

Port of Port Townsend  
Notes to 2022 Summary of Fund Resources & Uses report  
As of August 31, 2022

- (a) Overall, Operating Revenues increased by 9%, or \$434,726, when compared to 2021. When compared to budget, Operating Revenues are up by 10.5%, or \$504,709. In both instances, the bulk of this increase is related to activity in the Yard (10.5% increase, or \$168,773, when compared to 2021, and 18% increase, or \$271,224 when compared to budget), as well as the paydown of accounts receivable which is a \$145,600 increase when compared to 2021.
- (b) Overall, Operating Expenses increased by 17.5%, or \$638,385, when compared to 2021. However, when measuring performance against budget, Operating Expenses YTD are more by only 5%, or \$190,313. Most line items are under budget, except for Insurance, Facilities & Operations, and Utilities. For Insurance, there will be less of a variance as of September YTD since an additional \$86,000 was paid then in 2021. For Utilities, there is a large increase in Electricity for the small Yard when compared to last year and a large increase in Boat Haven, and Point Hudson Garbage. The expectation was that the new locking systems with cameras on the Environmental Centers would be done early in the year, inhibiting non-customer use. They were put into place in April 2022; however, the usage has surged in both locations. In Facilities and Operations, the variance of expenses tracking higher than budget year to date include Repair & Maintenance (\$137,832), Bank Charges (\$29,954), Equipment Rental/Purchase (\$27,583), Operating Supplies (\$23,011), and Fuel & Lubricants (\$20,200).
- (c) Total Other Increases in Fund Resources increased by 32%, or \$735,145, when compared to 2021. This is largely due to IDD levy collections which are 88% of that increase. When comparing the current year to date to budget, we are ahead of budget by 10.4%, or \$288,184.
- (d) Other Decreases in Fund Resources are less when compared to 2021 by 11%, or \$153,914. This is largely due to the final pay-off of the 2020 Line of Credit (LOC) in January 2021 in the amount of \$251,565. When comparing to YTD budget, this area is more by \$167,982, or 15%. These increases are largely increases in refunded deposits, and in taxes remitted.
- (e) Overall, the difference in 2022 Net Income (Expense) when compared to 2021 is a \$685,400, or 32%, increase. This variance is primarily due to the pay-off of the 2020 Line of Credit in January 2021 for \$251,565, and the increase in other fund resources in 2022 of \$735,135, which is largely IDD. When comparing the Net Income (Expense) year to date to the budget, the variance is smaller, but still significant at \$434,598, or 18%. Most of this increase over budget is represented by the strong Net Operating Income to-date, and the increase in Other Increases in Fund Resources.