

**Port of Port Townsend**  
**2023 Summary of Fund Resources & Uses with Comparison to Prior Year and Budget**

	YTD June 2022	YTD June 2023	Variance to prior year	notes	YTD Budget 2023	Variance to Budget YTD
<b>OPERATING REVENUES</b>						
Boat Haven Moorage	951,450	999,387	47,937		1,003,125	(3,738)
Yard Operations	1,371,193	1,521,122	149,929		1,345,697	175,425
Boat Haven Properties	445,925	503,733	57,808		460,867	42,866
Pt. Hudson Marina, RV & Prop	807,322	763,297	(44,024)		792,792	(29,495)
Quilcene Marina & Prop	84,448	100,395	15,947		87,089	13,306
Launch Ramps	23,375	17,946	(5,429)		24,362	(6,416)
Jeff Co Intl Airport	88,541	97,944	9,403		90,405	7,539
(Incr.)/Decr. In Accounts Receivable	183,014	246,763	63,749		-	246,763
<b>Total Operating Revenues</b>	<b>3,955,268</b>	<b>4,250,587</b>	<b>295,319</b>	<b>a</b>	<b>3,804,337</b>	<b>446,250</b>
<b>OPERATING EXPENDITURES</b>						
Salaries & Wages	1,328,083	1,364,584	36,501		1,426,460	(61,876)
Payroll Taxes	139,593	158,531	18,938		146,982	11,549
Employee Benefits	409,215	439,322	30,107		409,762	29,560
Uniform Expense	11,450	5,840	(5,610)		6,428	(588)
Contract Services	116,638	204,863	88,224		150,066	54,797
Legal & Auditing	24,216	23,317	(899)		15,996	7,321
Insurance	1,458	1,078	(380)		-	1,078
Facilities & Operations	477,299	459,701	(17,598)		402,854	56,847
Utilities	308,437	349,645	41,208		325,140	24,505
Marketing	34,620	56,420	21,800		34,870	21,550
Economic Development	15,000	20,045	5,045		32,500	(12,455)
Travel & Training	13,321	4,300	(9,020)		13,486	(9,186)
Community Relations	537	10,149	9,612		21,500	(11,351)
<b>Total Operating Expenditures</b>	<b>2,879,866</b>	<b>3,097,795</b>	<b>217,929</b>	<b>b</b>	<b>2,986,044</b>	<b>111,751</b>
<b>Net Operating Income (Expense)</b>	<b>1,075,402</b>	<b>1,152,792</b>	<b>77,390</b>		<b>818,293</b>	<b>334,499</b>
<b>Other Increases in Fund Resources</b>						
Deposits & Retainage Collected	37,276	24,691	(12,585)		43,178	(18,487)
Taxes Collected	363,138	376,464	13,327		341,596	34,868
Capital Contributions/Grants	13,625	3,250,839	3,237,215		704,006	2,546,833
Debt Proceeds - Line of Credit	-	-	-		-	-
Interest	30,244	232,320	202,076		17,266	215,054
Property & other taxes	2,234,672	2,396,625	161,953		1,992,625	404,000
Misc Other Incr. in Fund Resources	35,411	181,311	145,900		10,553	170,758
<b>Total Other Incr. in Fund Resources</b>	<b>2,714,365</b>	<b>6,462,251</b>	<b>3,747,886</b>	<b>c</b>	<b>3,109,224</b>	<b>3,353,027</b>
<b>Other Decr. In Fund Resources</b>						
Deposits & Retainage Paid	86,143	23,509	(62,634)		35,522	(12,013)
Taxes Remitted	333,563	369,547	35,984		328,678	40,869
Debt Principal & Interest	80,744	513,759	433,015		73,544	440,215
Debt Mgmt, Issuance & Misc Exp	40,279	49,877	9,598		740	49,137
Election Expense	17,561	-	(17,561)		-	-
<b>Total Other Decr. In Fund Resources</b>	<b>558,289</b>	<b>956,691</b>	<b>398,403</b>	<b>d</b>	<b>438,484</b>	<b>518,207</b>
<b>Incr. (Decr.) in Other Fund Resources</b>	<b>2,156,077</b>	<b>5,505,560</b>	<b>3,349,483</b>		<b>2,670,740</b>	<b>2,834,820</b>
<b>Net Income (Expense)</b>	<b>3,231,479</b>	<b>6,658,352</b>	<b>3,426,873</b>	<b>e</b>	<b>3,489,033</b>	<b>3,169,319</b>

Port of Port Townsend  
Notes to 2023 Summary of Fund Resources & Uses report  
As of June 30, 2023

- (a) Overall, Operating Revenues are more than YTD June 2022 by \$295,319, or 8%. This variance is largely due to the increase in Yard revenues, followed by Boat Haven Properties, and Moorage. These gains are tempered by the dip in Point Hudson revenues as a result of the ongoing Jetty project. When compared to the YTD budget, Operating Revenues are up by \$446,250, though 55%, or \$246,763, of this is due to decreases in Accounts Receivable which are not budgeted.
- (b) Overall, Operating Expenses increased when compared to 2022 YTD by 8%, or \$217,929. When measuring performance against budget, Operating Expenses YTD are more by 4%, or \$111,751. This increase in actual over budget appears to align with the inflation we've been experiencing.
- (c) Total Other Increases in Fund Resources increased by 138%, or \$3,747,886, when compared to 2022. 65% of this increase is due to the two (2) Dept. of Commerce grant reimbursements that were received in January for the jetty project; these were expected in December. Together they totaled \$2,435,000. Another variance of note, though not as significant, is the increase in Interest income. The interest rates were increasing slowly last year during budget and should have been budgeted at higher amounts. As such, we'll continue to see large variances year to year, and when compared to budget for this line item. Year-to-date 57%, or \$122,208, of the investment interest is from the IDD and is part of that reserve balance.
- (d) Other Decreases in Fund Resources are more when compared to 2022 by 71%, or \$398,403. When reviewing this year-to-year comparison, the redemption in March of the 2021 LOC for \$440,215 makes up more than the variance. In other words, if you remove that redemption amount, 2023 is less than 2022. A similar large variance for the same reason is evident when comparing to the budget.
- (e) Overall, the difference in 2023 Net Income (Expense) when compared to 2022 is \$3,426,873, or a 106% increase. As previously mentioned in item (c), this variance is due to the two (2) Dept. of Commerce grant reimbursements received in January but were expected in December in the amount of \$2,435,000. In addition, the payment of the 2021 LOC wasn't budgeted since we cannot know how the cashflow would occur, just that it would be used as a bridge to the project's grant funding. If we remove this timing difference in 2023 for those two (2) Dept. of Commerce grant reimbursements, this is the result:

	YTD June 2022	YTD June 2023	Variance	notes	YTD Budget 2023	Variance
<b>Net Income (Expense)</b>	<b>3,231,479</b>	<b>6,658,352</b>	<b>3,349,483</b>	e	<b>3,489,033</b>	<b>3,169,319</b>
<b>Less: Commerce Grants (2)</b>	-	<b>(2,435,000)</b>	<b>(2,435,000)</b>		-	<b>(2,435,000)</b>
<b>Net Income (Expense)</b>	<b>3,231,479</b>	<b>4,223,352</b>	<b>914,483</b>		<b>3,489,033</b>	<b>734,319</b>

This shows the actual year-to-year variance as an increase in Net Income (Expense) of \$914,483, and an increase of \$734,319 when compared to YTD budget.