDGE OF ALLEGIANCE: Commissioner Tucker called the meeting to order at 1:00 p.m.
- II. APPROVAL OF AGENDA:

Commissioner Hanke moved to approve the Agenda as presented. Commissioner Putney seconded the motion. Motion carried by unanimous vote.

III. PUBLIC COMMENTS (00:00:59):

<u>George Yount</u> expressed thanks to the commission for the productive morning workshop. He also commented that the situation with the John Wayne Marina in Sequim is similar to the Point Hudson situation, based on articles in the Peninsula Daily News.

- IV. CONSENT AGENDA (00:02:05):
 - A. Approval of Public Workshop Minutes May 23, 2018
 - Approval of Regular Meeting Minutes May 23, 2018
 - B. Approval of Warrants

Warrant #059157 through #059166 in the amount of \$60,034.82 for Payroll & Benefits Electronic Payment in the amount of \$114,574.82 for Payroll & Benefits

Warrant #059167 through #059215 in the amount of \$117,212.90 for Accounts Payable

C. Resolution No. 680-18 – Declaring Certain Items Surplus

Commissioner Putney moved to approve the Consent Agenda as presented. Commissioner Hanke seconded the motion. Motion carried by unanimous vote.

- V. SECOND READING (Action Items):
- VI. FIRST READING (Discussion Only):

A. Alternative Fuels – Draft Resolution (00:02:22):

Attorney Chmelik explained the State Legislature in 2015, passed a law for State and local agencies, that consume more than 200,000 gallons of fuel/year, to convert their fleets to alternative fuels (electric and biofuels) by June 1, 2018. He added the

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Department of Commerce recognizes the practicality with small governments. Mr. Chmelik explained the resolution calls for Port consideration of the use of biofuels in all future vehicle, vessel and/or construction equipment purchases, making decisions on practicality.

VII. REGULAR BUSINESS:

A. Funding Alternatives/Opportunities for Point Hudson Jetty (00:09:00):

Director Gibboney explained the next step in the Jetty's future is how the commissioners wish to proceed.

Commissioner Tucker stated he has spoken with Governor Inslee and Representative Chapman, and with the City (LTAC) and the County (Public Infrastructure Fund - PIF). He stated Rep. Chapman advised to get all players together and come to the State Legislature as a unified body. Commissioner Tucker envisions a checklist listing contacts made for possible Jetty funding participation to present to the Legislature. He will start working on this list.

Commissioner Putney stated he had a similar conversation with Representative Tharinger, to consider local and private money, bonds, LTAC and PIF money. He stated he has spoken with Mayor Stinson, and with County Commissioners Dean and Sullivan who advised the Port to put together a request for the PIF.

Ms. Gibboney stated staff would come back with a strategy for various funding sources. She added the project would most likely be delayed until 2020/21, due to funding cycles. She stated staff is working on efforts to lower the project cost. She would like the commission to be realistic about the time frame.

Commissioner Tucker suggested funding planning for the entire jetty (north and south) to cut costs.

Commissioner Putney stated if the project happens later, it would allow more time for mitigation issue planning with the NW Maritime Center for Wooden Boat Festival and other affected businesses.

Commissioner Hanke asked what the engineer's direction is now. Director Gibboney explained the design is at 100% and staff would like to have another engineering firm analyze the design, constructability and come up with construction alternatives. Mr. Toews reported he has done some initial outreach to two of the original bidders and asked how we might realize some cost savings on the project. He said there are two ways to save: 1) tweaks to the design, including possible changes or down scoping of the project, and 2) increase the work hours and time frame for project completion; go with the early start date, and few to no restrictions on construction hours, keeping within City code.

Commissioner Hanke would like to see comments from the contractors using a September 15 start date with complete closure of the marina.

Mr. Toews reported he has not yet submitted a formal grant extension request, but has been communicating with RCO and the recommendation is to provide greater clarity on the project in order for extension consideration.

After hearing further questions from the commission and staff, Mr. Toews asked to have questions and ideas submitted to him prior to a conversation with engineers, Mott

MacDonald. Mr. Toews added that the funding agencies are unlikely to fund the project with major variations to the design. Minor tweaks to the project may pass. Ms. Berg asked the status of the bond. Director Gibboney answered it is still on hold.

B. Commission Workshops & Meetings Calendar (32:33):

Ms. Gibboney discussed the presented calendar, pointing out the additional workshops. After comments from Commissioner Hanke, a decision was made to change the June 20 workshop agenda to the 2018 Capital Plan, only. Later in September or October, add the five-year Capital Plan to the workshop schedule. Discussion included the Comp Scheme Update, and leasing and business practices, to be presented in a policy discussion at the July 25 workshop, with first reading scheduled for the August 8 regular meeting. Other workshops agendas were discussed. Director Gibboney emphasized this is a draft document and Ms. Berg will bring a budget schedule later for adoption.

VIII. STAFF COMMENTS (49:16):

<u>Mr. Englin</u> expressed thanks to the yard crew for their hard work. He stated year-todate, the 300 and 75-ton lifts are ahead in numbers compared to the past five years. He also expressed his appreciation to Shawn Wiles and Terry Khile for their response to a power outage at the Point Hudson docks last week.

<u>Mr. Toews</u> reminded of the airport runway closure on Tuesday, June 19 from 8 am to 5 pm for stormwater site investigative work by Landau and Seton for the Phase I runway project.

IX. COMMISSIONER COMMENTS (51:35):

<u>Commissioner Putney</u> stated he attended the WPPA Spring Meeting in Vancouver. He will provide his meeting calendar at each commission meeting.

Commissioner Putney attended a CERB Broadband meeting on June 4, where the State wants rural counties to have Broadband services. He briefed on some of the many grants available and added the Port and PUD should collaborate.

He stated he attended the County Comp Plan hearing and questioned a warrant payment.

<u>Commissioner Tucker</u> reported he recently returned from vacation, where he observed other Ports and commented on their facilities.

<u>Commissioner Hanke</u> stated he would like to see more time for discussion on the Leasing Policy before the first reading on August 8. Commissioner Putney suggested bringing a list of ideas to a workshop.

Commissioner Hanke reported he attended a passenger only ferry meeting in Seattle, where many communities were represented, and noted the City of Port Townsend's absence. He would like to see our Port consider a place for a possible passenger ferry dock.

- X. NEXT PUBLIC WORKSHOP / REGULAR MEETING:
 - Workshop: Wednesday, June 20, 2018 at 1:00 pm
 - Workshop: Wednesday, June 27, 2018 at 3:00 pm
 - Regular Meeting, June 27, 2018 at 5:30 pm

Port Commission Building, 333 Benedict St, Port Townsend.

XI. EXECUTIVE SESSION:

The regular session recessed into Executive Session at 2:08 pm to Review the Performance of a Public Employee, pursuant to RCW 42.30.110 (g), duration of thirty minutes with no action. The session was extended twenty minutes,

XII. ADJOURNMENT:

The meeting reconvened and adjourned at 2:58 pm there being no further business to come before the Commission.

ATTEST:

Stephen R. Tucker, President

William W. Putney, III, Secretary

Peter W. Hanke, Vice President

PORT COMMISSION PUBLIC WORKSHOP – June 20, 2018

The Port of Port Townsend Commission met for a Public Workshop in the Port Commission Building, 333 Benedict Street, Port Townsend, WA

Present: Commissioners Tucker, Hanke & Putney Executive Director Gibboney Auditor Berg Director of Operations & Business Development Englin Director of Planning/In-house Counsel Toews Recorder Nelson

I. CALL TO ORDER:

Commissioner Tucker called the Workshop to order at 1:00 p.m.

II. AGENDA:

Refer to attached workshop agenda for items discussed. Public Comments from: Ron Hayes

IV. ADJOURNMENT:

The Workshop adjourned at 2:49 p.m.

ATTEST:

Stephen R. Tucker, President

William W. Putney III, Secretary

Peter W. Hanke, Vice President

Port of Port Townsend Commission Workshop 20180620

Port of Port Townsend Public Workshop Wednesday, June 20, 2018, 1:00 pm Port Commission Building 333 Benedict Street Port Townsend, WA

AGENDA

• 2018 Capital Projects and Preview of 5-year Capital Improvement Plan

Note: This is a Public Port Commission Workshop. Workshops are for information sharing only and no decisions will be made during the session. Public input may be taken at the Commissions' discretion.

8

20180620

RESOLUTION NO. 681-18

A Resolution of the Commission of the Port of Port Townsend

CANCELLING WARRANT NUMBERS 54968, 56582, 57180, 56409, 56816, & 57332

WHEREAS: under RCW 36.22.100 registered or interest bearing warrants not presented within one year of the date of their call must be cancelled by the legislative authority to leave the funds as if such warrants had never been drawn;

NOW, THEREFORE BE IT HEREBY RESOLVED by the Port of Port Townsend Commission that the warrants identified below are hereby cancelled:

| Warrant Number | Issue Date | Amount | Cleimant |
|----------------|----------------------|--------|-----------------------|
| 54968 | 8/12/2015 | 40.00 | Bill & Margaret Taylo |
| 56582 | 56582 9/14/2016 6.00 | | Kenneth Anderson |
| 57180 | 1/25/2017 | 55.00 | Daniel Wiehler |
| 56409 | 7/13/2016 | 47.50 | David Hawker |
| 56816 | 10/26/2016 | 40.00 | Patricia Filler |
| 57332 | 2/22/2017 | 197.85 | Max Rogovy |

ADOPTED this 27th day of June, 2018, by the Commission of the Port of Port Townsend and duly authenticated in open session by the signatures of the Commissioners voting in favor thereof and the Seal of the Commission duly affixed.

ATTEST:

Stephen R. Tucker, President

Peter W. Hanke, Vice-President

William W. Putney III, Secretary

APPROVED AS TO FORM:

Port Attorney

JEFFERSON COUNTY TREASURER

P.O. Box 571 - Port Townsend, Washington 98368 Email: <u>ttosland@co.jefferson.wa.us</u> <u>www.co.jefferson.wa.us</u>



TO:Port of Port TownsendFROM:Jefferson County Treasurer
Terra Tosland, Investment Officer/AccountantDATE:June 20, 2018REResolution to cancel warrants

Warrants of any municipal corporation not presented within one year of their issue shall be cancelled by the passage of a resolution of the governing body. (Ref: RCW 36.22.100)

In order to comply with the referenced RCW, I am requesting a resolution from you to cancel the outstanding warrants listed below.

General

| Warrant No. | Issue Date | Amount | Warrant No. | Issue Date | Amount |
|-------------|------------|--------|-------------|------------|--------|
| 54968 | 8/12/2015 | 40.00 | 56409 | 7/13/2016 | 47.50 |
| 56582 | 9/14/2016 | 6.00 | 56816 | 10/26/2016 | 40.00 |
| 57180 | 1/25/2017 | 55.00 | 57332 | 2/22/2017 | 197.85 |

RESOLUTION NO. 682-18

A Resolution of the Commission of the Port of Port Townsend

RESOLUTION DECLARING CERTAIN ITEMS SURPLUS AND AUTHORIZING THEIR SALE AND/OR DISPOSAL

WHEREAS: The Port of Port Townsend has in its possession an old and outdated copier, as described in Exhibit A and attached to this resolution; and

WHEREAS: due to continual usage and age, this equipment is of little or no value to the Port and is therefore no longer needed for Port purposes; and

WHEREAS: such property having been certified in writing as not needed for Port purposes by the Executive Director, its managing official, a copy of said certification is marked Exhibit A and attached to this Resolution,

NOW, THEREFORE BE IT HEREBY RESOLVED by the Port Commission of the Port of Port Townsend that the said property be declared surplus, and that the Executive Director is authorized to sell or dispose of the property in the best manner which she, in her discretion, shall determine, including by negotiation or informal bidding from members of the public, or direct disposal.

ADOPTED this 27th day of June 2018 by the Commission of the Port of Port Townsend and duly authenticated in open session by the signatures of the Commissioners voting in favor thereof and the Seal of the Commission duly affixed.

ATTEST:

William W. Putney III, Secretary

Stephen R. Tucker, President

Peter W. Hanke, Vice President

APPROVED AS TO FORM:

Port of Port Townsend 6/27/18 Commission Meeting 20180627Res682-18

EXHIBIT "A"

CERTIFICATE

THAT CERTAIN PORT DISTRICT PROPERTY IS SURPLUS

The undersigned, Sam Gibboney, Executive Director, the managing official of the Port District of the Port of Port Townsend, hereby certifies that the following property is surplus and is not needed for Port District purposes.

EQUIPMENT TO SURPLUS:

| LOCATION: | TYPE: | BRAND: | MODEL: | SERIAL # | |
|----------------------|--------|--------|--------|----------|--|
| Administration Bldg. | Copier | Canon | IR3570 | SKV52443 | |

Sam Gibboney, Executive Director

20180627Res682-18

PORT OF PORT TOWNSEND AGENDA COVER SHEET

| MEETING DATE | June 27, 2018 | | | | | | | | |
|--------------|------------------------|------------------------------------|--------------------|--|--|--|--|--|--|
| AGENDA ITEM | 🗆 First Reading | ⊠ Second Reading | 🗆 Regular Business | | | | | | |
| AGENDA TITLE | V. A) Alternative Fuel | V. A) Alternative Fuels Resolution | | | | | | | |
| STAFF LEAD | Sam Gibboney | | | | | | | | |
| REQUESTED | Action | Discussion | | | | | | | |
| ATTACHMENTS | A. Resolution 683-18 | 3 | | | | | | | |

RESOLUTION NO. 683-18

A RESOLUTION, PURSUANT TO RCW 43.19.648 AND CHAPTER 194-29 WAC, OF THE COMMISSION OF THE PORT OF PORT TOWNSEND DETERMINING THE PRACTICALITY OF USING BIOFUELS AND ELECTRICITY FOR THE PORT'S VESSELS, VEHICLES, AND CONSTRUCTION EQUIPMENT.

WHEREAS, RCW 43.19.648 mandates a goal that, to the extent practicable, 100% of local governments fuel usage for operating publicly owned vessels, vehicles, and construction equipment be from electricity or biofuel.

WHEREAS, WAC 194-29-070 notes that while local governments are responsible for determining the most effective means of displacing their gasoline and diesel consumption through vehicle electrification and biofuel use, procurement decisions should be guided primarily through a comparison of alternatives on a lifecycle cost.

WHEREAS, the Port has considered the practicality of implementation of the requirements of RCW 43.19.648.

NOW THEREFORE, the Commission of the Port of Port Townsend hereby resolves as follows.

1. Given the cost, it is not practicable to comply with RCW 43.19.648 by converting the Port's vehicles to biofuels or electricity.

2. The Port shall consider the use of biofuels and electrification in all future procurement decisions for Port vehicles, vessels and construction equipment. This consideration shall include lifecycle costing comparing not only the procurement costs but the lifecycle operational costs.

ADOPTED by the Commission of the Port of Port Townsend in an open public meeting on June 27, 2018.

ATTEST:

William W. Putney III, Secretary

Stephen R. Tucker, President

Peter W. Hanke, Vice President

APPROVED AS TO FORM:

Port Attorney

Port of Port Townsend 6/27/18 Commission Meeting

Res683-18Fuels

PORT OF PORT TOWNSEND AGENDA COVER SHEET

| | | | and the second |
|--------------|--------------------|------------------|--|
| MEETING DATE | June 27, 2018 | | |
| AGENDA ITEM | □ First Reading | □ Second Reading | 🛛 Regular Business |
| AGENDA TITLE | VII. A) EDC/Team J | efferson Update | |
| STAFF LEAD | Sam Gibboney | | |
| REQUESTED | | □ Action | ☑ Discussion |
| ATTACHMENTS | Info Memo | | |

PORT OF PORT TOWNSEND INFORMATIONAL MEMO

DATE:6/27/2018TO:CommissionersFROM:Sue Nelson for Sam GibboneySUBJECT:EDC/Team Jefferson Update

Team Jefferson Executive Director, Brian Kuh, will present a progress report/update on Team Jefferson.

PORT OF PORT TOWNSEND AGENDA COVER SHEET

| MEETING DATE | June 27, 2018 |
|--------------|---|
| AGENDA ITEM | □ First Reading □ Second Reading ⊠ Regular Business |
| AGENDA TITLE | VII. B) Amendment of 2018 Capital Budget |
| STAFF LEAD | Sam Gibboney |
| REQUESTED | Action Discussion |
| ATTACHMENTS | A. 2018 Adopted Capital Budget B. Project descriptions for additional recommended projects C. DRAFT 2018 Amended Capital Budget D. DRAFT Amended Cash Flow |

PORT OF PORT TOWNSEND INFORMATIONAL MEMO

| DATE: | 6/27/2018 |
|----------|----------------------------------|
| то: | Port Commission |
| FROM: | Sam Gibboney, Executive Director |
| SUBJECT: | Amendment of 2018 Capital Budget |

ISSUE

The Commission adopted the 2018 Operating and Capital Budget on November 21, 2017. Staff recommends amending the 2018 Capital Budget to reflect the decision to not proceed with the Point Hudson South Jetty project as well as to authorize staff to carry out other priority projects.

BACKGROUND

The Commission adopted the 2018 Operating and Capital Budget on November 21, 2017, which is attached. On May 23, 2018 the Commission decided not to proceed with the Point Hudson South Jetty Project and as the construction bids exceeded the funding resources available.

In addition, staff has identified additional capital projects and recommends that they be accomplished in this 2018 calendar year. The project descriptions are attached.

An Amended 2018 Capital Budget is attached for Commission consideration. The Amended 2018 Capital Budget shows the variance on projects included in the Adopted 2018 Capital Budget as well as the additional recommended projects and their funding sources.

An amended cashflow is also attached.

DISCUSSION

All of the additional projects are necessary to maintain the structural integrity of Port assets, retain tenants and sustain revenue, or to comply with regulatory mandates.

RECOMMENDATION

Staff recommends that the Commission approve the Amended 2018 Capital Budget and authorize staff to proceed with the identified projects.

ATTACHMENTS

- A. 2018 Adopted Capital Budget
- B. Project descriptions for additional recommended projects
- C. DRAFT 2018 Amended Capital Budget
- D. DRAFT Amended Cash Flow

2018 Final Capital Budget

| CAPITAL BUDGET | | PLANNED FUNDING SOURCES | | | | | | |
|---|-------------|-------------------------|-------------------------|----------------------------------|-------------|-------------|-----------------|-------------|
| 2018 | | Operating REVENUE | Boat Haven RESERVES | Capital RESE R VES | GRANTS | GO BOND | Revenue BOND | Total |
| Point Hudson Jetty South | | | and a state of a set of | RCHORE (RECRET) | | | WEITER PERSON | |
| Engineering, design, permitting, administration | \$91,327 | | | | \$91,327 | | | \$91,327 |
| Construction | \$3,512,500 | | | | \$797,500 | \$2,715,000 | | \$3,512,500 |
| Jefferson County International Airport Runway | | | | | | 4 | | |
| Engineering, Permitting, Administration | \$262,000 | | | \$13,100 | \$248,900 | | | \$262,000 |
| Construction | | | | | | | | |
| Equipment | \$150,000 | \$150,000 | | | | | | \$150,000 |
| | 2018 | Operating REVENUE | Boat Haven RESERVES | Capital RESERVES | GRANTS | GO BOND | Revenue BOND | Total |
| TOTALS | \$4,015,827 | \$150,000 | \$0 | \$13,100 | \$1,137,727 | \$2,715,000 | \$0 | \$4,015,827 |



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2018 CAPITAL BUDGET AMENDMENT PROJECT DESCRIPTIONS

JUNE 27, 2018

PROJECT NO.: IA 2015-5

PROJECT NAME: JCIA RUNWAY IMPROVEMENTS

DESCRIPTION: This project involves re-surfacing (re-construction) of the airport's runway. The 2018 portion of the project will provide the design detail and permitting for implementation of the project in 2019.

NEED: This work (runway resurfacing) was identified in the Port's airport planning documents. This planning and identified upgrades are mandated by the FAA to keep the airport in operation.

- **RANKING:** This is a non-discretionary project if the Port intends to continue seeking/applying for FAA funding for rehabilitation and repair. It is necessary to keep this asset in operation, and the project has been given a high priority.
- **BUDGET:** For 2018, to complete Phase I the engineering and permitting are targeted to cost \$262,000 (Phase I. The Federal Government will fund 90% with the State paying 5% and the Port 5%.
- **STATUS:** A contract is in place, and the project is on schedule for permitting and design.

SCHEDULE: This effort will be complete in 2018.



Jefferson County International Airport

Project Descriptions

PROJECT NO.: PH 2015-17A

PROJECT NAME: POINT HUDSON ADMIN – WDFW AIR SYSTEM IMPROVEMENTS

- **DESCRIPTION:** This project involves design and construction of a supplemental heat supply to this building as part of a creosote odor abatement effort. This heating system will introduce fresh air into the building which the existing heating system does not do.
- NEED: This building has been remodeled at a cost of approximately \$1.3 million. The current tenants, WDFW and US Customs, experience creosote odors sufficient to threaten the continuation of lease(s). While levels of creosote which exist have not been considered a threat to health, they are the subject of complaints from the worker who states "they have to change clothes before entering their home after a day in the building."
- **RANKING:** This project is considered important to sustain income from the existing investment in the building and therefore a critical project to meet Port business objectives.
- **BUDGET:** An estimated budget for this project is \$95,000 with low confidence given its status (engineering specifications have not been completed).
- **STATUS:** While considerable effort has been given to solutions to the creosote problem, no funding has been authorized. Design of the heating system has not been started, and final selection of a coating material has not been made.

SCHEDULE: This project should be done in the summer of 2018.



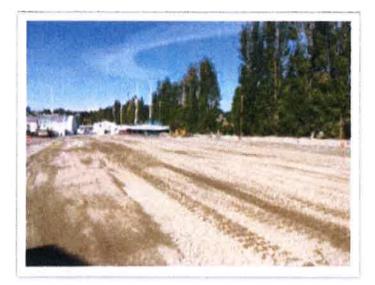
WDFW Administrative Office at Point Hudson

Page 3 of 6

PROJECT NO.: BH 2017-1

PROJECT NAME: WORKYARD RESURFACING

- **DESCRIPTION:** This project is a continuation of the gravel project for 2017. It will remove gravel around physical structures and build grade and gravel interface with sub-surface in several areas in the yard. The exact project will depend on the dollars approved in the capital budget.
- **NEED:** This is necessary to provide a road/workyard surface that is a buffer between the sediment laden "mud" of the base of the workyard and the traveling and working surface. This will assist in meeting stormwater standards, and preserve the life of the multiple stormwater filters.
- **RANKING:** This project is considered a regulatory requirement, and is part of meeting stormwater requirements.
- BUDGET: Expect cost of \$100,000.
- STATUS: No design/bid specifications have been initiated.
- SCHEDULE: To be developed, but work should occur in July September.



Boat Haven Workyard Resurfacing 2017

| PROJECT NO.: | BH 2018-1 |
|---------------|--|
| PROJECT NAME: | BOAT HAVEN - AO COMPLIANCE |
| DESCRIPTION: | This project involves continuing efforts to meet Stormwater Permit Requirements through continuing stormwater treatment improvements. For 2018, this means consultant and staff time, obtaining Ecology approval(s) for treatment adjustments, treatment testing, materials, and supplies. |
| | Data show that fine particulate soil particles are passing the filters. Anticipated efforts by consultants and staff will focus on the potential addition of a coagulating polymer (Chitosan) to the system ahead of the filters – thus making the particles larger and improving the filter removal efficiency (particulates and metals). |
| | This will require some laboratory analysis (pilot efforts) before deployment of the chemical. Also, the chemical addition will require formal Ecology approval as a treatment technique. Final expenses before the fall rainy season, will be deployment of the polymer. Plans now call for use of suspended "sacks" of a form of the polymer. |
| NEED: | Compliance with Stormwater Permit requirements continues to be an issue for the Port. An Administrative Order continues to be in place requiring treatment changes. Despite treatment improvements in 2016 and 2017, water quality benchmarks are not being met at this time in one of the sub-basins. Staff and consultants continue to communicate with Ecology on past performance and future actions. Port staff and consultants continue to analize system data, understand system issues, and improve treatment performance. |
| RANKING: | This project is considered critical because of the regulatory requirements and boatyard/shipyard dependence this system's performance. |
| BUDGET: | Budget for this effort is estimated at \$82,000. |
| STATUS: | This project is a continuation of efforts of 2017 and is ready for implementation. |
| SCHEDULE: | Summer and Fall of 2018. |

PROJECT NO.: QM 2017-14

PROJECT NAME: COAST OYSTER ROOF REPAIR

DESCRIPTION: The Coast Seafoods building located in Quilcene is a two-story, 60' wide by 68' long building. The re-roofing project is for the entire building. This building is a steel frame structure. The work includes installing new roofing over existing roofing, a ridge cap and ventilator flashing.

- **NEED:** This improvement is needed to maintain business conditions for the tenant and to protect the asset.
- **RANKING:** This project is considered critical maintenance and within return on investment expectations of the existing lease.
- **BUDGET:** \$48,000 with a relatively high confidence given the project status.
- **STATUS:** The project has been evaluated, estimated, and contract bid documents have been developed.

SCHEDULE: May – September 2018



Coast Seafoods Building at Quilcene

Page 6 of 6

| DRAFT 2018 | | | | | P | LANNED FUN | DING SOURCI | ES | The state of the s | |
|--|---------------------|------------------------|-------------------------------|----------------------|------------------------|---------------------|-------------|---------|--|---------|
| AMENDED CAPITAL BUDGET | Adopted Budget | Mid Year Amendments | Mid Year Budget Amended | Operating REVENUE | Boat Haven RESERVES | Capital RESERVES | GRANTS | go Bond | Revenue BOND | Total |
| Point Hudson Jetty South | | | | | | | | | | |
| Engineering, design, permitting, administration Construction | 91,327 3,512,500 | 75,287 (3,512,500) | 166,614 - | 132,803 | | | 33,811 | | | 166,614 |
| Jefferson County International Airport Runway Engineering, Permitting, Administration Construction | 262,000 | | 262,000 | | | 13,100 | 248,900 | | | 262,000 |
| Equipment | 150,000 | (75,000) | 75,000 | 75,000 | | | | | | 75,000 |
| WDFW Air system | | 95,000 | 95,000 | 95,000 | | | | | | 95,000 |
| Boat Haven Workyard Surface | | 100,000 | 100,000 | 100,000 | | | | | | 100,000 |
| Boat Haven Stormwater (AO Compliance) | | 82,000 | 82,000 | 82,000 | | | | | | 82,000 |
| Coast Seafood Roof (est. \$48k) | | 48,000 | 48,000 | 48,000 | | | | | | 48,000 |
| TOTALS | \$4,015,827 | (\$3,187,213) | 828,614 | 532,803 | \$0 | \$13,100 | \$282,711 | \$0 | \$0 | 828,614 |

142

Projected Cashflow for 2018 through 2021

MID YEAR BUDGET AMENDMENT

The Commission will be asked to approved a 5 year capital plan during the 2019 budget process and the subsequent cashflow will change at that time.

| | 2018 Budgeted | | the star to be | 2018 Amended | | | |
|---|---------------|-------|-----------------|--------------|---------------|---------------|------------------|
| | Cashflow - | notes | Mid Year Budget | Budgeted | 2019 Budgeted | 2020 Budgeted | 2021 Budgeted |
| | ORIGINAL | lou | Amendments | Cashflow | Cashflow | Cashflow | Cashflow |
| Estimated Beginning Year Cash | | | | | | | |
| Unreserved Cash | 847,692 | 1 | 105,656 | 953,348 | 707,655 | 1,146,848 | 1,683,109 |
| Reserved Cash | 882,234 | 1 | (10,000) | 872,234 | 979,134 | 1,000,152 | 1,120,152 |
| | 5 075 075 | | | 5 075 075 | 6 051 337 | C 222 867 | 6 410 952 |
| Operating Revenues | 5,875,075 | | (#J | 5,875,075 | 6,051,327 | 6,232,867 | 6,419,853 |
| Operating Expenses (w/o depreciation) | (5,260,645) | | 10 A | (5,260,645) | (5,418,464) | (5,581,018) | (5,748,449) |
| Non-Operating Revenues | 2,304,727 | 2 | (821,205) | 1,483,522 | 4,922,180 | 1,065,900 | 1,065,900 |
| Non-Operating Expenses | (447,307) | 3 | 113,680 | (333,627) | (300,588) | (276,488) | (250,888) |
| Debt service - principle | (1,074,504) | | (2) | (1,074,504) | (715,000) | (755,000) | (785,000) |
| Issuance of Bond Debt | 3,200,000 | 4 | (3,200,000) | 053 | 15 | E. | 18 |
| Capital expenses (from Grants) | (1,137,727) | 5 | 855,016 | (282,711) | (3,856,280) | - | 1. - |
| Capital expenses (from Operating Revenue) | (150,000) | 6 | (382,803) | (532,803) | (123,982) | (30,000) | (60,000) |
| Capital expenses (from Bonds) | (2,715,000) | 7 | 2,715,000 | 624 | - 2 | 1 | 1.00 |
| Capital expenses (from Reserves) | (13,100) | | | (13,100) | (98,982) | - | - |
| Increase/(Decrease) in cash | 581,519 | | (720,312) | (138,793) | 460,211 | 656,261 | 641,416 |
| Total Estimated Ending Cash | 2,311,445 | | (624,656) | 1,686,789 | 2,147,000 | 2,803,261 | 3,444,677 |
| | | | | | | | |
| Unreserved Cash | 1,332,311 | | (624,656) | 707,655 | 1,146,848 | 1,683,109 | 2,204,525 |
| Reserved Cash | 979,134 | | | 979,134 | 1,000,152 | 1,120,152 | 1,240,152 |
| TOTAL | 2,311,445 | | (624,656) | 1,686,789 | 2,147,000 | 2,803,261 | 3,444,677 |

Notes & Assumptions:

1. Adjustments to beginning cash balances were made to actuals at year end.

2. Non-Operating Revenues were reduced by the budgeted RCO grant for the PH South Jetty (\$855,016) and the recognized grant reimbursement received through February (\$33,811) and paid in April.

3. Non-Operating Expenses were reduced by the amount estimated for the interest portion of the wrapped debt to pay for the PH South Jetty project that was under consideration during the budget process last fall. At that time, only interest was estimated to be due in that scenario until 2025 and is reduced here in 2018, 2019, 2020 and 2021.

4. Reduction for the bond that was indefinitely post-poned by the Commission in the April 23, 2018 regular business meeting.

5. The reduction in capital expenses funded by grants is for the PH South Jetty project.

6. These are the changes in proposed capital work, per the Capital Budget. In addition, this line item originally stated "from Unreserved Cash" and here has been changed to "from Operating Revenue", which is essentially the same.

7. This removes the cost of the PH South Jetty that was estimated to be paid for with the bond.

PORT OF PORT TOWNSEND AGENDA COVER SHEET

| MEETING DATE | June 27, 2018 | | |
|--------------|--|----------------|---|
| AGENDA ITEM | □ First Reading □ | Second Reading | 🛛 Regular Business |
| AGENDA TITLE | VII. C) Northwest Scho Public-Private P | | Building Grant- opment & Operation of Pumpout Boat |
| STAFF LEAD | | | |
| REQUESTED | Motion |] Action | Discussion |
| ATTACHMENTS | A. Info Memo B. Collaborative Gran C. Draft Budget – Pur | | |

PORT OF PORT TOWNSEND INFORMATIONAL MEMO

| DATE: | 6/27/2018 |
|----------|--|
| TO: | Commission |
| FROM: | Greg Englin, Director of Operations and Business Development |
| SUBJECT: | Public-Private Partnership for Development and Operation of Pumpout Boat |

ISSUE

The Northwest School for Wooden Boat Building (NWSBB) along with University of Washington / Washington Sea Grant have approached the Port to collaborate on a program to design, construct, and operate a pumpout vessel for Port Townsend. The NWSBB would construct the vessel and then the vessel would be turned over to the Port of Port Townsend to operate the vessel.

BACKGROUND

The program comes from the Clean Vessel Act, which the U.S. Congress passed in 1992 to help reduce pollution from vessel sewage discharges. The act established a federal pumpout grant program administered by the U.S. Fish & Wildlife Service and the Sport Fish Restoration Act, which authorizes funds for use by states.

The program is administered at the state level by the Washington State Department of Parks and Recreation, which funds 75 percent of operating costs for private pumpout companies, with local communities or marinas responsible for the remaining 25 percent.

DISCUSSION

Betsy Davis of the NWSWBB and Aaron Barnett of Washington Sea Grant will present the background for this proposed project. *Refer to attachments*.

FISCAL IMPACT

The State would cover 75% of the construction costs and the NWSBB will cover the remaining 25% of costs. The Port would need to cover and budget operational expenses when the vessel is due for delivery (beginning in 2020) and through the useful life of the asset. Total estimated operating expenses would range between \$20,000- \$30,000 per year. The State of Washington would cover 75% and the Port would cover the remaining 25% of costs. *Refer to attached spreadsheet with estimated budget*.

RECOMMENDATIONS

We recommend the Commission vote to partner with the Northwest School of Wooden Boat Building and the State of Washington to manage the operation of a pumpout vessel for the Port of Port Townsend.

To:Port of Port TownsendFrom:Betsy Davis, Executive Director, Northwest School of Wooden BoatbuildingDate:June 19, 2018Re:Proposed Collaborative Grant Proposal re: Pumpout Boat

The Northwest School of Wooden Boatbuilding proposes a collaborative project including the Port of Port Townsend. The pumpout grant program managed by Washington State Parks provides matching money for a community to acquire and operate a pumpout vessel to provide free pumpouts to recreational boaters. The boat school would submit a grant to Washington State Parks requesting a grant to fund the school's construction of a state-of-the-art pump out vessel in the school's educational programs. The completed vessel would then go to the Port to operate the pumpout program.

31

High Level Concept





Locally Designed, Locally Engineered, Locally Built

- Up to 26' long (see hull shape in photo at right)
- Built from wood, using contemporary methods (e.g. cold-molded hull)
- Custom- designed locally to meet both educational and usage requirements
- State-of-the-art -- the vessel will incorporate sustainable, environmentally friendly appropriate hybrid electric and solar technology for both propulsion and systems power needs

How this Supports Northwest School of Wooden Boatbuilding

- Will be designed to provide a wide range of building techniques, benefitting students that include:
 - o Cold molded construction
 - o Vacuum infusion
 - o Finishing
 - Working with a designer
 - Working with new propulsion technology
 - o State of the art contemporary boatbuilding
 - o Introduction to CNC production
- Sharpens connections between school and local marine businesses
- Enables a pilot project it may become the catalyst for commissions from other communities in the future
- Builds visibility for the school which helps promote enrollment and employment opportunities for graduates

How this Supports Community

- Provides free pumpout services for recreational boats
- Promotes environmental stewardship by making pumpouts easy
- Supports local marine trades through purchases of services and equipment
- Promotes visibility for maritime innovation happening in Jefferson County





Logistics

- The Northwest School of Wooden Boatbuilding would submit the grant, then a three-way agreement would be signed between the two organizations and State Parks.
- State Parks would reimburse the school for up to 75% of the cost to design and build the boat. The school's 25% match can include in-kind work, such as the instructor's time overseeing the project.
- State Parks would reimburse the Port for up to 75% of the costs of operating the boat as a pumpout boat (for the time it is being operated). The Port could consider moorage and maintenance as a portion of their 25% portion. The commitment would be to operate the boat for usable life of the equipment – that based on the state's depreciation schedule for workboats – perhaps around 10 years.
- Once completed, the Port of Port Townsend could make the vessel available for people learning about innovation in marine technology.
- https://parks.state.wa.us/758/Pumpout-Grant-Program

DRAFT BUDGET - PUMPOUT VESSEL

| | 4 | 1 | 2 | 3 | 4 | 5 | -6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | |
|--|-------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------------------------|
| | NOTES | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 | 2039 | TOTAL |
| Number of Pumpouts | | 1,200 | 1,320 | 1,452 | 1,597 | 1,757 | 1,933 | 2,126 | 2,338 | 2,572 | 2,572 | 2,572 | 2,572 | 2,572 | 2,572 | 2,572 | 2,572 | 2,572 | 2,572 | 2,572 | 2,572 | |
| Revenues - Operating | 1,2 | 6,000 | 6,600 | 7,260 | 7,986 | 8,785 | 9,663 | 10,629 | 11,692 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 222,959 |
| TOTAL REVENUE | | 6,000 | 6,600 | 7,260 | 7,986 | 8,785 | 9,663 | 10,629 | 11,692 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 12,862 | 222,959 |
| abor - Direct (25% Match) nsurance R&M - Parts, Supplies | 5 | 2,875 4,000 6,000 | 57,500 80,000 120,000 |
| Capital Expenses (Pump System TOTAL EXPENSE | 6.9 | 1,500 14.375 | 1,500 14.375 | 1,500 14.375 | 1,500 14.375 | 1,500 14.375 | 1,500 14,375 | 1,500 14,375 | 1,500 14.375 | 1,500 14.375 | 1,500 14.375 | 1,500 14,375 | 1,500 14,375 | 1,500 14,375 | 1,500 14,375 | 1,500 | 1,500 14,375 | 1,500 14,375 | 1,500 14,375 | 1,500 14,375 | 1,500 14,375 | 30,00 287,50 |
| NET OPERATING REVENUE (LO | 2 | (8,375) | (7,775) | (7,115) | (6,389) | (5,590) | | | (2.683) | (1.513) | | (1.513) | (1,513) | | (1,513) | (1,513) | | (1,513) | (1,513) | (1,513) | (1,513) | (64,54 |
| ter or closing herenor (co) | 2 | 10,000 | [1,113]] | Transfi | (0,303)] | 1000 | 1-1,1 121 | (3)/40]] | 1=10031 | Triptol | (alora) | (Creck) | 12/3231 | 14,515/[| 12/313/1 | 1-10 101 | (4)515/1 | 10/0 10/1 | 1-10-01 | | Avg Yr | (3,227.0 |

NOTES

1 Pumpout charges is limited to \$5 fee per pumpout by state law

2 Assume number of pumpouts starts at 1,200 per year and increases by only 10% annually, POFH pumped out 2,650 vessels in 2017. Maybe too conservative. Marinas see > 6,000 vessels visits annually.

3 Total pumpouts needed to break even annually is about 3,000 if we exclude moorage costs. Unlikely but saves environment,

4 Assumes 20 year life of asset. POFH had major rebuild on pumpout system at 12 years.

5 Labor 600 hours =\$11,500 reimbursed for 75% leaves ~\$3,600 labor costs for 25% matching

6 POGH had estimated OpExp of \$30K annually from private operator.

7 Start saving for capital expenses from Day 1. POFH had major refit for \$14K at 12 years. \$18K fund would be available at 12 years.

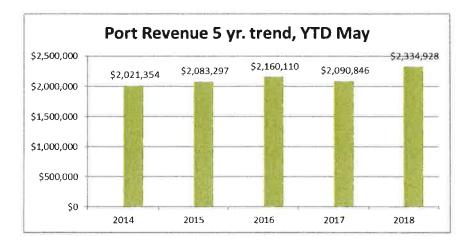
8 Based on POFH actuals.

9 Moorage was not included as an opportunity cost (about \$300 per month).

PORT OF PORT TOWNSEND AGENDA COVER SHEET

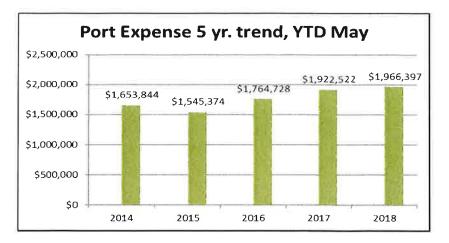
| MEETING DATE | June 27, 2018 | | | |
|--------------|-----------------------|-------------------------|--------------------|--|
| AGENDA ITEM | First Reading | □ Second Reading | 🛛 Regular Business | |
| AGENDA TITLE | VII. D) May 2018 Fina | ancials | | |
| STAFF LEAD | Abigail Berg, Directo | r of Finance & Adminis | stration | |
| REQUESTED | □ Action | ⊠ Discussion | | |
| ATTACHMENTS | A. Port Operating R | esults as of May 31, 20 | 018 | |

DATE: June 21, 2018
TO: Commissioners and Directors
FROM: Abigail Berg, Director of Finance & Administration
SUBJECT: Port Operating Results as of May 31, 2018



Revenue Highlights:

- ✓ May YTD is still very strong with 2018 Operating Revenues ahead of 2017 by \$244,082 or 12%.
- ✓ Total Operating Revenues are ahead of YTD Budget by \$51,647.
- ✓ Marinas & RV Parks revenue lead prior year by \$148,577 and are ahead of budget by \$79,762.
- ✓ Yard revenues are ahead of the prior year by \$93,385, but short of budget by \$28,476.
- ✓ Ship Yard Hoist revenues are ahead of last year by \$20,674, and ahead of budget by \$8,221.
- ✓ Ship Yard revenues are ahead of last year by \$19,975, and below budget by \$34,282.
- Ship Yard Hoist revenue shows the Port 300 Ton lift activity is solid, and the Ship Yard revenue continues to be ahead of 2017, though still below 2018 budget (by almost the same amount as in April -- ~\$34,000).
- ✓ Work Yard Hoist revenues continue to be ahead of last year (by \$19,639) and ahead of budget by \$18,508.
- ✓ Work Yard revenues also continue to be ahead of 2017 at \$5,325, though short of budget by \$18,030.
- ✓ In aggregate, the Yard continues to be ahead of 2017 (by \$93,385), with the largest increases from the prior year noted in the Ship Yard Hoist (\$20,674), Ship Yard Revenue (\$19,975), Work Yard Hoist (\$19,639), LT Storage (\$13,056) and Washdown Revenue (\$10,042), while narrowing the gap between YTD actual and YTD budget (improved over YTD April by \$4,596). It appears the discounts advertised for the Work Yard and staff actively seeking Ship Yard customers is positively effecting Yard revenues.
- ✓ Property Leases & Use Revenues continue to be less than the prior year (\$11,259). Even though PTBH Properties are up by \$11,444 when compared to 2017, this increase is offset by the decrease in PH Properties (\$24,590) which is primarily due to tenant vacancies at Point Hudson (Cupola House and Armory Building).
- Fuel Sales & Leases made a strong increase compared to April with less than \$1,000 short of YTD 2017 and are just ahead of budget.
- Ramp revenues continue to be strong by leading 2017 by \$2,913 and ahead of budget by slightly less than that.
- ✓ Utilities Revenue are ahead of last year by \$11,323 and ahead of budget by \$8,006.



Expense Highlights:

- ✓ Total YTD 2018 Operating Expenses are less than 2017 by \$43,845, and below budget by \$172,045.
- Most of this budget variance is related to the timing of Contract Services (\$49,277), unfilled staff positions (CSR II wasn't filled until March 16th, and Security shifted from Personnel to Contract Services). The projected use of Contract Services, Consulting Services, Legal & Auditing, Utilities and Facilities & Operations are expenses whose timing isn't always predictable.
- ✓ It should be noted that \$68,680 in total Personnel expenses were budgeted for capital work in 2018 based on historical annual averages and planned capital work. YTD May 38% (\$26,140) has been expensed for capital work.
- ✓ The consultant with whom the Port contracted, in part, for capital work was budgeted at 100% in Operations (\$90,000), however, YTD May 18% of those expenses (\$4,418) have been charged to capital work with the remainder in Operations. YTD May, 27% of the total contract has been used.
- Facilities & Operations expenses is more than 2017 by \$15,845, and compared to budget is less by \$28,716. The bulk of this budget variance is less in Repair & Maintenance Materials/Supplies than budgeted.
- ✓ Utilities continue to be higher in 2018 than 2017 (\$26,991) and more than projected budget (\$23,043).
- Marketing expenses are slightly more than in 2017 (\$5,050), though below projected budget by \$18,394.
- ✓ Cost of Goods Fuel is less in 2018 than 2017 by \$1,693.

YTD Net Operating Income is \$368,532. When including Non-Operating Revenues and Expenses, there is a Net Profit of \$798,295.

Non-Operating Revenues:

 Capital Contributions / Grants revenue are up from last year due to the increased activity on the Point Hudson South Jetty project and the JCIA Runway Rehabilitation project. The actual timing of grant reimbursement receipts are not in alignment with budget, however this isn't unusual.

Non-Operating Expenses:

- It should be noted that the 2018 budget line item titled "Bond Management, Issuance & Misc. Expense" did not include the bond issuance cost since the decision to bond for the Point Hudson South Jetty project got pushed forward into 2018 and was too late to include in the budget in November.
- ✓ In addition, the Miscellaneous Non-Operating expense for 2017 includes Quilcene Feasibility Study expenses.

Capital Projects:

This month, the Port expended \$40,673 in WIP (capital project "Work in Progress"). 97% of these expenses are for the Point Hudson South Jetty Project. The remainder was spent on the JCIA Runway Rehab Project and the Yard Office Remodel. The Stormwater Rx Project is completed in the field by the contractor and staff has notified the relevant state agencies to obtain retainage release prior to the Commission approval. The Yard Office Remodel was finished in April and capitalized (WIP closed) in May.

Capital Purchases:

There were no capital purchases made during May.

Debt Service Obligations:

On May 1st, the Port paid \$209,372 in principal and interest on the 2013 Revenue Bond. For the remainder of 2018, the following debt service obligations must be met:

- ✓ June 1st \$103,619 in interest only for the 2010 LTGO Bond
- ✓ July 1st \$487,825 in principal and interest for the 2015 LTGO Bond
- ✓ November 1st \$209,372 for principal and interest on the 2013 Revenue Bond (*final payment*)
- ✓ December 1st \$338,619 for principal and interest on the 2010 LTGO Bond

Together the remaining debt service payments for 2018 total \$1,139,435 (\$871,278 of this amount is principal).

Cash & Investment balances:

End of month, the cash and investment balances were \$2,192,857. Reserve balances totaled \$922,234 and Unreserved Cash & Investments totaled \$1,270,623.

Port of Port Townsend Summary of Operating & Non-Operating Revenues & Expenses 2018 Activity with Comparison to Prior Year and Budget

| | | | Variance to | | | |
|------------------------------------|-----------|-----------|--------------|-------|------------|-------------|
| | YTD May | YTD May | prior year - | S. | YTD Budget | Variance to |
| | 2017 | 2018 | 2017 v 2018 | notes | 2018 | Budget YTD |
| REVENUES | | | | - | | |
| Marinas and RV Parks | 889,412 | 1,037,989 | 148,577 | | 958,227 | 79,762 |
| Yard Operations | 595,929 | 689,314 | 93,385 | | 717,790 | (28,476) |
| Property Leases & Use | 466,316 | 455,057 | (11,259) | | 465,617 | (10,560) |
| Fuel Sales & Leases | 13,361 | 12,505 | (856) | | 11,850 | 655 |
| Ramp Use | 22,547 | 25,459 | 2,913 | | 23,200 | 2,259 |
| Utilities | 103,281 | 114,604 | 11,323 | | 106,598 | 8,006 |
| Total Operating Revenues | 2,090,846 | 2,334,928 | 244,082 | | 2,283,282 | 51,647 |
| OPERATING EXPENSES | | | | | | |
| Salaries & Wages | 864,350 | 839,745 | (24,605) | | 882,095 | (42,350) |
| Payroll Taxes | 89,382 | 87,617 | (1,765) | | 123,635 | (36,018) |
| Employee Benefits | 285,445 | 313,959 | 28,514 | | 323,403 | (9,444) |
| Uniform Expense | 3,152 | 855 | (2,297) | | 3,956 | (3,101) |
| Contract Services | 140,859 | 91,582 | (49,277) | | 116,120 | (24,538) |
| Consulting Services | 14,245 | 29,513 | 15,268 | | 68,750 | (39,238) |
| Legal & Auditing | 48,247 | 77,258 | 29,011 | | 54,000 | 23,258 |
| Facilities & Operations | 254,979 | 270,824 | 15,845 | b 1 | 299,540 | (28,716) |
| Utilities | 198,452 | 225,444 | 26,991 | | 202,401 | 23,043 |
| Marketing | 11,828 | 16,878 | 5,050 | | 35,272 | (18,394) |
| Economic Development | - | | | | 15,000 | (15,000) |
| Travel & Training | 6,614 | 9,728 | 3,114 | | 9,470 | 257 |
| Cost of Goods - Fuel | 4,688 | 2,995 | (1,693) | | 4,800 | (1,805) |
| Community Relations | 310 | <u>~</u> | (310) | | - | æ |
| Total Operating Expenses | 1,922,552 | 1,966,397 | 43,845 | | 2,138,442 | (172,045) |
| Income from Operations w/o Depr | 168,294 | 368,532 | 200,237 | | 144,840 | 223,692 |
| Non-Operating Revenue | | | | | | |
| Capital Contibutions/Grants | 10,681 | 73,287 | 62,605 | | 121,436 | (48,149) |
| Interest | 7,033 | 24,529 | 17,496 | | 2,500 | 22,029 |
| Property & other taxes | 421,859 | 446,581 | 24,722 | | 435,668 | 10,912 |
| Misc Non-Operating Revenue | 21,830 | 17,211 | (4,620) | | 11,265 | 5,946 |
| Total Non-Operating Revenues | 461,403 | 561,607 | 100,204 | | 570,869 | (9,262) |
| Non-Operating Expenses | | | | | | |
| Bond Interest | 147,352 | 131,594 | (15,758) | | 138,390 | (6,796) |
| Bond Mgmt, Issuance & Misc Exp | 9,716 | 250 | (9,466) | | 460 | (210) |
| Election Expense | 57, 20 | 200 | (2), (30) | | | (210) |
| Total Non-Operating Expenses | 157,068 | 131,844 | (25,224) | | 138,850 | (7,006) |
| Net Non-Operating Income (Expense) | 304,336 | 429,763 | 125,428 | | 432,019 | (2,256) |
| Net Income (Loss) | 472,630 | 798,295 | 325,665 | | 576,859 | 221,436 |

Notes: none

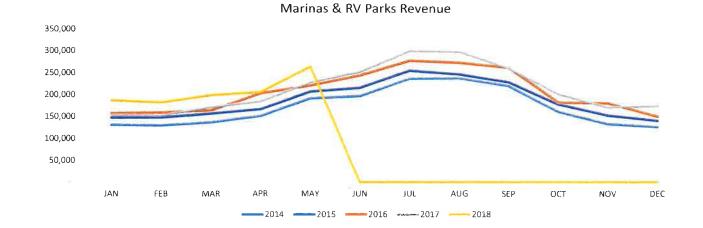
Port of Port Townsend Cash Management Report

| | YTD May |
|---|-----------|
| Net Income w/out Depreciation | 798,295 |
| Net Change in Accruals from Balance Sheet* | 85,791 |
| Less: Capital Expenses: | |
| Storm-water Rx project | (46,126) |
| Point Hudson South Jetty project | (149,618) |
| JCIA Runway project | (56,311) |
| Yard/Moorage Office Remodel project | ≂. |
| PTBH Restroom | 5. |
| PTBH Water Meters project | (1,900) |
| Land | 2 |
| Buildings | ~ |
| Improvements | (25,485) |
| Equipment replacement | (31,092) |
| Total Capital Expenses | (310,533) |
| Less: Principal Payments on Debt: | |
| Point Hudson Marina Refunding Bond (2015 LTGO Bond) | - |
| PTBH Marina Bond (2010 LTGO Bond) | 5 |
| Administrative Building Bond (2013 Revenue Bond) | (206,278) |
| Total Principal Payments | (206,278) |
| Increase (Decrease) in Cash Y-T-D | 367,275 |
| Beginning Cash at 1/1/2018 | 1,825,582 |
| Ending Cash at 5/31/18 | 2,192,857 |

*These are current assets and current liabilities.

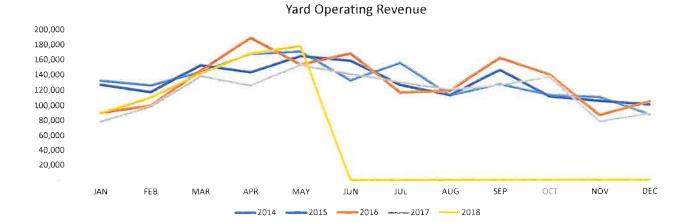
5 Year Trend of Marinas & RV Parks Revenue Monthly as of May 31, 2018

| 1 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | Total |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------|---------|-----------|
| 2014 | 131,442 | 130,010 | 137,478 | 152,463 | 192,635 | 197,895 | 237,634 | 238,748 | 220,935 | 161,991 | 134,187 | 127,526 | 2,062,944 |
| 2015 | 147,223 | 147,807 | 157,043 | 167,880 | 208,212 | 216,181 | 255,773 | 247,654 | 229,114 | 179,008 | 153,353 | 141,406 | 2,250,653 |
| 2016 | 157,265 | 158,331 | 163,963 | 203,332 | 220,872 | 244,026 | 277,638 | 273,082 | 261,784 | 183,088 | 181,166 | 150,375 | 2,474,924 |
| 2017 | 152,782 | 152,116 | 171,046 | 185,589 | 227,879 | 252,290 | 300,140 | 298,660 | 260,479 | 202,271 | 171,786 | 174,849 | 2,549,888 |
| 2018 | 186,647 | 182,326 | 198,837 | 205,993 | 264,186 | (*) | | | ÷ | | 3 0 0 | | 1,037,989 |



5 Year Trend of Yard Operations Revenue Monthly as of May 31, 2018

| [| JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | ОСТ | NOV | DEC | Total |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 2014 | 132,619 | 126,635 | 143,522 | 168,012 | 171,379 | 133,169 | 156,301 | 113,562 | 128,294 | 113,904 | 111,279 | 88,565 | 1,587,241 |
| 2015 | 127,251 | 117,863 | 152,896 | 143,637 | 165,218 | 159,055 | 127,153 | 113,746 | 146,730 | 111,944 | 106,145 | 101,239 | 1,572,877 |
| 2016 | 90,417 | 99,886 | 145,797 | 189,397 | 153,684 | 168,270 | 117,066 | 119,277 | 162,539 | 140,141 | 87,340 | 105,067 | 1,578,880 |
| 2017 | 78,933 | 98,866 | 138,350 | 126,487 | 153,294 | 141,390 | 130,648 | 121,164 | 126,737 | 137,261 | 79,024 | 89,555 | 1,421,708 |
| 2018 | 89,837 | 110,536 | 141,804 | 168,726 | 178,411 | - | | | 3.55 | 5.55 | | - | 689,314 |

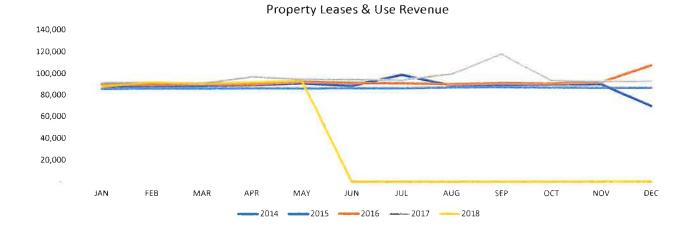


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5 Year Trend of Property Lease & Use Revenue Monthly as of May 31, 2018

| [| JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | ОСТ | NOV | DEC | Total |
|------|--------|--------|--------|--------|--------|--------|--------|---------|---------|--------|--------|---------|-----------|
| 2014 | 85,890 | 86,326 | 86,320 | 86,669 | 86,472 | 86,789 | 86,766 | 87,365 | 87,686 | 87,270 | 86,928 | 87,055 | 1,041,536 |
| 2015 | 87,810 | 88,194 | 88,643 | 89,442 | 91,186 | 88,736 | 99,242 | 89,007 | 89,305 | 90,179 | 90,171 | 69,730 | 1,061,642 |
| 2016 | 89,711 | 89,635 | 90,229 | 90,033 | 92,443 | 91,418 | 91,229 | 90,283 | 91,269 | 90,832 | 92,128 | 108,091 | 1,107,302 |
| 2017 | 91,556 | 91,567 | 90,785 | 97,382 | 95,026 | 94,826 | 94,386 | 100,135 | 118,635 | 93,935 | 92,896 | 93,218 | 1,154,349 |
| 2018 | 88,048 | 91,706 | 90,256 | 91,831 | 93,216 | | • | - | - | • | | - | 455,057 |



Notes:

- 1. The spike in September 2017 is related to use of Port property for the Wooden Boat Festival.
- 2. The December decrease in 2015 is related to the bankruptcy of Goldstar Marine.
- 3. The December increase in 2016 is related to the signing of the US Coast Guard lease renewal (three months were accrued in Dec.)

5 Year Trend of Facilities & Operations Expenses Monthly as of May 31, 2018

| [| JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | ОСТ | NOV | DEC | Total |
|-------|--------|--------|--------|--------|--------|--------|--------|--------------|---------|--------|--------|---------|---------|
| 2014 | 29,839 | 56,517 | 65,559 | 64,363 | 82,858 | 48,211 | 62,921 | 113,527 | 122,041 | 55,721 | 84,978 | 59,474 | 846,009 |
| 2015 | 36,245 | 41,069 | 47,666 | 72,576 | 81,413 | 43,890 | 63,676 | 75,664 | 70,823 | 51,195 | 44,727 | 68,942 | 697,886 |
| 2016 | 43,158 | 47,960 | 61,900 | 60,036 | 57,397 | 64,456 | 53,711 | 63,541 | 49,065 | 61,925 | 39,658 | 54,646 | 657,453 |
| 2017[| 36,397 | 51,607 | 64,959 | 72,566 | 29,450 | 61,584 | 53,492 | 60,565 | 69,786 | 37,229 | 49,229 | 158,891 | 745,755 |
| 2018 | 41,842 | 59,782 | 54,138 | 45,869 | 69,193 | | | 1 9 0 | ÷ | | | • | 270,824 |



Notes:

1. December 2017 has a sharp increase in this expense line item as the result of the Bad Debt written-off by the Commission in December in the amount of \$97,075. Without this write off, the total line item would be \$648,680 for 2017. The 2017 Bad Debt write-off relates to Revenues recognized in previous years that was identified as uncollectible. The breakdown by year is as follows:

| 2014 | <u>2015</u> | <u>2016</u> | <u>2017</u> | Total |
|-----------|-------------|-------------|-------------|-----------|
| \$ 16,568 | \$ 67,315 | \$ 6,083 | \$ 7,109 | \$ 97,075 |

2. Spike in August 2014 was the settlement payment to Caicos Construction.

3. Spike in September 2014 was an adjustment for expenses erroneously charged to the Point Hudson Breakwater project. These were minor repairs to the breakwater as the result of an accident (paid to Orion Marine Group).